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Company Information

Board of Directors

Mr. Aezaz Hussain

Chairman

Non-executive

Executive

Mr Asif Peer

CEO and Managing Director

Mr. Arshad Masood

Director

Non-executive

Mr. Avaz Dawood

Director

Independent

Mr. Asif Jooma Director

Independent

Mr Tahir Masaud

Director

Independent

Ms. Romana Abdullah Director

Independent

Audit Committee

Mr. Ayaz Dawood Chairman

Mr Tahir Masaud Member

Ms Romana Abdullah Member

Human Resource & Compensation Committee

Mr. Asif Jooma Chairman

Mr. Tahir Masaud Member

Ms Romana Abdullah Memher

Chief Financial Officer

Ms. Roohi Khan

Company Secretary

Mr. Saad Hasan Aslam

External Auditors

Ernst & Young Ford Rhodes Chartered Accountants Lahore

Internal Auditors

Uzair Hammad Faisal & Co.

Legal Advisor

Hassan & Hassan Advocates Ahmed & Pansota

Bankers

Habib Metropolitan Bank Limited United Bank Limited

Standard Chartered Bank (Pakistan) Limited

Bank Islami Limited Meezan Bank Limited Favsal Bank Limited Habib Bank Limited MCB Bank Limited

Shares Registrar

THK Associates (Private) Limited. 1st Floor, 40-C. Block-6. P.E.C.H.S. Karachi. T: +92 21 111-000-322 F·+92 21 3 565 5595

Registered Office

E-1, Sehjpal Near DHA Phase -VIII (Ex.-Air Avenue), Lahore Cantt. T: +92 42 111-797-836 F: +92 42 3 636 8857

Karachi Office

E-5. Central Commercial Area, Shaheed-e-Millat Road, Karachi, Pakistan T: +92 213 454 9385-87 F: +92 213 454 9389

Dubai Office

TechVista Systems FZ LLC Office 603, The Exchange Tower, Business Bay, Dubai, United Arab Emirates. T: + 97 14 369 3525 F: +97 14 456 3761

WEB PRESENCE

www.systemsltd.com

Director's Review

On behalf of the Board of Directors we are pleased to present Standalone and Consolidated Financial Statements for six months ended 30 June 2019.

FINANCIAL RESULTS

Unconsolidated:

During half year ended 30 June 2019, standalone revenue grew by 50% from Rs. 1,653.29 million to Rs. 2,478.61 million. Gross profit and operating profit increased by 62% and 82% respectively. Profit for the period increased by 84% from 422.41 million to Rs. 779.20 million and we measured 21% growth in net profits if we take out the exchange gain. Basic and diluted earnings per share both increased by 77% in line with operating profit and profit for the period.

The Company is also creating employment for the educated and especially for women. About 900 resources have been added to the system in the current year.

| | Unconsolidated | | |
|------------------------------|----------------------------------|----------------------------------|-------------|
| | Six months ended 30 June 2019 | Six months ended 30 June 2018 | Change % |
| Revenue | 2,478,612,319 | 1,653,293,244 | 50% |
| Gross Profit | 824,517,505 | 507,478,183 | 62% |
| Operating profit | 563,812,884 | 310,087,371 | 82% |
| Profit for the period | 779,203,149 | 422,412,491 | 84% |
| Earnings per share (basic) | 6.70 | 3.78 | 77% |
| Earnings per share (diluted) | 6.66 | 3.76 | 77% |

Consolidated:

During half year ended 30 June 2019, consolidated revenue grew by 54% from Rs. 2,331.10 million to Rs. 3,580.77 million. Gross profit and operating profit increased by 69% and 94% respectively. Net profit for the period increased by 94% from 453.04 million to Rs. 878.18 million which translates into 35% without exchange gain. Basic and diluted earnings per share both increased by 85% in line with operating profit and profit for the period despite of 10% bonus issue earlier this year.

| | Consolidated | | |
|------------------------------|----------------------------------|----------------------------------|-------------|
| | Six months ended 30 June 2019 | Six months ended 30 June 2018 | Change % |
| Revenue | 3,580,778,430 | 2,331,108,188 | 54% |
| Gross Profit | 1,102,861,859 | 652,038,705 | 69% |
| Operating profit | 912,787,707 | 470,673,834 | 94% |
| Profit for the period | 878,186,408 | 453,044,869 | 94% |
| Earnings per share (basic) | 7.61 | 4.11 | 85% |
| Earnings per share (diluted) | 7.57 | 4.09 | 85% |

FUTUREOUTLOOK

The Company's budget for 2019 aimed to retain good top line growth but have a more accelerated growth in net profit, standalone and for the Group as well. In first half of the year, company has stayed true to its goal and has delivered the results accordingly.

With about 80% of its revenues being in export, the company has become more competitive with the recent devaluation and expects to further strengthen its engagement in the international markets. The Company has developed accelerated assets, products and solutions that will improve the sales pipeline and bring more sale closures for future in the Global market. The Company is following similar steps in the European Geography as well

Though growth in the Middle East Market is stagnant, however the Company has realigned the strategy to obtain positive outcome by providing more services from off-shore. This has made the company more competitive in that market and more profitable without needing revenue growth.

Director's Review

The Subsidiary E-Processing Systems has started showing tremendous growth. The number of users has increased from 20k in Dec 2018 to 35k in 2019 showing very promising 70% growth. Number of transactions has also increased by 30% reaching at 7.5 million per month. The Company believes in the tremendous potential of E-Processing Systems and has further invested in the subsidiary by converting the working capital loan into equity with the approval of Board and the Shareholders. The Company believes that this should further support E-Processing Systems to bring in positive results by reducing the financial burden on the startup.

Following are few key parameters for the Group growth:

- The Company has achieved the milestones for this year and operating results in first half are higher than budget. The Company is expecting further growth for the remaining two quarters.
- The Company has started focusing on 2020 planning and is working on the strategic roadmap for 3 to 5 years.
 The management and sales teams are aligned in all the geographies to plan the sales pipelines, the opportunities and the product roadmap proactively for long term and specifically 2020 targets. The future outlook also looks positive.
- The Company believes that Pakistan has strategic positioning in terms of currency advantage. The resources here are at least 30% cheaper than the neighboring geographies in which the company is competing. The Company wants to leverage that advantage to grow further along with the other advantages.
- The Company is foreseeing economic stability in Pakistan. The foreign confidence has improved, and foreigners are more willing to come to Pakistan. With the expected improvement in US and Pakistan ties, the travel advisory will hopefully be relatively relaxed and visa process is expected to be easier.
- As part of the strategy, the Company plans to build accelerators and Intellectual Property (IP). The Company is
 looking at both local and foreign startups to provide either an investment in cash or in kind through service to
 increase the future valuation. The Company is confident that we can take these startups to the next level with
 experience.
- As the technology is continuously evolving, the Company is also continuously upgrading their skills and is aligned with the technological enhancements and rapid changes in the industry and major principals like Microsoft, IBM, Google.
- The Company doesn't expect any supply side challenges in near future as they are investing heavily in hiring and training the resources proactively.
- Further future growth and plans are all contingent upon Geo-Political stability of Pakistan.

ACKNOWLEDGEMENT

The Board takes this opportunity to thank the Company's valued customers, bankers and other stakeholders for their corporation and support. The Board greatly appreciates hard work and dedication of all employees of the Company.

On behalf of the Board

ASIT Peer

Chief Executive Officer

26 August 2019 Lahore

دائر يكرزربورك -30 جون 2019ء

بورڈ آف ڈائیریکٹرز کی جانب سے بخو تی 30 جون 2019 کوختم ہونے والے غیرمجموعی مالی اسٹیٹنٹ اورمجموعی مالی اسٹیٹنٹ پیش کررہے ہیں۔

مالى نتائج

غيرمجموعي

سال 30 جون2019 کی پہلی ششماہی میں سمپنی کے منافع میں مبلغ ملین2,478.61 روپے ہے مبلغ2,478.61 ملین روپے 80% زیادہ منافع ہوا۔خام منافع اور آپریٹنگ منافع بالترتیب 162%ور288زیادہ منافع ہوا۔موجودہ سال کا منافع ممبلغ422.41 ملین روپے ہے مملغ79.20 ملین روپے سے 84% کا اضافہ ہوا اور اگر ہم تبادلہ کے منافع کو مدنظر رکھیں تو ہم خالص منافع میں 21% کی پڑھوری در کھیتے ہیں۔آپریٹنگ منافع اورموجودہ منافع کے لحاظ ہے فی صفح کا بنیادی منافع میں کہ اور دکھیلا دونوں میں 77% کا اضافہ ہوا۔

کمپنی پڑھے کلھے افراد ہاکھوص خواتین کے لیئے روز گار کے مواقع پیدا کررہی ہے۔موجودہ سال میں تقریباً 900 ذرائع سٹم میں داخل کیئے گئے ہیں۔

| غير مجموعي | 30 يول 2019ء | 30يون 2018ء | سالا نه فيصد |
|------------------------|---------------|---------------|--------------|
| آمدنی | 2,478,612,319 | 1,653,293,244 | 50% |
| خام منافع | 824,517,505 | 507,478,183 | 62% |
| آ بریننگ منافع | 563,812,884 | 310,087,371 | 82% |
| موجوده پیریڈ کامنافع | 779,203,149 | 422,412,491 | 84% |
| فی خصص منافع (Basic) | 6.70 | 3.78 | 77% |
| فی خصص منافع (Diluted) | 6.66 | 3.76 | 77% |

مجموعي

سال30 جون2019 کی پہلی ششماہی میں کمپنی کے مجموعی منافع میں مبلغ 2,331.10 ملین روپے سے مبلغ3,580.77 ملین روپے 6,580 ملین روپے اسلم 3,580 ملین روپے مبلغ48.878 ملین روپے کا 944 اضافیہ واجس کا مطلب تبادلہ کے منافع کے بغیر %35 منافع ہے۔ وجود وسال کے آغاز میں 10% بنا کے منافع کے باوجود آپریٹنگ منافع کے لینے کے 13% منافع دونوں میں %85 کا اضافیہ وا۔

| <i>ش</i> وعی | 30 يون2019 ء | 30يون2018ء | سالا نەفىصىر |
|---------------------|---------------|---------------|--------------|
| ندني إ | 3,580,778,430 | 2,331,108,188 | 54% |
| ام منافع | 1,102,861,859 | 652,038,705 | 69% |
| 'پریٹنگ منافع | 912,787,707 | 470,673,834 | 94% |
| وجوده پیریڈکامنافع | 878,186,408 | 453,044,869 | 94% |
| (Basic) خصص منافع | 7.61 | 4.11 | 85% |
| رصص منافع (Diluted) | 7.57 | 4.09 | 85% |

مستقبل كالأهانجير

سال2019 کے کپٹی کے بیٹ کا مقصد کمپنی کی بڑھوتر کی کو بلند سطح پر برقر اردکھنا ہے اوراس کے ساتھ ساتھ خالص منافع ،منافع اور گروپ کے منافع میں بھی بڑھوتر کی کو برقر اردکھنا ہے۔سال کی بہلی ششماہی میں کمپنی نے اپنے مقصد میں قوچہ کو ذرکھی ہے اوراسی حساب ہے بہترین نتائج بھی دیئے ہیں۔

کل منافع کے %83 برآ ہدات پر شتملی کی وجہ ہے کمپنی نے حالیہ کرنی کی قدر میں کمی کی وجہ ہے کمپنی بہت زیادہ مسابقتی رہی ہے اور توقع کی جارہی ہے کہ مستقبل میں عالمی منڈیوں میں مکمپنی اپنی مظبوطی قائم

ر کھے گی۔ کمپنی نے تیز ترین اٹا ثیے ،مصنوعات اور حل ایجاد کیئے میں جو کہ کمپنی کی فروختگی کو بہتر بنانے میں معاون ہو گی اور مستقبل میں عالمی منڈیوں تک مزیدرسائی میں مدد گار ہوگی۔ کمپنی اسی خطوط پر پورپی جغرافیہ میں کام کررہ ہی ہے۔

اگر چہ ڈل ایٹ کی منڈی میں کمپنی کی بڑھوتری جمود کا شکار ہے تاہم کمپنی نے حکمت عملی اپنائی ہے کہپنی آف شور کے ذریعے مزید خدمات فراہم کرے گی جس سے کمپنی کی آمد نی میں شبت پیش رفت ہوگی۔ یہ حکمت عملی کمپنی کومنڈی میں مزید مسابقتی بنائے گی اور آمد نی میں اضافے کی ضرورت کے بغیر بدمنافع بخش بنائے گی۔

ذیلی کمپنی ای۔ پروسیٹ گسٹونے زبردست آغاز دکھایا ہے۔ کمپنی کے بوزرز میں سال دسمبر 2018 میں 2018 اور سال 2019 میں 35k کا اضافہ ہوا جو کہ %70 اضافہ کو فاہر کرتا ہے۔ مبلغ 5.7 ملین روپے کی ہر مبینیٹر انزیکشن کی تعداد میں %30 اضافہ ہوا۔ کمپنی ای۔ پروسیٹ سٹم کی صلاحیت میں زبردست اضافہ پر یقین رکھتی ہے اور کمپنی نے بورڈ آفڈ ائیریکٹرزاور حصد داران کی منظوری کے بعدا پنی فریک کی بھی میں ورکٹ کمپیٹل قرضہ کو ایکوٹٹی میں تبدیل کر کے مزید سرمایہ کاری کی ہے۔ کمپنی کواس بات کا یقین ہان افقد امات کی وجہ سے ای۔ پروسیٹ سسٹور کوآغاز میں بی مالی قرضہ میں کی اور بہترین منائج کی بدولت مزید سہارا ملے گا۔

گروپ میں بڑھوتری کے اقدامات مندرجہ ذیل ہیں:

🤝 کمپنی نے اس سال سنگ میل حاصل کیا ہے اور کبیل ششماہی کے آپر ٹینگ نتائج بجٹ سے بھی زیادہ میں کمپنی باقی دونوں چوتھائیوں میں مزید بروھوری کی تو تع کررہی ہے۔

ﷺ کیٹی نے سال2020 کے منصوبوں میں توجید مرکوز رکھی ہے اور 3 ہے 5 سال کے حکمت عملی کے روڈ میپ پر کام کر رہی ہے۔انتظامیہ اور کیٹر فروختگی ،مواقع اور مصنوعات کوزیادہ لیج عرصے تک فعال بنانے بالخصوص سال2020 کے بدف کوفعال بنانے میں ساتھ ساتھ ساتھ میں کے میٹنی کامستقبل بھی بہت شہت ہے۔

پڑ سمپنی کو یقین ہے کہ کرنی کے فائدے کے معاطے میں پاکتان حکمت عملی کے ساتھ اپنی پوزیشن مظبوط کر رہا ہے۔ بھسامیرمما لک، جن کے ساتھ کمپنی مقابلہ کر رہی ہے، کی بدولت یہاں ذرائع %30 ستے میں کمپنی چاہتی ہے کہ بیعانہ کے فائدے کے ساتھ ساتھ ستقتبل میں دیگرفوائد بھی حاصل کرے۔

ﷺ کمپنی پاکستان میں معاثی انتخام دکیوری ہے۔ بیرونی اعتاد میں اضافہ ہوا ہے اور بیرونی وفود پاکستان آنے کےخواہش مند میں۔ پاکستان اور امریکہ کے تعلقات میں بہتری کی توقع کی بدولت سفری خدمات میں نبتائزی آئی ہے اور ویزے کے اجراء کا طریقة بھی آسان ہونے کی توقع ہے۔

🦮 حکمت عملی کے ایک جزء کےطور پر کمپنی تیزتر بن اٹاٹے اورانٹیلیکو ل اٹاٹے بنانے کی منصوبہ بندی کررہی ہے۔ کمپنی مستقبل کی شخیص کو بڑھانے کے لیئے ملکی اورغیرملکی آغاز کود کیورہی ہے کہ وہ آیا کہ پلیول کی صورت میں یا کسی اورطریقے ہے خدمات کی صورت میں سرماییکاری کرے۔ کمپنی کواعتاد ہے کہ ہم انگھر مرحلے میں ان شروعات کوتج بات کے ماتھرآغاز کردیں گے۔

ﷺ جبیبا کہ ٹیکنالو بی میں سلسل تنوع ہور ہی ہے، کمپنی بھی اس کے ساتھ ساتھ اپنی مہارت بڑھار ہی ہے اور ٹیکنالو بی کی ترقی میں ساتھ کھڑی ہے اور منڈی بالخصوص بنیا دی اصولوں مثلاً مائیکر وسافٹ، آئی بی ایم، گوگل میں زیادہ تیزی سے تبدیلیاں آئی ہیں۔

🤝 کمپنی مستقبل قریب میں زیادہ مقابلے کی تو تعنہیں کر رہی کیونکہ کمپنی نے ذرائع کی ہائیرنگ اورٹریننگ میں بہت بڑی سر ماریکاری کی ہے۔

المريد مستقتل كى برهورى اورمنصوب پاكستان كى سياسى الشحكام كے ساتھ مربوط ہے۔

اعتراف

بورڈاس موقع پر مپنی کے محترم گا ہوں، بنکاروں اور دیگر اسٹیک ہولڈرز کوان کے تعاون اور حمایت کے لیئے شکریدا داکرتا ہے۔ بورڈ تمام ملاز میں کی تخت محنت اورا نقک کوششوں کوسراہتا ہے۔

بورڈ کی جانب سے:

& Mrs

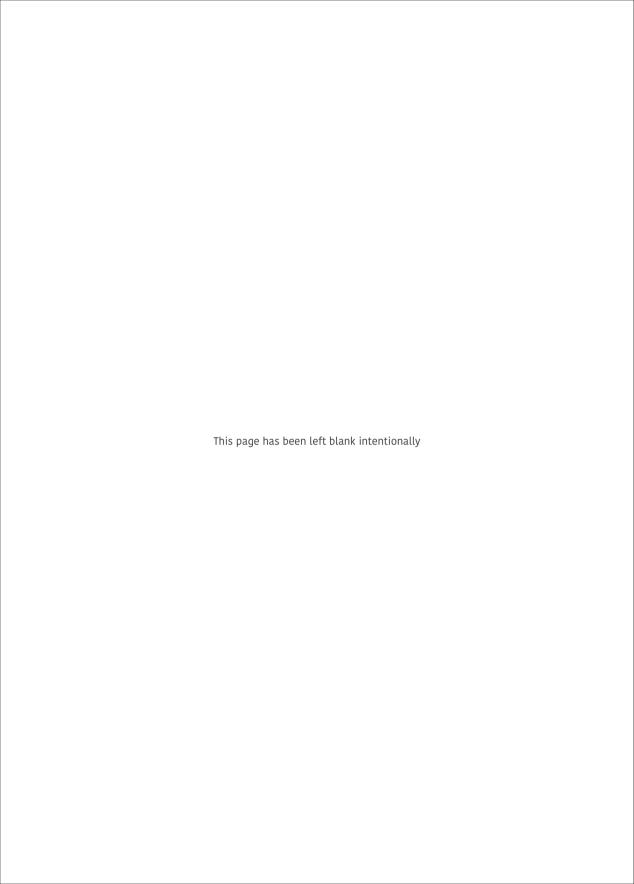
/...

لاجور

مورخه: 2019-28-26

چيف ايگزيکڻو آفيسر

Systems Limited
Standalone Financial Statements





EY Ford Rhodes Chartered Accountants 96-B-I, 4th Floor, Pace Mall Building M.M. Alam Road, Gulberg-II P.O. Box 104, Lahore-54660 Tel: +9242 3577 8402-11 Fax: +9242 3577 8412-13 ey.lhr@pk.ey.com

Independent Auditors' Review Report

To the members of Systems Limited Report on review of Interim Financial Statements

Introduction

We have reviewed the accompanying unconsolidated condensed interim statement of financial position of Systems Limited as at 30 June 2019 and the related unconsolidated condensed interim statement of profit or loss, unconsolidated condensed interim statement of comprehensive income, unconsolidated condensed interim statement of changes in equity and unconsolidated condensed interim statement of cash flows and notes to the unconsolidated condensed interim financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with approved accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

Other Matter

The figures of unconsolidated condensed interim statement of profit or loss account and condensed interim statement of comprehensive income for the quarters ended 30 June 2019 and 2018 have not been reviewed as we are required to review only the cumulative figures for the six month period ended 30 June 2019.

The engagement partner on the audit resulting in this independent auditors' review report is Sajjad Hussain Gill.

Chartered Accountants

Place: Lahore Date: 28 August 2019

Unconsolidated Condensed Interim Statement of Financial Position (Un-audited)

as at 30 June 2019

| | Note | Un-audited 30 June 2019 | Audited 31 December 2018 |
|--|------|-------------------------------|--------------------------------|
| | | Rupees | Rupees |
| ASSETS | | | · |
| | | | |
| Non-current assets | 6 | 1 400 720 650 | 1 070 601 040 |
| Property and equipment | 7 | 1,480,728,659 | 1,070,601,940 |
| Intangibles | 8 | 49,597,798 | 62,628,120 |
| Long term investments | 8 | 271,973,167 | 51,077,980 |
| Long term deposits Total non-current assets | | 17,834,913 | 18,036,753 |
| lotal non-current assets | | 1,820,134,537 | 1,202,344,793 |
| Current assets | | | |
| Contract assets | | 543,758,765 | 365,337,819 |
| Trade debts | 9 | 2,123,244,000 | 1,916,900,586 |
| Loans and advances - considered good | 10 | 202,297,882 | 274,282,809 |
| Trade deposits and short term prepayments | 11 | 188,187,547 | 180,733,794 |
| Interest accrued | | 1,912,260 | 1,457,808 |
| Other receivables | | - | 195,338,066 |
| Short term investments | 12 | 530,000,000 | 295,000,000 |
| Tax refunds due from the Government | | 166,749,147 | 167,013,463 |
| Cash and bank balances | 13 | 483,742,167 | 400,760,630 |
| Total current assets | | 4,239,891,768 | 3,796,824,975 |
| TOTAL ASSETS | | 6,060,026,305 | 4,999,169,768 |
| EQUITY AND LIABILITIES | | | |
| Share capital and reserves | | | |
| Authorized share capital | | | |
| 200,000,000 (2018: 200,000,000) ordinary shares of Rs. 10 each | | 2,000,000,000 | 2,000,000,000 |
| Issued, subscribed and paid up share capital | 14 | 1,234,349,020 | 1,122,135,480 |
| Capital reserves | | 537,041,862 | 533,080,217 |
| Unappropriated profit | | 2,803,129,425 | 2,423,653,841 |
| Total shareholders' equity | | 4,574,520,307 | 4,078,869,538 |
| Non-current liabilities | | | |
| Long term advances | | 25,985,576 | 18,565,295 |
| Lease liabilities | | 111,074,015 | 10,303,233 |
| Lease nabilities | | 137,059,591 | 18,565,295 |
| Communa II al-liteta | | ,, | .,===,=30 |
| Current liabilities | | E02 222 25 | 444.050.55 |
| Trade and other payables | 15 | 593,039,027 | 411,259,725 |
| Unclaimed dividend | 4.6 | 17,285,236 | 1,975,820 |
| Short term borrowings | 16 | 650,000,000 | 450,000,000 |
| Contract liabilities | | 30,899,569 | 25,149,881 |
| Mark-up accrued on short term borrowings | | 2,578,767 | 3,689,005 |
| Current portion of lease liabilities | | 37,248,631 | - |
| Current portion of long term advances | | 17,395,177 | 9,660,504 |
| Total current liabilities | | 1,348,446,407 | 901,734,935 |
| TOTAL EQUITY AND LIABILITIES | 10 | 6,060,026,305 | 4,999,169,768 |
| Contingencies and commitments | 18 | | |

The annexed notes, from 1 to 26, form an integral part of these unconsolidated condensed interim financial statements.

CHAIRMAN

CHIEF EXECUTIVE OFFICER

Unconsolidated Condensed Interim Statement Of Profit Or Loss Account (Un-audited)

for the six months period ended 30 June 2019

| | Six Mont | hs Ended | Three Mon | ths Ended |
|---|-----------------|-----------------|-----------------|-----------------|
| Note | 30 June 2019 | 30 June 2018 | 30 June 2019 | 30 June 2018 |
| | Rupees | Rupees | Rupees | Rupees |
| | | | | |
| Revenue from contracts with customers - net | 2,478,612,319 | 1,653,293,244 | 1,361,591,428 | 863,862,389 |
| Cost of revenue | 1,654,094,814 | 1,145,815,061 | 919,829,309 | 616,223,381 |
| Gross profit | 824,517,505 | 507,478,183 | 441,762,119 | 247,639,008 |
| | | | | |
| Distribution expenses | 48,185,378 | 19,267,316 | 24,731,968 | 10,969,216 |
| Administrative expenses | 212,519,243 | 178,123,496 | 113,002,232 | 88,999,767 |
| | 260,704,621 | 197,390,812 | 137,734,200 | 99,968,983 |
| Operating profit | 563,812,884 | 310,087,371 | 304,027,919 | 147,670,025 |
| Other income | 307,970,370 | 165,657,562 | 268,262,003 | 92,373,246 |
| | 871,783,254 | 475,744,933 | 572,289,922 | 240,043,271 |
| Other operating expenses 19 | 63,127,537 | 39,288,433 | 59,180,902 | 15,467,358 |
| Finance costs | 16,096,520 | 5,528,591 | 12,345,051 | 3,173,390 |
| Profit before taxation | 792,559,197 | 430,927,909 | 500,763,969 | 221,402,523 |
| Taxation | 13,356,048 | 8,515,418 | 8,123,308 | 4,751,840 |
| Profit for the period | 779,203,149 | 422,412,491 | 492,640,661 | 216,650,683 |
| | | | | |
| Earnings per share: | | | | |
| Basic earnings per share 20 | 6.70 | 3.78 | 4.24 | 1.94 |
| Diluted earnings per share | 6.66 | 3.76 | 4.21 | 1.93 |

The annexed notes, from 1 to 26, form an integral part of these unconsolidated condensed interim financial statements.

CHAIRMAN

CHIEF EXECUTIVE OFFICER

Unconsolidated Condensed Interim Statement of Comprehensive Income (Un-audited)

for the six months period ended 30 June 2019

| | Six Mon | ths Ended | Three Months Ended | |
|---|-----------------|-----------------|--------------------|-----------------|
| | 30 June 2019 | 30 June 2018 | 30 June 2019 | 30 June 2018 |
| | Rupees | Rupees | Rupees | Rupees |
| Profit for the period | 779,203,149 | 422,412,491 | 492,640,661 | 216,650,683 |
| Other comprehensive income | - | - | - | - |
| Total comprehensive income for the period | 779,203,149 | 422,412,491 | 492,640,661 | 216,650,683 |

The annexed notes, from 1 to 26, form an integral part of these unconsolidated condensed interim financial statements.

JAIRMAN

CHIEF EXECUTIVE OFFICER

Unconsolidated Condensed Interim Statement of Cash Flows (Un-audited)

for the six months period ended 30 June 2019

| | Note | 2019 | 2018 |
|--|------|---------------|---------------|
| | | Rupees | Rupees |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Net cash generated from / (used in) operations | 22 | 884,744,838 | (182,851,380) |
| Finance costs paid | | (17,206,758) | (6,925,932) |
| Taxes paid | | (16,858,030) | (17,891,416) |
| | | (34,064,788) | (24,817,348) |
| Net cash flows generated from / (used in) operating activities | | 850,680,050 | (207,668,728) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Purchase of property and equipment | | (486,593,417) | (149,938,422) |
| Development expenditure | | (2,418,176) | (18,931,894) |
| Proceeds from the disposal of property and equipment | | 16,849,768 | 6,457,112 |
| Purchase of short term investments - net of disposals | | (235,000,000) | 105,000,000 |
| Decrease in long term deposits | | 201,840 | 519,323 |
| Increase in Long term Investment | | (220,895,187) | - |
| Profit received on bank deposits | | 5,796,739 | 2,234,555 |
| Net cash flows used in investing activities | | (922,058,433) | (54,659,326) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Increase in short term borrowings | | 200,000,000 | 250,000,000 |
| Dividend paid | | (209,117,680) | (173,219,207) |
| Increase in lease liabilities - net | | 148,322,646 | _ |
| Increase in long term advances | | 15,154,954 | 4,455,745 |
| Net cash flows generated from financing activities | | 154,359,920 | 81,236,538 |
| Net increase / (decrease) in cash and cash equivalents | | 82,981,537 | (181,091,516) |
| Cash and cash equivalents at beginning of the period | | 400,760,630 | 444,255,392 |
| Cash and cash equivalents at closing of the period | | 483,742,167 | 263,163,876 |

The annexed notes, from 1 to 26, form an integral part of these unconsolidated condensed interim financial statements.

CHAIRMAN

CHIEF EXECUTIVE OFFICER

Unconsolidated Condensed Interim Statement Of Changes In Equity (Un-audited)

for the six months period ended 30 June 2019

| | lssued, | Capital reserves | serves | Revenue reserve | |
|--|---------------|------------------|--------------|-----------------|---------------|
| | subscribed | | Employee | | |
| | and paid up | Share capital | compensation | Unappropriated | |
| | share capital | premium | reserve | profit | Total |
| | Rupees | Rupees | Rupees | Rupees | Rupees |
| Balance as at 01 January 2018 - (Audited) | 1,118,276,520 | 473,289,639 | 9,742,937 | 1,609,869,061 | 3,211,178,157 |
| Share based payments | | | 22,991,271 | 1 | 22,991,271 |
| Final dividend @ Rs.1.75 per share for the year ended 31st December 2017 | 1 | 1 | 1 | (195,698,391) | (195,698,391) |
| Total comprehensive income for the period | 1 | 1 | 1 | 422,412,491 | 422,412,491 |
| Balance as at 30 June 2018 - (Unaudited) | 1,118,276,520 | 473,289,639 | 32,734,208 | 1,836,583,161 | 3,460,883,528 |
| | | | | | |
| Balance as at 01 January 2019 - (Audited) | 1,122,135,480 | 505,511,843 | 27,568,374 | 2,423,653,841 | 4,078,869,538 |
| Impact of adoption of IFRS-15 | | | | (63,086,929) | (63,086,929) |
| 10% Bonus shares issued | 112,213,540 | | | (112,213,540) | • |
| Share based payments | 1 | 1 | 3,961,645 | 1 | 3,961,645 |
| Final dividend @ Rs.2.00 per share for the year ended 31st December 2018 | | | | (224,427,096) | (224,427,096) |
| Total comprehensive income for the period | | | | 779,203,149 | 779,203,149 |
| Balance as at 30 June 2019 - (Unaudited) | 1,234,349,020 | 505,511,843 | 31,530,019 | 2,803,129,425 | 4,574,520,307 |
| | | | | | |

The annexed notes, from 1 to 26, form an integral part of these unconsolidated condensed interim financial statements.

CHAIRMAN

Selected Notes to the Unconsolidated Condensed Interim Financial Information (Un-audited)

for the six months period ended 30 June 2019

1. THE COMPANY AND ITS OPERATIONS

1.1 The Company is a public limited Company incorporated in Pakistan under the repealed Companies Ordinance 1984, (now Companies Act, 2017) and is listed on the Pakistan Stock Exchange (formerly Karachi, Islamabad and Lahore Stock Exchanges). The Company is principally engaged in the business of software development, trading of software and business process outsourcing services. The head office of the Company is situated at E-1 Sehipal Road, Near DHA Phase VIII (Ex-Air Avenue), Lahore.

2. STATEMENT OF COMPLIANCE

- 2.1 These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
 - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standard Board (IASB) as notified under the Companies Act, 2017 (the Act) have been followed.
 - Provisions of and directives issued under the Act. Where the provisions of and directives issued under the
 Act differ with the requirements of IAS 34, the provisions of and directives issued under the Act have been
 followed.
- **2.2** These unconsolidated condensed interim financial statements are un-audited and are being submitted to shareholders, as required by Section 237 of the Act.

3. BASIS OF PREPARATION

- 3.1 These unconsolidated condensed interim financial statements do not include all the information and disclosures required in annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended 31 December 2018. The comparative Statement of Financial Position is extracted from the annual financial statements, as of 31 December 2018, whereas the Statement of Profit or Loss, the Statement of Comprehensive Income, the Statement of Cash Flows and the Statement of Changes in Equity are extracted from the un-audited condensed interim financial statements for the period ended 30 June 2018.
- 3.2 These unconsolidated condensed interim financial statements are the separate unconsolidated condensed interim financial statements of the Company in which investments in the subsidiary companies namely E-Processing Systems (Private) Limited, TechVista Systems FZ LLC and SUS JV (Private) Limited have been accounted for at cost less accumulated impairment losses, if any, rather than on the basis of reported results.
- 3.3 These unconsolidated condensed interim financial statements have been prepared under the historical cost convention and are presented in Pak rupee, which is also the functional currency of the Company.

4. ACCOUNTING POLICIES

The accounting policies adopted for the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of the preceding annual financial statements of the Company for the year ended 31 December 2018, except for the change in policies due to adoption of new standards.

4.1 Standards, amendments and interpretations to accounting standards effective in the current period

The Company has adopted the following standards and amendment to International Financial Reporting Standards (IFRSs) which became effective for the current period:

4.1.1 IFRS 15 - Revenue from contracts with customers

The Company implemented the new standard IFRS 15 - Revenue from Contracts with Customers as of 1 January 2019. The new standard amends revenue recognition requirements and establishes principles for reporting information about the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The standard replaces IAS 18 - Revenue and IAS 11 - Construction contracts and related interpretations.

The core principle of IFRS 15 is that revenue should be recognised for the amount that is the expected equivalent value of the performance obligation. The new standard employs a five-step model framework for determining the amount and timing of revenue in order to implement this principle.

The Company applied the modified retrospective method upon adoption of IFRS 15 on 1 January 2019. This method requires the recognition of the cumulative effect of initially applying IFRS 15 to retained earnings and not to restate prior years. The cumulative effect recorded at 1 January 2019 was a decrease to retained earnings of Rs. 63.09 million.

IMPACT OF ADOPTION OF IFRS 15 - REVENUE FROM CONTRACTS WITH CUSTOMERS

The most significant impact to the Company, upon adoption of IFRS 15, relates to the identification of contracts with customers, identification of distinct performance obligations and allocation of transaction price to the distinct performance obligations (based on their standalone selling prices).

In case of a multiple element arrangements (e.g contract to deliver various performance obligations to a single customer), the total transaction price of the bundled contract is allocated among the individual distinct performance obligations based on their relative standalone selling prices.

Company's contracts with customers' entail three separate performance obligations as follows:

- i) Software licenses, implementation and customization
- ii) Formal training and support for implementation
- iii) Outsourcing services

Company identified all material and significant contracts in hand which were not closed or completed by 31 December 2018 and applied IFRS 15 on those contracts to evaluate and analyse the impact that IFRS 15 would have made on the revenue recognition from those contract. These contracts outline a fixed fee for the software license and maintenance services and provision of some other related services to the same customer. Total transaction price for these items was allocated to each of these performance obligations based on the relative standalone selling prices.

The adjustments made to items in the Statement of Financial Position as of 1 January 2019 and attributable to IFRS 15 are as follows:

| ASSETS | Carrying amount in accordance with IAS-18 as at 31-Dec-18 | Adjustment | Carrying amount in accordance with IFRS-15 as at 1-Jan-19 |
|--|---|--------------|--|
| CURRENT ASSETS Contract Assets | 365,337,819 | (63,086,929) | 302,250,890 |
| EQUITY AND LIABILITIES SHARE CAPITAL & RESERVES Unappropriated Profits | 2,423,653,841 | (63,086,929) | 2,360,566,912 |

4.1.2 IFRS 16 - Leases

The Company implemented IFRS 16, as issued by the International Accounting Standards Board (IASB) in January 2016, from 1 January 2019.

IFRS 16 supersedes IAS 17 - Leases, IFRIC 4 - Determining whether an Arrangement contains a Lease, SIC 15 - Operating Leases-Incentives and SIC 27 - Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model.

The Company has lease contracts for its various offices. Before the adoption of IFRS 16, the Company classified each of its leases (as lessee) at the inception date as an operating lease. In an operating lease, the leased property was not capitalised and the lease payments were recognised as rent expense in Statement of Profit or Loss on a straight-line basis over the lease term. Any prepaid rent and accrued rent were recognised under Prepayments and Trade and other payables, respectively.

Upon adoption of IFRS 16, the Company initially recognized a lease liability for the obligation to make lease payments and a right-of-use (RoU) asset for the right to use the underlying asset for the lease term against a consideration. The lease liability is measured at the present value of the consideration (lease payments) to be made over the lease term. The lease payments are discounted using the interest rate implicit in the lease, unless it is not readily determinable, in which case the Company may use the incremental rate of borrowing. The right-of-use asset is initially measured at the present value of lease liability, adjusted for lease prepayments and borrowing costs.

The Company has adopted IFRS 16 using the modified retrospective restatement approach and has not restated comparatives for the prior reporting period, as permitted under the specific transitional provisions in the standard.

4.1.3 IFRS 9 - Financial Instruments

The Company implemented IFRS 9, as of 1 January 2019. IFRS 9 Financial Instruments replaces IAS 39 Financial Instruments: Recognition and Measurement for annual periods beginning on or after 1 January 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement; impairment; and hedge accounting.

The application of IFRS 9 has fundamentally changed the Company's accounting for impairment losses for financial assets by replacing IAS 39's incurred loss approach with a forward-looking expected credit loss ("ECL") approach.

The Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

For trade and other receivables, the Company has applied the standard's simplified approach and has calculated ECLs based on lifetime expected credit losses. The Company has established a provision matrix that is based on the Company's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The accounting for the company's financial liabilities remains approximately the same as it was under IAS 39.

The management has reviewed and assessed the Company's existing financial assets for impairment in accordance with the guidance included in IFRS 9, to determine the credit risk associated with the respective financial assets and has incorporated the same in the financial statements of the Company. The management has also concluded that the impact of impairment of these financial assets under IFRS 9 is insignificant for the Company's financial statements of prior year and accordingly no adjustment has been made to the figures reported in previous year.

4.2 Change in accounting policies due to adoption of IFRS - 15 Revenue from contracts with customers

4.2.1 Revenue

Revenue recognised in any period is based on the delivery of performance obligations and an assessment of when control is transferred to the customer. For contracts with multiple components to be delivered, management applies judgement to consider whether those promised goods and services are: (i) distinct – to be accounted for as separate performance obligations; (ii) not distinct – to be combined with other promised goods or services until a bundle is identified that is distinct; or (iii) part of a series of distinct goods and services that are substantially the same and have the same pattern of transfer to the customer.

At contract inception the total transaction price is estimated, which is allocated to the identified performance obligations in proportion to their relative standalone selling prices and revenue is recognised when (or as) those performance obligations are satisfied.

For each performance obligation, the Company determines if revenue will be recognised over time or at a point in time. Where the Company recognises revenue over time this is due to any of the following reasons: (i) the Company performing and the customer simultaneously receiving and consuming the benefits provided over the life of the contract, (ii) the Company's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or (iii) the Company's performance creates an asset with no alternative use, and the Company has an enforceable right to payment for performance completed to date.

For each performance obligation to be recognised over time, the Company applies a revenue recognition method that faithfully depicts the Company's performance in transferring control of the goods or services to the customer. The Company applies the relevant input method consistently to similar performance obligations in other contracts. If performance obligations in a contract do not meet the over time criteria, the Company recognises revenue at a point in time.

Changes in estimates of measures of progress of performance obligations satisfied over time are recognized on a cumulative catch-up basis, which recognizes in the current period the cumulative effect of any changes on current and prior periods based on a performance obligation's percentage of completion.

The Company disaggregates revenue from contracts with customers by contract type, as management believes this best depicts how the nature, amount, timing and uncertainty of the Company's revenue and cash flows are affected by economic factors. The revenue recognition policy relevant to each contract type is as below:

4.2.2 Professional services

The nature of contracts or performance obligations categorised within this revenue type is diverse and includes: (i) software license from third party; (ii) software implementation; and (iii) software maintenance / support contracts.

The Company makes judgments in determining whether the software implementation and software license are distinct and thus separate performance obligations or part of the bundle and thus a single performance obligation depending upon the level of customisation involved and other key factors surrounding each contract. Revenue is recognised at a point in time or over time as appropriate.

The Company has assessed that maintenance and support is a performance obligation that can be considered capable of being distinct and separately identifiable in a contract. These recurring services are substantially the same as the nature of the promise is for the Company to 'stand ready' to perform maintenance and support when required by the customer. Time-based measure of progress is used for such services since it best reflects the Company's efforts in satisfying the performance obligation. Time-based measure of progress is ascertained using the Percentage of Completion (PoC) method. To measure the PoC, input method is used by the management. PoC is measured by taking into account the cost incurred to date as a percentage of total budgeted cost.

4.2.3 Outsourcing services

The Company considers that the business processing outsourcing and other services provided meet the definition of a series of distinct goods and services as they are: (i) substantially the same; and (ii) have the same pattern of transfer (as the series constitutes services provided in distinct time increments (e.g. daily, monthly, quarterly or annual services)) and therefore treats the series as one performance obligation. For the majority of outsourcing services, the Company recognises revenue based on provision of services over time as it best reflects the nature in which the Company is transferring control of the goods or services to the customer

Revenue from business process outsourcing services is recognized on completion of processing. Revenue from other outsourcing services is recognized as services are provided.

4.2.4 Sale of third party software

Revenue is recognised at the point in time when obligations under the terms of the contract with the customer are satisfied; generally this occurs when control of the software has transferred and there is no unfulfilled obligation that could affect the customer's acceptance of the software usually on delivery of the software.

4.2.5 Licenses and license support services

Software licenses delivered by the Company can either be 'right to access' or 'right to use' licenses. Software licenses meeting the criteria for right to access are recognized over the period of time. Software licenses not meeting the criteria of 'right to access' are accounted for as right to use and the revenue is recognized at a point in time.

The Company considers for each contract that includes a separate license performance obligation all the facts and circumstances in determining whether the license revenue is recognised over time or at a point in time from the go live date of the license.

4.3 Change in policies due to adoption of IFRS - 16 Leases

4.3.1 Right-of-use assets

The Company recognises right-of-use assets at the commencement date of the lease (i.e. the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

4.3.2 Lease liabilities

At the commencement date of the lease, the Company recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

4.3.3 Significant judgement in determining the lease term of contracts with renewal options

The Company determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Company has the option, under some of its leases to lease the assets for additional terms of two to five years. The Company applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal. After the commencement date, the Company reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew (e.g., a change in business strategy).

The Company included the renewal period as part of the lease term for leases of offices due to the significance of these assets to its operations. These leases have a short non-cancellable period (i.e. two to five years) and there will be a significant negative effect on operations if a replacement is not readily available.

5. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of unconsolidated condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, incomes and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended 31 December 2018, except for:

5.1 Impairment of financial assets

The Company assesses the impairment of its financial assets based on the Expected Credit Loss ("ECL") model. Under the expected credit loss model, the Company accounts for expected credit losses and changes in those expected credit losses at the end of each reporting period to reflect changes in credit risk since initial recognition of the financial assets. The Company measures the loss allowance at an amount equal to lifetime ECL for its financial instruments.

The Company measures the expected credit losses of a financial instrument in a way that reflects:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes:
- the time value of money; and
- reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

Expected credit losses are measured for the maximum contractual period over which the entity is exposed to credit risk. The significant estimates relating to the measurement of ECL relate to the fair value of the collaterals in place, the expected timing of the collection and forward looking economic factors.

| | | | Un-audited 30 June | Audited 31 December |
|-------|--|---------|-----------------------|------------------------|
| | | Note | 2019 | 2018 |
| | | | Rupees | Rupees |
| 6. | PROPERTY AND EQUIPMENT | | | |
| | Operating fixed assets | (6.1) | 1,252,107,736 | 925,570,335 |
| | Capital work in progress | (6.2) | 81,862,322 | 145,031,605 |
| | Right-of-use assets | (6.3) | 146,758,601 | - |
| | | | 1,480,728,659 | 1,070,601,940 |
| 6.1 | OPERATING FIXED ASSETS - OWNED | | | |
| | Opening balance - net book value | | 925,570,335 | 832,499,330 |
| | Additions during the period / year - cost | (6.1.1) | 403,004,099 | 210,648,685 |
| | | | 1,328,574,434 | 1,043,148,015 |
| | Less: | | | |
| | Disposals during the period / year | (6.1.2) | (9,873,398) | (8,378,645) |
| | Depreciation during the period / year | | (66,593,300) | (109,199,035) |
| | Book value at the end of the period / year | | 1,252,107,736 | 925,570,335 |
| 6.1.1 | Additions during the period/year-cost | | | |
| | Land - freehold | | 292,247,289 | - |
| | Building | | 3,036,682 | 6,648,425 |
| | Computers | | 40,314,501 | 56,070,423 |
| | Computer equipment and installations | | 2,255,800 | 3,398,929 |
| | Other equipment and installations | | 3,567,552 | 3,937,965 |
| | Generator | | 474,750 | 9,114,300 |
| | Furniture and fittings | | 7,933,447 | 14,591,038 |
| | Vehicles | | 51,152,983 | 105,694,309 |
| | Office equipment | | 1,575,050 | 2,410,076 |
| | Leasehold Building Improvements | | 446,045 | 8,783,220 |
| | | | 403,004,099 | 210,648,685 |

6.1.2 Disposals during the period / year

| Disposais during the period / year | Cost | Accumulated Depreciation | Written Down Value |
|--|-------------|-----------------------------|------------------------|
| | Rupees | Rupees | Rupees |
| 30 June 2019: | | | |
| Computers and mobile sets | 2,601,603 | 2,119,306 | 482,297 |
| Computer equipment and installations | 89,500 | 89,500 | <u>-</u> |
| Other equipment and installations | 178,679 | 27,692 | 150,987 |
| Furniture and fittings | 539,032 | 219,836 | 319,196 |
| Vehicles | 17,081,214 | 8,179,831 | 8,901,383 |
| Office equipment | 85,000 | 65,465 | 19,535 |
| | 20,575,028 | 10,701,630 | 9,873,398 |
| 31 December 2018: | | | |
| Computers and mobile sets | 43,724,121 | 42,571,734 | 1,152,387 |
| Computer equipment and installations | 13,868,662 | 13,868,662 | - |
| Other equipment and installations | 15,543,845 | 15,281,570 | 262,275 |
| Generators | 7,971,669 | 7,883,097 | 88,572 |
| Furniture and fittings | 4,977,539 | 4,464,795 | 512,744 |
| Vehicles | 16,617,623 | 10,684,520 | 5,933,103 |
| Office equipment | 5,906,819 | 5,477,255 | 429,564 |
| | 108,610,278 | 100,231,633 | 8,378,645 |
| | | Un-audited 30 June | Audited 31 December |
| | | 2019 Rupees | 2018 Rupees |
| CAPITAL WORK IN PROGRESS | | | Naposs |
| Balance at the beginning of the period / year | | 145,031,605 | 52,274,081 |
| Additions during the period / year | | 64,282,844 | 126,643,662 |
| Transfer to operating fixed assets during the period | od / year | (127,452,127) | (33,886,138) |
| Balance at the end of the period / year | | 81,862,322 | 145,031,605 |
| RIGHT-OF-USE ASSETS | | | |
| Opening book value | | - | - |
| Additions during the period / year - cost | | 170,065,480 | - |
| Depreciation charge during the period / year | | (23,306,879) | - |
| Book value at the end of the period / year | | 146,758,601 | - |

6.2

6.3

| | Note | Un-audited 30 June 2019 | Audited 31 December 2018 |
|--|-------|-------------------------------|--------------------------------|
| | | Rupees | Rupees |
| INTANGIBLES | | | |
| Opening balance - net book value | | 62,628,120 | 60,306,397 |
| Additions during the period / year - cost | | 2,418,176 | 29,093,016 |
| | | 65,046,296 | 89,399,413 |
| Less: | | | |
| Amortization during the period / year | | (15,448,498) | (26,771,293) |
| Book value at the end of the period / year | | 49,597,798 | 62,628,120 |
| Investment in Subsidiaries - at cost - unquoted: E - Processing Systems (Private) Limited 179,501 (2018: 140,004) fully paid ordinary shares of Rs. 10/- each | (8.1) | 270,500,227 | 49,700,030 |
| Tech Vista Systems FZ-LLC 50 (2018: 50) fully paid ordinary shares of AED 1000/- each | (8.2) | 1,377,950 | 1,377,950 |
| SUS-JV (Private) Limited 9,499 (2018: nil) fully paid ordinary shares of Rs. 10/- each | (8.3) | 94,990 | - |
| | | 271,973,167 | 51,077,980 |

- **8.1** This represents 59.13% (2018: 53%) share in Company's subsidiary E-Processing Systems (Private) Limited, a company engaged in the business of purchase and sale of airtime and related services in Pakistan.
- **8.2** This represents 100% (2018: 100%) share in Company's subsidiary, TechVista Systems FZ- LLC, a company set up in Dubai Technology and Media Free Zone Authority engaged in providing a host of services including enterprise application integration and software development and has been registered as a limited liability company on 03 April 2013.
- **8.3** This represents 94.99% (2018: nil) share in Company's subsidiary, SUS JV (Private) Limited, a company set up in Pakistan for the Balochistan Land Revenue Management Information System project. The project is related to digitization of land records and development of a web-based management information system.

| | | Note | Un-audited 30 June 2019 | Audited 31 December 2018 |
|----|--|-------|-------------------------------|--------------------------------|
| | | | Rupees | Rupees |
| 9. | TRADE DEBTS - unsecured | | | |
| | Export | (9.1) | 1,633,678,883 | 1,533,080,066 |
| | Local | | 554,965,747 | 421,888,357 |
| | | | 2,188,644,630 | 1,954,968,423 |
| | Less: Allowance for expected credit losses | | (65,400,630) | (38,067,837) |
| | | | 2,123,244,000 | 1,916,900,586 |

9.1 This includes receivables from related parties i.e. Visionet Systems Incorporation and Tech Vista Systems FZ-LLC amounting to Rs. 602.2 million (2018: Rs 502.2 million) and Rs. 984.8 million (2018: Rs 1,006.6 million) respectively.

| | | | Un-audited | Audited |
|-----|---|--------|-------------------|---------------|
| | | | 30 June | 31 December |
| | | Note | 2019 | 2018 |
| | | | Rupees | Rupees |
| | | | | |
| 10. | LOANS AND ADVANCES - CONSIDERED GOOD | | | |
| | | | | |
| | Advances to employees - considered good | | | |
| | against salary | | 5,439,334 | 3,848,442 |
| | against expenses | | 37,211,405 | 19,874,465 |
| | | (10.1) | 42,650,739 | 23,722,907 |
| | Advances to suppliers - against goods | | 15,913,677 | 20,964,570 |
| | | | 58,564,416 | 44,687,477 |
| | Loans to related parties | (10.2) | 441,370,791 | 487,673,102 |
| | Elimination on account of joint operation | (10.3) | (297,637,325) | (258,077,770) |
| | | | 143,733,466 | 229,595,332 |
| | | | 202,297,882 | 274,282,809 |

- 10.1 This includes advances to executives amounting to Rs. 24.65 (2018: Rs. 14.35) million.
- **10.2** This includes loan amounting to Rs. 122 (2018: Rs. 220.8) million provided to E-Processing Systems (Private) Limited for meeting working capital requirements. This amount is unsecured and is subject to interest at one-year KIBOR (2018: one-year KIBOR) on the outstanding loan balance at the end of each month.
- **10.3** This represents loan provided to UUS Joint Venture (Private) Limited for meeting working capital requirements. This amount is unsecured and is subject to interest at one-year KIBOR (2018: one-year KIBOR) on the outstanding loan balance at the end of each month.

| | | Note | Un-audited 30 June 2019 | Audited 31 December 2018 |
|-----|---|--------|-------------------------------|--------------------------------|
| | | | Rupees | Rupees |
| 11. | TRADE DEPOSITS AND SHORT TERM PREPAYMENTS | | | |
| | Security deposits | (11.1) | 154,363,820 | 157,721,853 |
| | Prepayments | | 33,823,727 | 23,011,941 |
| | | | 188,187,547 | 180,733,794 |
| | | | | |

11.1 This represents interest free security bid bonds deposited with customers and retention money for various projects. It also includes security deposit of Rs 97.5 (2018: Rs. 97.5) million with MCB against Export Refinance facility.

| | | | Un-audited | Audited |
|-----|------------------------------|--------|-------------------|-------------|
| | | | 30 June | 31 December |
| | | Note | 2019 | 2018 |
| | | | Rupees | Rupees |
| | | | | |
| 12. | SHORT TERM INVESTMENTS | | | |
| | | | | |
| | Term Deposit Receipts (TDRs) | (12.1) | 530,000,000 | 295,000,000 |

12.1 This represents TDRs carrying markup at rates ranging from 4.28% to 12.25% (2018: 3.46% to 8.5%) per annum.

| | | | Un-audited | Audited |
|-----|-------------------------------------|--------|-------------------|-------------|
| | | | 30 June | 31 December |
| | | Note | 2019 | 2018 |
| | | | Rupees | Rupees |
| 13. | CASH AND BANK BALANCES | | | |
| | Cash in hand | | 942,006 | 225,401 |
| | Cash at bank: | | | |
| | Local currency: | | | |
| | Current accounts | | 120,041,168 | 51,475,407 |
| | Saving accounts | (13.1) | 342,237,125 | 347,087,233 |
| | | | 462,278,293 | 398,562,640 |
| | Foreign currency - current accounts | | 20,521,868 | 1,972,589 |
| | | | 483,742,167 | 400,760,630 |

13.1 These carry interest rate of 9% to 10% (2018: 3.34% to 5.39%) per annum.

14. ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL

| | | 30 June | 31 December | 30 June | 31 December |
|------|---|--------------|--------------|-------------------|---------------|
| | | 2019 | 2018 | 2019 | 2018 |
| | | No of Shares | No of Shares | Rupees | Rupees |
| | Ordinary shares of Rs. 10/- each fully paid in cash | 23,361,983 | 23,361,983 | 233,619,830 | 233,619,830 |
| | Ordinary shares of Rs. 10/- each | | | | |
| | fully paid up as bonus shares | 100,072,919 | 88,851,565 | 1,000,729,190 | 888,515,650 |
| | | 123,434,902 | 112,213,548 | 1,234,349,020 | 1,122,135,480 |
| 14.1 | Reconciliation of issued, subscribed and paid-up share capital: | | | | |
| | Balance as at 1st January | 112,213,548 | 111,827,652 | 1,122,135,480 | 1,118,276,520 |
| | Stock options exercised | - | 385,896 | - | 3,858,960 |
| | Bonus shares issued | 11,221,354 | - | 112,213,540 | - |
| | Balance as at 30 June | 123,434,902 | 112,213,548 | 1,234,349,020 | 1,122,135,480 |
| | | | | | |
| | | | | Un-audited | Audited |
| | | | | 30 June | 31 December |
| | | | | 2019 | 2018 |
| | | | | Rupees | Rupees |
| 15. | TRADE AND OTHER PAYABLES | | | | |
| | Creditors | | | 37,306,824 | 64,384,423 |
| | Advance from customers | | | - | - |
| | Accrued liabilities | | | 546,381,087 | 317,868,679 |
| | Withholding income tax payable | | | 9,351,116 | 13,117,414 |
| | Provident fund payable | | | - | 15,889,209 |
| | | | | 593,039,027 | 411,259,725 |

16. SHORT TERM BORROWINGS

This represents export re-finance (ERF) obtained from the following banks at respective terms:

MCB Limited amounting to Rs. 450 (2018: Rs. 450) million. Mark-up is charged at SBP rate plus 0.5% (2018: SBP rate plus 0.5%). The facility is secured against cash margin of Rs. 97.5 million.

Habib Metropolitan Bank amounting to Rs. 200 (2018: Rs. Nil) million. Mark-up is charged at SBP rate plus 1% (2018: Nil). The facility is secured against land measuring 57 marlas and costing Rs. 96.49 million.

17. OPERATING SEGMENT INFORMATION

Geographical segments

For management purposes, the Systems Limited is organized into business units based on their geographical areas and has three reportable operating segments as follows:

North America Middle East Pakistan

No other operating segments have been aggregated to form the above reportable operating segments.

Management monitors the operating results of its operating segments separately for the purpose of performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit or loss in the consolidated financial statements.

| | North A | North America | | Middle East | | stan | Total | | |
|-------------------------------------|---------------|---------------|------------------|-----------------------|---------------|---------------|------------------|-----------------|--|
| | Un-au | dited | Un-auc | dited | Un-au | dited | Un-audited | | |
| | Six Mont | hs Ended | Six Months Ended | | Six Mont | hs Ended | Six Months Ended | | |
| | 30 June | | 30 June | | 30 June | | 30 June | | |
| | 2019 | 2019 2018 | | 2018 2019 2018 | | 2018 | 2019 | 2018 | |
| | Rupees | Rupees | Rupees | Rupees | Rupees | Rupees | Rupees | Rupees | |
| Sales | 1,351,556,773 | 1,041,363,603 | 375,351,851 | 194,326,755 | 751,703,695 | 417,602,886 | 2,478,612,319 | 1,653,293,244 | |
| Cost of sales | (749,963,186) | (608,350,804) | (322,969,068) | (183,235,586) | (581,162,560) | (354,228,671) | (1,654,094,814) | (1,145,815,061) | |
| Gross profit | 601,593,587 | 433,012,799 | 52,382,783 | 11,091,169 | 170,541,135 | 63,374,215 | 824,517,505 | 507,478,183 | |
| Distribution expenses | (27,057,287) | (2,045,091) | | (818,036) | (21,128,091) | (16,404,189) | (48,185,378) | (19,267,316) | |
| Administrative expenses | (170,427,628) | (122,279,432) | (14,100,691) | (23.137.397) | (27,990,924) | (32,706,667) | (212,519,243) | (178,123,496) | |
| Administrative expenses | (197,484,915) | (124,324,523) | (14,100,691) | (23,955,433) | (49,119,015) | (49,110,856) | (260,704,621) | (197,390,812) | |
| Profit / (loss) before taxation and | (,, | (,,, | (1.,122,221, | (==,===, :==, | (12,112,212, | (,,, | (===,-=,,===, | (,,, | |
| Unallocated income and expenses | 404,108,672 | 308,688,276 | 38,282,092 | (12,864,264) | 121,422,120 | 14,263,359 | 563,812,884 | 310,087,371 | |
| | | | | | | | | | |
| | | | | | | | | | |
| Unallocated income and expenses: | | | | | | | | | |
| | | | | | | | | | |
| Other operating expenses | | | | | | | (63,127,537) | (39,288,433) | |
| Other income | | | | | | | 307,970,370 | 165,657,562 | |
| Finance cost | | | | | | | (16,096,520) | (5,528,591) | |
| | | | | | | | 228,746,313 | 120,840,538 | |
| Profit before taxation | | | | | | | 792.559.197 | 430.927.909 | |
| | | | | | | | | | |
| Taxation | | | | | | | 13,356,048 | 8,515,418 | |
| Profit for the period | | | | | | | 779,203,149 | 422,412,491 | |

18. CONTINGENCIES AND COMMITMENTS

18.1 Contingencies

There is no significant change in the contingencies since the date of preceding published annual financial statements.

18.2 Commitments:

Guarantees issued by the financial institutions on behalf of the Company amount to Rs. 341.12 million (2018: Rs. 358.02 million). This includes guarantees of Rs 254.54 million (2018: Rs 257.26 million) given on behalf of Joint Operation .

Commitments include capital commitments for construction of building of the Company amounting to Rs. 22.29 million (2018: nil).

| | | Un-audited 30 June 2019 | Un-audited 30 June 2018 |
|-----|---|-------------------------------|-------------------------------|
| | | Rupees | Rupees |
| 19. | OTHER OPERATING EXPENSES | | |
| | Allowance for expected credit losses | 43,732,000 | 28,029,231 |
| | Contract assets and bad debts written-off | 18,363,724 | 11,259,202 |
| | Advances written-off | 1,031,813 | - |
| | | 63,127,537 | 39,288,433 |

20. EARNINGS PER SHARE

| | Six Mon | Six Month Ended | | nth Ended |
|--|-------------|-----------------|-------------|-------------|
| | 2019 | 2018 | 2019 | 2018 |
| Basic earnings per share: | | | | |
| Profit for the period | 779,203,149 | 422,412,491 | 492,640,661 | 216,650,683 |
| | | | | |
| Weighted-average number of ordinary shares | | | | |
| outstanding during the period | 116,265,704 | 111,827,652 | 116,265,704 | 111,827,652 |
| | | | | |
| Basic - in Rupees | 6.70 | 3.78 | 4.24 | 1.94 |
| | | | | |
| Diluted earnings per share: | | | | |
| Profit for the period | 779,203,149 | 422,412,491 | 492,640,661 | 216,650,683 |
| | | | | |
| Weighted-average number of Ordinary | | | | |
| shares (basic) | 116,265,704 | 111,827,652 | 116,265,704 | 111,827,652 |
| Effect of share options | 754,443 | 525,050 | 754,443 | 525,050 |
| | 117,020,147 | 112,352,702 | 117,020,147 | 112,352,702 |
| | | | | |
| Diluted - in Rupees | 6.66 | 3.76 | 4.21 | 1.93 |

21. TRANSACTIONS WITH RELATED PARTIES

Related parties comprises of associated companies, staff retirement fund, directors and key management personnel. Transactions with related parties other than remuneration and benefits to key management personnel under the terms of their employment, are as follows:

| | | | Un-audited Six Months Ended 30 June | |
|----------------------------------|-----------------------|------------------------|-------------------------------------|-----------------------------|
| | | | | |
| | | Nature of | | |
| Related party | Relationship | transactions | 2019 | 2018 |
| | | | Rupees | Rupees |
| E Processing Systems (Pvt.) Ltd. | Subsidiary | Loan | 173,467,697 | 46,561,306 |
| | | Interest income | 14,387,819 | 2,215,190 |
| | | | 187,855,516 | 48,776,496 |
| | Subsidiary | Sales | 375,351,853 | 169,439,347 |
| Tech Vista Systems FZ - LLC | | Loan | 134,179,004 | 3,661,882 |
| | | | 509,530,857 | 173,101,229 |
| Visionet Systems Incorporation | Common directorship | Sales Out of pocket | 1,304,090,453 | 1,014,296,175 |
| | | expenses | 1,304,090,453 | 48,032,046 1,062,328,221 |
| UUS-JV (Private) Limited | Joint Operation | Loan | 18,331,585 | - |
| | | Interest Income | 14,523,281 | - |
| | | | 32,854,866 | - |
| Provident fund | Employee benefit plan | Contributions | 55,423,565 | 45,942,827 |

| | Un- | audited |
|--|---------------|---------------|
| | Six Mo | nths Ended |
| | |) June |
| | 2019 | 2018 |
| | Rupees | Rupees |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Profit before taxation | 792,559,197 | 430,927,909 |
| Adjustments for: | | |
| Depreciation on property and equipment | 66,593,300 | 51,415,731 |
| Amortization of intangibles | 15,448,498 | 14,243,739 |
| Allowance for expected credit losses | 43,732,000 | 28,029,231 |
| Bad debts - written off | 18,363,724 | 11,259,202 |
| Advances - written off | 1,031,813 | - |
| Share based payment expense | 3,961,645 | 22,991,271 |
| Finance costs | 16,096,520 | 5,528,591 |
| Exchange gain - net | (267,483,436) | (136,392,403) |
| Profit on bank deposits | (5,796,739) | (2,234,555) |
| Gain on short term investments | (13,434,464) | (4,929,793) |
| Gain on disposal of property and equipment | (6,976,370) | (3,316,031) |
| | (128,463,509) | (13,405,017) |
| Profit before working capital changes | 664,095,688 | 417,522,892 |
| Effect on cash flow due to working capital changes | | |
| (Increase) / decrease in current assets: | | |
| Contract Assets - net | (235,758,187) | (92,220,487) |
| Trade debts | (955,702) | (374,161,268) |
| Advances | 70,953,114 | (114,435,354) |
| Trade deposits and short term prepayments | (7,453,753) | (71,278,649) |
| Interest accrued | 12,980,012 | 2,609,322 |
| Other receivables | 195,338,066 | (44,370,165) |
| | 35,103,550 | (693,856,601) |
| (Decrease) / increase in current liabilities: | | |
| Trade and other payables | 185,545,600 | 93,482,329 |
| | 220,649,150 | (600,374,272) |
| Net cash (used in) / generated from operations | 884,744,838 | (182,851,380) |

23. FINANCIAL RISK MANAGEMENT

23.1 Financial risk factors

There is no change in the company's objectives, policies, procedures for measuring and managing the financial risks including capital management risk, since the preceding annual financial year ended 31 December 2018.

23.2 Fair values of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in financial statements approximate to their fair values. Fair value is determined on the basis of objective evidence at each reporting date. Accordingly, detailed disclosure with reference to fair value has not been given in this condensed interim financial information.

Fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: guoted (unadjusted) prices in active markets for identical assets or liabilities

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable either, directly or indirectly

Level 3: techniques which use inputs that have a significant effect on the recorded fair value that are not based on observable market data

- There were no financial assets and liabilities measured at fair value as at 30 June 2019.
- During the six month period ended 30 June 2019, there were no transfers between Level 1 and Level 2 fair value measurements.
- There were no financial assets and liabilities measured at fair value as at 31 December 2018.

| | 30 June 2019 | | | |
|---------------------------------------|---------------------------------|-----------------------|---------------------|---------------|
| | Cash and cash equivalents | Loans and receivables | Held to maturity | Total |
| | Rupees | Rupees | Rupees | Rupees |
| Financial instruments by categories: | | | | |
| Financial assets as per balance sheet | | | | |
| Long term deposits | - | 17,834,913 | - | 17,834,913 |
| Contract Assets | - | 543,758,765 | - | 543,758,765 |
| Loans and advances | - | 202,297,882 | = | 202,297,882 |
| Trade debts | - | 2,123,244,000 | - | 2,123,244,000 |
| Security deposits | - | 154,363,820 | = | 154,363,820 |
| Interest accrued | - | 1,912,260 | - | 1,912,260 |
| Other receivable | - | - | = | - |
| Short term investments | - | - | 530,000,000 | 530,000,000 |
| Cash and bank balances | 483,742,167 | - | - | 483,742,167 |
| | 483,742,167 | 3,043,411,640 | 530,000,000 | 4,057,153,807 |

| | · · · · · · · · · · · · · · · · · · · | | | |
|---------------------------------------|---|-----------------------|---------------------|---------------|
| | 31 December 2018 | | | |
| | Cash and cash equivalents | Loans and receivables | Held to maturity | Total |
| | Rupees | Rupees | Rupees | Rupees |
| Financial assets as per balance sheet | | | | |
| Long term deposits | - | 18,036,753 | - | 18,036,753 |
| Contract Assets | - | 365,337,819 | - | 365,337,819 |
| Loans and advances | - | 274,282,809 | - | 274,282,809 |
| Trade debts | - | 1,916,900,586 | - | 1,916,900,586 |
| Security deposits | - | 157,721,853 | - | 157,721,853 |
| Interest accrued | - | 1,457,808 | - | 1,457,808 |
| Other receivables | - | 195,338,066 | - | 195,338,066 |
| Short term investments | - | - | 295,000,000 | 295,000,000 |
| Cash and bank balances | 400,760,630 | - | - | 400,760,630 |
| | 400,760,630 | 2,929,075,694 | 295,000,000 | 3,624,836,324 |

| | 30 June | 31 December | |
|--|---|---|--|
| | 2019 | 2018 | |
| | Financial Liabilities at amortized cost | Financial Liabilities at amortized cost | |
| | Rupees | Rupees | |
| Financial liabilities as per balance sheet | | | |
| Mark-up accrued on short term borrowings | 2,578,767 | 3,689,005 | |
| Short term borrowings | 650,000,000 | 450,000,000 | |
| Trade and other payables | 37,306,824 | 76,615,326 | |
| | 689.885.591 | 530,304,331 | |

24. DATE OF AUTHORIZATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorized for issue on 26 August 2019 by the Board of Directors of the Company.

25. CORRESPONDING FIGURES

Corresponding figures have been re-arranged or re-classified where necessary for the purpose of comparison, however no significant re-classification or re-arrangements have been made in these unconsolidated condensed interim financial statements.

26. GENERAL

- **26.1** The figures of unconsolidated condensed interim profit and loss account for the three month period ended 30 June 2018 and 2019 were not subject to limited scope review by the auditors as scope of review covered only the cumulative figures.
- **26.2** Figures have been rounded off to the nearest rupees, unless otherwise stated.

CHIEF EXECUTIVE OFFICER

Systems Limited
Consolidated Financial Statements

Consolidated Condensed Interim Statement of Financial Position (Un-audited)

as at 30 June 2019

| | | Un-audited | Audited |
|--|------|---------------|---------------|
| | | 30 June | 31 December |
| | Note | 2019 | 2018 |
| | | Rupees | Rupees |
| ASSETS | | | |
| Non-current assets | | | |
| Property and equipment | 6 | 1,496,711,260 | 1,084,194,685 |
| Intangible | 7 | 179,072,712 | 173,060,937 |
| Long term deposits | | 34,228,515 | 22,970,553 |
| | | 1,710,012,487 | 1,280,226,175 |
| Current assets | | 660 404 000 | 574 707 067 |
| Contract assets | | 668,494,838 | 571,727,867 |
| Trade debts | 8 | 1,934,423,421 | 1,691,798,483 |
| Loans and advances | 9 | 87,716,045 | 69,695,751 |
| Trade deposits and short term prepayments | 10 | 627,947,784 | 322,718,950 |
| Interest accrued | | 1,127,192 | 1,457,808 |
| Other receivables | 11 | 208,241,161 | 207,780,930 |
| Short term investments | 12 | 530,000,000 | 295,000,000 |
| Tax refunds due from the Government | | 168,432,390 | 165,250,487 |
| Cash and bank balances | 13 | 755,313,703 | 761,651,601 |
| | | 4,981,696,533 | 4,087,081,877 |
| TOTAL ASSETS | | 6,691,709,019 | 5,367,308,052 |
| EQUITY AND LIABILITIES Share capital and reserves Authorized share capital | | | |
| 200,000,000 (2017: 200,000,000) ordinary shares of Rs. 10 each | | 2,000,000,000 | 2,000,000,000 |
| | | | |
| Issued, subscribed and paid up share capital | 14 | 1,234,349,020 | 1,122,135,480 |
| Capital and reserves | | 597,178,301 | 559,888,228 |
| Unappropriated profits | | 2,970,232,338 | 2,488,343,457 |
| | | 4,801,759,659 | 4,170,367,165 |
| Non-controlling interest | | (8,407,508) | (1,276,580 |
| Non-current liabilities | | 4,793,352,151 | 4,169,090,585 |
| Long term advances | 15 | 25,985,576 | 18,565,295 |
| Lease Liability | | 111,074,015 | - 10,503,233 |
| Provision for gratuity | | 24,577,516 | 6,636,508 |
| Provision for gratuity | | 161,637,107 | 25,201,803 |
| Current liabilities | | | ., . , |
| Trade and other payables | 16 | 970,888,468 | 655,669,263 |
| Unclaimed Dividend | | 17,285,236 | 1,975,820 |
| Contract Liability | | 30,899,569 | 41,597,158 |
| Mark-up accrued on short term borrowings | | 2,578,767 | 3,689,005 |
| Short term borrowings | 17 | 660,423,914 | 460,423,914 |
| Current Portion of Lease Liability | | 37,248,631 | - |
| Current portion of long term advances | | 17,395,177 | 9,660,504 |
| | | | |
| | | 1,736,719,762 | 1,173,015,664 |

CONTINGENCIES AND COMMITMENTS

The annexed notes from 1 to 27 form an integral part of this condensed interim financial information.

HAIRMAN CHIEF ÉXECUTIVE OFFICER

CHIEF FINANCIAL OFFICER

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Consolidated Condensed Interim Statement Of Profit Or Loss Account (Un-audited)

for the six months period ended 30 June 2019

| | | Six Months Ended | | Three Months Ended | |
|--|------|------------------|---------------|--------------------|---------------|
| | | | | | |
| | | 30 June | 30 June | 30 June | 30 June |
| | | 2019 | 2018 | 2019 | 2018 |
| | Note | Rupees | Rupees | Rupees | Rupees |
| Revenue from contract with customers - net | | 3,580,778,430 | 2,331,108,188 | 1,979,536,539 | 1,225,003,332 |
| Cost of sales | | 2,477,916,571 | 1,679,069,483 | 1,363,489,661 | 901,758,458 |
| Gross profit | | 1,102,861,859 | 652,038,705 | 616,046,878 | 323,244,874 |
| Distribution expenses | | 95,484,319 | 65,146,617 | 50,417,950 | 35,246,299 |
| Administrative expenses | | 321,590,760 | 232,527,168 | 174,278,015 | 123,634,095 |
| Other operating expenses | 20 | 67,008,726 | 46,162,700 | 57,141,775 | 21,731,825 |
| Other operating expenses | 20 | 484,083,805 | 343,836,485 | 281,837,741 | 180,612,219 |
| Other income | | 294,009,653 | 162,471,614 | 259,457,199 | 90,744,708 |
| Operating profit | | 912,787,707 | 470.673.834 | 593,666,337 | 233,377,363 |
| Finance cost | | 19,791,671 | 8,087,125 | 14,315,782 | 4,561,494 |
| Profit before taxation | | 892,996,036 | 462,586,709 | 579,350,555 | 228,815,869 |
| Taxation | | 14,809,628 | 9,541,840 | 8,961,554 | 5,296,288 |
| Profit after taxation | | 878,186,408 | 453,044,869 | 570,389,001 | 223,519,582 |
| Profit after taxation | | 676,160,406 | 455,044,009 | 370,369,001 | 223,319,362 |
| Attributable to: | | | | | |
| Equity holders of the parent | | 885,312,326 | 459,854,635 | 572,983,599 | 227,224,889 |
| Non-controlling interest | | (7,125,918) | (6,809,766) | (2,594,598) | (3,705,307) |
| | | 878,186,408 | 453,044,869 | 570,389,001 | 223,519,582 |
| | | | | | |
| Earnings per share: | | | | | |
| Basic earnings per share | 21 | 7.61 | 4.11 | 4.91 | 2.03 |
| Diluted earnings per share | 22 | 7.57 | 4.09 | 4.87 | 2.02 |

The annexed notes from 1 to 27 form an integral part of this condensed interim financial information.

CHAIRMAN

CHIEF EXECUTIVE OFFICED

Consolidated Condensed Interim Statement of Comprehensive Income (Un-audited)

for the six months period ended 30 June 2019

| | Six Mont | hs Ended |
|--|-------------|-------------|
| | 30 June | 30 June |
| | 2019 | 2018 |
| | Rupees | Rupees |
| Profit for the period | 878,186,408 | 453,044,869 |
| Other comprehensive income | | |
| Exchange difference on translation of foreign operations | 33,328,428 | 7,963,065 |
| Total comprehensive income for the period | 911,514,836 | 461,007,934 |
| Attributable to: | | |
| Equity holders of the parent | 918,640,754 | 467,817,700 |
| Non-controlling interest | (7,125,918) | (6,809,766) |
| | 911,514,836 | 461,007,934 |

The annexed notes from 1 to 27 form an integral part of this condensed interim financial information.

HAIRMAN

CHIEF EXECUTIVE OFFICER

Consolidated Condensed Interim Statement of Cash Flows (Un-audited)

for the six months period ended 30 June 2019

| | | Six Mont | hs Ended |
|---|------|-----------------|-----------------|
| | Note | 30 June 2019 | 30 June 2018 |
| | | Rupees | Rupees |
| CASH FLOWS FROM OPERATING ACTIVITIES | | ., | |
| Net cash flows from/(used in) operations | 23 | 578,647,315 | (63,329,475) |
| Finance costs paid | | (20,901,909) | (9,484,465) |
| Gratuity paid | | (2,757,557) | - |
| Taxes paid | | (20,443,210) | (17,891,417) |
| | | (44,102,692) | (27,375,882) |
| Net cash flows from/(used in) operating activities | | 534,544,623 | (90,705,357) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Purchase of property and equipment | | (493,483,407) | (152,707,093) |
| Development expenditure | | (25,241,087) | (31,979,202) |
| Proceeds from the disposal of property and equipment | | 16,849,768 | 6,457,112 |
| Increase / decrease in long term deposits | | (11,257,962) | 519,323 |
| Purchase / (disposal) of short term investments - net | | (235,000,000) | 109,929,793 |
| Profit received on short term investment | | 13,765,080 | - |
| Profit received on bank deposits | | 5,796,739 | 2,234,555 |
| Net cash flows used in/from investing activities | | (728,570,869) | (65,545,512) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Proceeds from exercise of share options | | - | - |
| Increase in short term borrowings | | 200,000,000 | 250,000,000 |
| Dividend paid | | (209,117,680) | (195,698,391) |
| Increase in Lease Liability | | 148,322,646 | - |
| Increase / (decrease) in long term advances | | 15,154,954 | 4,455,745 |
| Net cash flows used in financing activities | | 154,359,919 | 58,757,354 |
| Net (decrease) in cash and cash equivalents | | (39,666,327) | (97,493,515) |
| Effect of exchange translation reserve | | 33,328,428 | 7,963,065 |
| Cash and cash equivalents at beginning of the period | | 761,651,601 | 697,875,255 |
| Cash and cash equivalents at closing of the period | | 755,313,703 | 608,344,805 |

The annexed notes from 1 to 27 form an integral part of this condensed interim financial information.

CHAIRMAN

CHIEF EXECUTIVE OFFICER

Consolidated Condensed Interim Statement Of Changes In Equity (Un-audited)

for the six months period ended 30 June 2019

| | lssued, | | Capital reserve | | Revenue reserve | Total equity | | |
|---|--|--------------------------|-------------------------------------|--------------------------------------|-----------------------|--|---------------------------------|---------------------------|
| | subscribed and paid up share capital | Share capital premium | Employee compensation reserve | Foreign currency translation reserve | Unappropriated profit | attributable to Unappropriated shareholders of parent profit company | Non- controlling interest | Total |
| | Rupees | Rupees | Rupees | Rupees | Rupees | Rupees | Rupees | Rupees |
| Balance as at 31st December 2017 (Audited) | 1,118,276,520 | 473,289,639 | 9,742,937 | 1,831,748 | 1,609,551,095 | 3,212,691,939 | 11,930,892 | 3,224,622,831 |
| Share Based Payments | | 1 | 22,991,271 | 1 | 1 | 22,991,271 | 1 | 22,991,271 |
| Final Dividend @ Rs. 1.75 per share for the year ended 31 December 2017 | | 1 | • | 1 | (195,698,391) | (195,698,391) | 1 | (195,698,391) |
| Total comprehensive income for the period | | 1 | | 1 | 459,854,635 | 459,854,635 | (992'608'9) | 453,044,869 |
| Other comprehensive income for the year | | 1 | 1 | 7,963,065 | 1 | 7,963,065 | | 7,963,065 |
| Balance as at 30 June 2018 (Un-audited) | 1,118,276,520 | 473,289,639 | 32,734,208 | 9,794,813 | 1,873,707,339 | 3,507,802,519 | 5,121,126 | 3,512,923,645 |
| Balance as at 31 December 2018 (Audited) | 1,122,135,480 | 505,511,843 | 27,568,374 | 26,808,011 | 2,488,343,457 | 4,170,367,165 | (1,276,580) | 4,169,090,585 |
| Restatement on initial application of IFRS-15 | | | 1 | • | (66,782,809) | (66,782,809) | • | (66,782,809) |
| Bonus Issue @ 10% for the year ended 31 December 2018 | 112,213,540 | 1 | 1 | 1 | (112,213,540) | | 1 | 1 |
| Final Dividend @ Rs. 2 per share for the year ended 31 December 2018 | | 1 | 1 | 1 | (224,427,096) | (224,427,096) | 1 | (224,427,096) |
| Total comprehensive income for the period | | 1 | 1 | 1 | 885,312,326 | 885,312,326 | (7,125,918) | 878, 186, 408 |
| Other comprehensive income for the year | | 1 | 1 | 33,328,428 | | 33,328,428 | | 33,328,428 |
| Share based payments | | 1 | 3,961,645 | ı | | 3,961,645 | 1 | 3,961,645 |
| SUS JV (Private) Limited | | 1 | 1 | 1 | - | | (5,010) | (5,010) |
| Balance as at 30 June 2019 (Un-audited) | 1,234,349,020 | 505,511,843 | 31,530,019 | 60,136,439 | 2,970,232,338 | 4,801,759,659 | (8,407,508) | (8,407,508) 4,793,352,151 |

The annexed notes from 1 to 27 form an integral part of this condensed interim financial information.

CHAIRMAN

CHIEF EXECUTIVE OFFICER

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Selected Notes to the Consolidated Condensed Interim Financial Information (Un-audited)

for the six months period ended 30 June 2019

1. THE GROUP AND ITS OPERATIONS

Holding company

The Company is a public limited Company incorporated in Pakistan under the repealed Companies Ordinance 1984 (now Companies Act 2017), and is listed on the Pakistan Stock Exchange. The Company is principally engaged in the business of software development, trading of software and business process outsourcing services. The head office of the Company is situated at E-1, Sehjpal Near DHA Phase-VIII (Ex-Air Avenue), Lahore Cantt.

Subsidiary Company

TechVista Systems FZ LLC, a limited liability Company incorporated in Dubai Technology and Media Free Zone Authority, is a 100% owned subsidiary of Systems Limited. The Company is engaged in the business of developing software and providing ancillary services.

TechVista Systems FZ LLC has 100% control of TechVista Systems LLC. The Company is a Limited Liability Company registered in the Emirate of Dubai under Federal Law No. 2 of 2015. The Company is licensed as a software house.

TechVista Manpower LLC (TechVista MP LLC), a Sole Establishment, duly licensed by Dubai Economic Department, under License No. 800123, is 100% controlled by TechVista Systems FZ-LLC.

E-Processing Systems (Private) Limited, a private limited Company registered under the repealed Companies Ordinance 1984, (now Companies Act 2017) incorporated on 06 February 2013, is a 53% owned subsidiary of Systems Limited. The Company is principally engaged in the business of purchase and sale of airtime and related services.

SUS JV (Private) Limited, a company set up in Pakistan for the Balochistan Land Revenue Management Information System project, is 94.99% owned subsidiary of Systems Limited. The project is related to digitization of land records and development of a web-based management information system.

2. STATEMENT OF COMPLIANCE

- 2.1 This consolidated condensed interim financial information of the Group for the period ended 30 June 2019 has been prepared in accordance with the requirements of the International Accounting Standard 34 Interim Financial Reporting and provisions of and directives issued under the Companies Act, 2017. In case where requirements differ, the provisions of or directives issued under the Companies Act, 2017 have been followed.
- **2.2** This interim financial information is un-audited and is being submitted to shareholders, as required by section 237 of the Companies Act, 2017.

3. BASIS OF PREPARATION

This consolidated condensed interim financial information is not audited and has been prepared in condensed form and does not include all the information as is required to be provided in full set of annual financial statements. This condensed interim consolidated financial information should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2018.

3.1 Consolidated financial statements

This consolidated condensed interim financial information comprises the financial information of Systems Limited and its subsidiaries, here-in-after referred to as "the Group".

3.2 Basis of measurement

This consolidated condensed interim financial information has been prepared under the historical cost convention.

4. ACCOUNTING POLICIES

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the preceding annual published financial statements of the Group for the year ended 31 December 2018 except for the change in policies due to the adoption of new standards

The group has adopted the following standards and amendment to the IFRSs which became effective for the current period.

4.1.1 IFRS 15 - Revenue from contracts with customers

The Group implemented the new standard IFRS 15 - Revenue from Contracts with Customers as of 1 January 2019. The new standard amends revenue recognition requirements and establishes principles for reporting information about the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The standard replaces IAS 18 - Revenue and IAS - 11 Construction contracts and related interpretations.

The core principle of IFRS 15 is that revenue should be recognised for the amount that is the expected equivalent value of the performance obligation. The new standard employs a five-step model framework for determining the amount and timing of revenue in order to implement this principle.

The Group applied the modified retrospective method upon adoption of IFRS 15 on 1 January 2019. This method requires the recognition of the cumulative effect of initially applying IFRS 15 to retained earnings and not to restate prior years. The cumulative effect recorded at 1 January 2019 was a decrease to retained earnings of Rs. 66 million.

IMPACT OF ADOPTION OF IFRS 15 - REVENUE FROM CONTRACTS WITH CUSTOMERS

Note 4.2 explain the changes and new accounting policies introduced on 1 January 2019 resulting from the adoption of the new accounting standard IFRS 15 Revenue from Contracts with Customers.

The most significant impact to the Group, upon adoption of IFRS 15, relates to the identification of contracts with customers, identification of distinct performance obligations and allocation of transaction price to the distinct performance obligations (based on their standalone selling prices).

In case of a multiple element arrangements (e.g contract to deliver various performance obligations to a single customer), the total transaction price of the bundled contract is allocated among the individual distinct performance obligations based on their relative standalone selling prices.

Group's contracts with customers' entail three separate performance obligations as follows:

- i) Software licenses, implementation and customization
- ii) Formal training and support for implementation
- iii) Outsourcing services

The Group identified all material and significant contracts in hand and not closed or completed by 31 December 2018 and applied IFRS 15 on those contracts to evaluate and analyse the impact IFRS 15 would have made on the revenue recognition from those contract. These contracts outline a fixed fee for the software license and maintenance services and provision of some other related services to the same customer. Total transaction price for these items was allocated to each of these performance obligations based on the relative standalone selling prices.

The adjustments made to items in the statement of financial position as of 1 January 2019 and attributable to IFRS 15 are as follows:

| | Carrying amount in accordance with IAS-18 as at 31-Dec-18 | Adjustment | Carrying amount in accordance with IFRS-15 as at 1-Jan-19 |
|--|---|--------------|--|
| ASSETS CURRENT ASSETS Contract Assets | 571,727,867 | (66,782,809) | 504,945,058 |
| EQUITY AND LIABILITIES SHARE CAPITAL & RESERVES Unappropriated Profits | 2,488,343,457 | (66,782,809) | 2.421.560.648 |

4.1.2 IFRS 16 - Leases

The Group implemented IFRS 16, as issued by the International Accounting Standards Board (IASB) in January 2016, as of 1 January 2019.

IFRS 16 supersedes IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model.

The Group has lease contracts for its various offices. Before the adoption of IFRS 16, the Group classified each of its leases (as lessee) at the inception date as an operating lease. In an operating lease, the leased property was not capitalised and the lease payments were recognised as rent expense in profit or loss on a straight-line basis over the lease term. Any prepaid rent and accrued rent were recognised under Prepayments and Trade and other payables, respectively.

Upon adoption of IFRS 16, the Group initially recognized a lease liability for the obligation to make lease payments and a right-of-use (RoU) asset for the right to use the underlying asset for the lease term against a consideration. The lease liability is measured at the present value of the consideration (lease payments) to be made over the lease term. The lease payments are discounted using the interest rate implicit in the lease, unless it is not readily determinable, in which case the Group may use the incremental rate of borrowing. The right-of-use asset is initially measured at the present value of lease liability, adjusted for lease prepayments and borrowing costs.

As permitted by the transitional provisions of IFRS 16, the Group elected not to restate the comparative figures and not to adjust the opening retained earnings. Accordingly, adjustment to the carrying amount of assets and liabilities were recognised in the current period.

4.1.3 IFRS 9 - Financial Instruments

The Group implemented IFRS 9, as of 1 January 2019. IFRS 9 Financial Instruments replaces IAS 39 Financial Instruments: Recognition and Measurement for annual periods beginning on or after 1 January 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement; impairment; and hedge accounting.

The application of IFRS 9 has fundamentally changed the Group's accounting for impairment losses for financial assets by replacing IAS 39's incurred loss approach with a forward-looking expected credit loss ("ECL") approach.

The Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

The accounting for the Group's financial liabilities remains approximately the same as it was under IAS 39.

The management has reviewed and assessed the Group's existing financial assets for impairment in accordance with the guidance included in IFRS 9, to determine the credit risk associated with the respective financial assets and has incorporated the same in the financial statements of the Group. The management has also concluded that the impact of impairment of these financial assets under IFRS 9 is insignificant for the Group's financial statements of prior year and accordingly no adjustment has been made to the figures reported in previous year.

4.2 Change in policies due to adoption of IFRS - 15 Revenue from contracts with customers

4.2.1 Revenue

Revenue recognised in any period is based on the delivery of performance obligations and an assessment of when control is transferred to the customer. For contracts with multiple components to be delivered, management applies judgement to consider whether those promised goods and services are: (i) distinct – to be accounted for as separate performance obligations; (ii) not distinct – to be combined with other promised goods or services until a bundle is identified that is distinct; or (iii) part of a series of distinct goods and services that are substantially the same and have the same pattern of transfer to the customer.

At contract inception the total transaction price is estimated, which is allocated to the identified performance obligations in proportion to their relative standalone selling prices and revenue is recognised when (or as) those performance obligations are satisfied.

For each performance obligation, the Group determines if revenue will be recognised over time or at a point in time. Where the Group recognises revenue over time this is due to any of the following reasons: (i) the Group performing and the customer simultaneously receiving and consuming the benefits provided over the life of the contract, (ii) the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or (iii) the Group's performance creates an asset with no alternative use, and the Gorup has an enforceable right to payment for performance completed to date.

For each performance obligation to be recognised over time, the Group applies a revenue recognition method that faithfully depicts the Group's performance in transferring control of the goods or services to the customer. The Group applies the relevant input method consistently to similar performance obligations in other contracts. If performance obligations in a contract do not meet the over time criteria, the Group recognises revenue at a point in time.

Changes in estimates of measures of progress of performance obligations satisfied over time are recognized on a cumulative catch-up basis, which recognizes in the current period the cumulative effect of any changes on current and prior periods based on a performance obligation's percentage of completion.

The Group disaggregates revenue from contracts with customers by contract type, as management believes this best depicts how the nature, amount, timing and uncertainty of the Group's revenue and cash flows are affected by economic factors. The revenue recognition policy relevant to each contract type is as below:

Professional Services

The nature of contracts or performance obligations categorized within this revenue type is diverse and includes: (i) software license from third party; (ii) software implementation; and (iii) software maintenance / support contracts.

The Group makes judgments in determining whether the software implementation and software license are distinct and thus separate performance obligations or part of the bundle and thus a single performance obligation depending upon the level of customization involved and other key factors surrounding each contract. Revenue is recognized at a point in time or over time as appropriate.

The Group has assessed that maintenance and support is a performance obligation that can be considered capable of being distinct and separately identifiable in a contract. These recurring services are substantially the same as the nature of the promise is for the Group 'stand ready' to perform maintenance and support when required by the customer. Time-based measure of progress is used for such services since it best reflects the Group's efforts in satisfying the performance obligation.

Outsourcing Services

The Group considers that the business processing outsourcing and other services provided meet the definition of a series of distinct goods and services as they are: (i) substantially the same; and (ii) have the same pattern of transfer (as the series constitutes services provided in distinct time increments (e.g. daily, monthly, quarterly or annual services)) and therefore treats the series as one performance obligation. For the majority of outsourcing services, the Group recognizes revenue based on provision of services over time as it best reflects the nature in which the Group is transferring control of the goods or services to the customer.

Sale of third party software

Revenue is recognized at the point in time when obligations under the terms of the contract with the customer are satisfied; generally this occurs when control of the software has transferred and there is no unfulfilled obligation that could affect the customer's acceptance of the software usually on delivery of the software.

Licenses & license support services

Software licenses delivered by the Group can either be 'right to access' or 'right to use' licenses. Software licenses meeting the criteria for right to access are recognized over the period of time. Software licenses not meeting the criteria of 'right to access' are accounted for as right to use and the revenue is recognized at a point in time.

The Group considers for each contract that includes a separate license performance obligation all the facts and circumstances in determining whether the license revenue is recognized over time or at a point in time from the go live date of the license.

Sale of airtime and related services

The Group determines for each distinct service promised in the contract whether it is a stand-ready obligation for a fixed term or usage based service to customer. For stand-ready obligations, time-based measure of progress is used while for usage based service, output method based on hours of service provided (the customer's usage of the services) best reflects the Group's efforts in satisfying the performance obligation.

4.3 Change in policies due to adoption of IFRS - 16 Leases

The Group has adopted the following standards and amendment to IFRSs which became effective for the current period:

4.3.1 Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e. the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

4.3.2 Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including insubstance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

4.3.3 Significant judgement in determining the lease term of contracts with renewal options

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has the option, under some of its leases to lease the assets for additional terms of two to five years. The Group applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew (e.g., a change in business strategy).

The Group included the renewal period as part of the lease term for leases of offices due to the significance of these assets to its operations. These leases have a short non-cancellable period (i.e. two to five years) and there will be a significant negative effect on operations if a replacement is not readily available.

5. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, incomes and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Group's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended 31 December 2018

5.1 Impairment of financial assets

The Group assesses the impairment of its financial assets based on the Expected Credit Loss ("ECL") model. Under the expected credit loss model, the Group accounts for expected credit losses and changes in those expected credit losses at the end of each reporting period to reflect changes in credit risk since initial recognition of the financial assets. The Group measures the loss allowance at an amount equal to lifetime ECL for its financial instruments.

The Group measures the expected credit losses of a financial instrument in a way that reflects:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- the time value of money; and
- reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

Expected credit losses are measured for the maximum contractual period over which the entity is exposed to credit risk. The significant estimates relating to the measurement of ECL relate to the fair value of the collaterals in place, the expected timing of the collection and forward looking economic factors.

| | Note | Unaudited 30 June 2019 | Audited 31 December 2018 |
|---|-------|------------------------------|--------------------------------|
| | | Rupees | Rupees |
| 5. PROPERTY AND EQUIPMENT | | | |
| Operating fixed assets | (6.1) | 1,268,090,337 | 939,163,080 |
| Capital work in progress | (6.2) | 81,862,322 | 145,031,605 |
| Right of Use Assets | (6.3) | 146,758,601 | - |
| | | 1,496,711,260 | 1,084,194,685 |
| 5.1 Operating fixed assets: | | | |
| Opening balance - net book value | | 939,163,080 | 844,353,949 |
| Additions during the period / year - cost | 6.1.1 | 409,894,089 | 218,327,565 |
| | | 1,349,057,169 | 1,062,681,514 |
| Less: | | | |
| Disposals during the period / year | 6.1.2 | 9,873,398 | 8,378,645 |
| Depreciation during the period / year | | 71,093,434 | 115,139,789 |
| Book value at the end of the period / year | | 1,268,090,337 | 939,163,080 |
| | | | |
| 5.1.1 Additions during the period / year-cost | | | |
| Land | | 292,247,289 | - |
| Building | | 3,036,682 | 6,648,425 |
| Computers and mobile sets | | 41,552,560 | 61,948,881 |
| Computer equipment and installations | | 2,959,702 | 3,467,256 |
| Other equipment and installations | | 3,567,552 | 3,937,965 |
| Generator | | 474,750 | 9,114,300 |
| Furniture and fittings | | 11,375,969 | 14,815,881 |
| Vehicles | | 51,152,983 | 107,142,307 |
| Office equipment | | 1,575,050 | 2,469,330 |
| Leasehold Improvements | | 446,045 | 8,783,220 |
| Capital work in progress | | - | - |
| Exchange gain | | 1,505,507 | _ |
| | | 409,894,089 | 218,327,565 |

6.1.2 Disposals during the period / year

| | Cost | Accumulated Depreciation | Written Down Value |
|--|-------------|--------------------------|-----------------------|
| 30 June 2019 | Rupees | Rupees | Rupees |
| Computers and mobile sets | 2,601,603 | 2,119,306 | 482,297 |
| Computer equipment and installations | 89,500 | 89,500 | - |
| Other equipment and installations | 178,679 | 27,692 | 150,987 |
| Furniture and fittings | 539,032 | 219,836 | 319,196 |
| Vehicles | 17,081,214 | 8,179,831 | 8,901,383 |
| Office equipment | 85,000 | 65,465 | 19,535 |
| | 20,575,028 | 10,701,630 | 9,873,398 |
| | | ,, | 2,212,222 |
| 31 December 2018 | | | |
| Computers and mobile sets | 43,724,121 | 42,571,734 | 1,152,387 |
| Computer equipment and installations | 13,868,662 | 13,868,662 | - |
| Other equipment and installations | 15,543,845 | 15,281,570 | 262,275 |
| Generators | 7,971,669 | 7,883,097 | 88,572 |
| Furniture and fittings | 4,977,539 | 4,464,795 | 512,744 |
| Vehicles | 16,617,623 | 10,684,520 | 5,933,103 |
| Office equipment | 5,906,819 | 5,477,255 | 429,564 |
| | 108,610,278 | 100,231,633 | 8,378,645 |
| | | | |
| | | Unaudited | Audited |
| | | 30 June | 31 December |
| | | 2019 | 2018 |
| | | Rupees | Rupees |
| CAPITAL WORK IN PROGRESS | | | |
| Balance at the beginning of the period / year | | 145,031,605 | 52,274,081 |
| Additions during the period / year | | 64,282,844 | 126,643,662 |
| Transfer to operating fixed assets during the pe | riod / year | (127,452,127) | (33,886,138) |
| Balance at the end of the period / year | | 81,862,322 | 145,031,605 |
| | | | |
| RIGHT-OF-USE ASSETS | | | |
| Opening book value | | - | - |
| Additions during the period / year - cost | | 170,065,480 | - |
| Depreciation charge during the period / year | | (23,306,879) | - |
| Book value at the end of the period / year | | 146,758,601 | - |

6.2

6.3

| | | Unaudited 30 June | Audited 31 December |
|--|-------|----------------------|------------------------|
| | Note | 2019 | 2018 |
| | | Rupees | Rupees |
| INTANGIBLES ASSETS | | | |
| Opening balance - net book value | | 164,263,112 | 141,577,271 |
| Additions during the period / year - cost | | 34,038,912 | 63,562,578 |
| | | 198,302,024 | 205,139,849 |
| Less: | | | |
| Amortization during the period / year | | 19,229,312 | 32,078,912 |
| Book value at the end of the period / year | | 179,072,712 | 173,060,937 |
| Considered good - unsecured | | | |
| Export | (8.1) | 1,289,396,671 | 1,265,218,093 |
| Local | | 655,327,809 | 426,580,390 |
| | | 1,944,724,480 | 1,691,798,483 |
| Considered doubtful - unsecured | | | |
| Export | | 6,241,115 | 13,654,569 |
| Local | | 63,330,779 | 37,609,361 |
| | | 69,571,894 | 51,263,930 |
| | | 2,014,296,374 | 1,743,062,413 |
| Less: Allowance for expected credit losses | | (79,872,953) | (51,263,930) |
| | | 1,934,423,421 | 1,691,798,483 |

^{8.1} This includes receivable from related parties i.e. Visionet Systems Incorporation amounting to Rs. 602.2 (2018: Rs. 502.2) million.

| | | Note | Unaudited 30 June 2019 | Audited 31 December 2018 |
|----|---------------------------------------|------|------------------------------|--------------------------------|
| | | | Rupees | Rupees |
| 9. | LOANS AND ADVANCES - considered good | | | |
| | Advances to staff: | | | |
| | against salary | | 6,951,480 | 11,374,876 |
| | against expenses | | 57,537,253 | 19,874,465 |
| | | | 64,488,733 | 31,249,341 |
| | Advances to suppliers - against goods | | 15,913,677 | 29,651,275 |
| | | | 80,402,410 | 60,900,616 |
| | Loans to related parties | | 7,313,635 | 8,795,135 |
| | | | 87,716,045 | 69,695,751 |

9.1 This represents loan provided to UUS Joint Venture (Private) Limited for meeting working capital requirements. This amount is unsecured and is subject to interest at one-year KIBOR (2018: one-year KIBOR) on the outstanding loan balance at the end of each month.

| | | | Unaudited | Audited |
|-----|---|--------|-------------|-------------|
| | | | 30 June | 31 December |
| | | Note | 2019 | 2018 |
| | | | Rupees | Rupees |
| 10. | TRADE DEPOSITS AND SHORT TERM PREPAYMENTS | | | |
| | Security deposits | | 155,666,720 | 214,656,402 |
| | Prepayments | | 472,281,064 | 108,062,548 |
| | | | 627,947,784 | 322,718,950 |
| 11. | OTHER RECEIVABLES | | | |
| | Visionet Systems Incorporation - USA | | - | - |
| | TechVista Information Technology - Qatar | | 208,241,161 | 207,780,930 |
| | | | 208,241,161 | 207,780,930 |
| 12. | SHORT TERM INVESTMENTS | | | |
| | Term Deposit Receipts (TDRs) | (12.1) | 530,000,000 | 295,000,000 |

12.1 This represents TDRs carrying markup at rates ranging from 4.28% to 12.25% (2018: 3.46% to 8.5%) per annum.

| | | Note | Unaudited 30 June 2019 | Audited 31 December 2018 |
|-----|-------------------------------------|--------|------------------------------|--------------------------------|
| | | | Rupees | Rupees |
| 13. | CASH AND BANK BALANCES | | | |
| | Cash in hand | | 942,006 | 225,401 |
| | Cash at bank: | | | |
| | Local currency: | | | |
| | Current accounts | | 174,577,521 | 195,685,529 |
| | Deposit accounts | (13.1) | 559,272,308 | 563,768,082 |
| | | | 733,849,829 | 759,453,611 |
| | Foreign currency - current accounts | | 20,521,868 | 1,972,589 |
| | | | 755,313,703 | 761,651,601 |

13.1 These carry interest rate of 9% to 10% (2018: 3.34% to 5.39%%) per annum.

14. ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL

| | 30 June 2019 | 31 December 2018 | 30 June 2019 | 31 December 2018 |
|---|-----------------|---------------------|-----------------|---------------------|
| | No of Shares | No of Shares | Rupees | Rupees |
| Ordinary shares of Rs. 10/-fully paid in cash | 23,361,983 | 23,361,983 | 233,619,830 | 233,619,830 |
| Ordinary shares of Rs. 10/- each | | | | |
| fully paid up as bonus shares | 100,072,919 | 88,851,565 | 1,000,729,190 | 888,515,650 |
| | 123,434,902 | 112,213,548 | 1,234,349,020 | 1,122,135,480 |

14.1 Reconciliation of issued, subscribed and paid-up share capital:

| | 30 June 2019 | 31 December 2018 | 30 June 2019 | 31 December 2018 |
|--|-----------------|---------------------|------------------|---------------------|
| | No of Shares | No of Shares | Rupees | Rupees |
| Balance as at 1st January | 112,213,548 | 111,827,652 | 1,122,135,480 | 1,118,276,520 |
| Stock options exercised Bonus issue 10% | - 11,221,354 | 385,896 - | - 112,213,540 | 3,858,960 - |
| | 123,434,902 | 112,213,548 | 1,234,349,020 | 1,122,135,480 |

15. LONG TERM ADVANCES

This represents advances received from staff and will be adjusted as per Group's car policy against sale of vehicles. The fair value adjustment in accordance with the requirements of IAS 39 'Financial Instruments: Recognition and Measurement' arising in respect of long term loans is not considered material and hence not recognized.

| | | | Unaudited | Audited |
|-----|--------------------------------|--------|-------------|-------------|
| | | | 30 June | 31 December |
| | | Note | 2019 | 2018 |
| | | | Rupees | Rupees |
| 16. | TRADE AND OTHER PAYABLES | | | |
| | Creditors | | 58,284,285 | 79,484,433 |
| | Advance from customers | | 5,812,818 | 12,230,903 |
| | Retention money | | 28,494,770 | - |
| | Accrued liabilities | | 849,473,587 | 532,801,351 |
| | Provident fund payable | | - | 15,889,209 |
| | Withholding income tax payable | | 12,194,472 | 14,646,167 |
| | Other payable | | 16,628,536 | 617,200 |
| | | | 970,888,468 | 655,669,263 |
| 17. | SHORT TERM BORROWINGS | | | |
| | MCB Bank Limited | (17.1) | 650,000,000 | 450,000,000 |
| | Convertible loan | (17.2) | 10,423,914 | 10,423,914 |
| | | | 660,423,914 | 460,423,914 |

- **17.1** This represents export re-finance (ERF) availed from MCB Bank Limited against aggregate sanctioned limit of Rs. 450 (2018: Rs. 450) million. Mark up is charged at are 3-month SBP plus 0.5% (2018: 3-month SBP plus 0.5%) per annum. These borrowings are secured against Rs. 97.5 (2018: Rs. 97.5) million cash margin.
 - Habib Metropolitan Bank amounting to Rs. 200 (2018: Rs. Nil) million. Mark-up is charged at SBP rate plus 1% (2018: Nil). The facility is secured against land measuring 57 marlas and costing Rs. 96.49 million.
- **17.2** This represents the unsecured loan received from Bright Star Mobile Library. This is interest free loan and can be convertible into equity at the discretion of the Group, however the management of the Group intends to repay the loan within next twelve months from the date of financial statements.

18. OPERATING SEGMENT INFORMATION

Geographical segments

For management purposes, the Group is organized into business units based on their geographical areas and has three reportable operating segments as follows:

North America Middle East Pakistan

No other operating segments have been aggregated to form the above reportable operating segments.

Management monitors the operating results of its operating segments separately for the purpose of performance assessment. Segment performance is evaluated based on profit or loss.

Transfer prices between operating segments are on arm's length basis in a manner similar to transactions with third parties.

| | North America | | Middle E | | | stan | Tot | |
|-------------------------------------|---------------|---------------|---------------|-------------|-------------|---------------|---------------|---------------|
| | Un-aud | lited | Un-audi | ted | Un-aı | ıdited | Un-au | dited |
| | | | | | | | Six month | ns ended |
| | 2019 | 2018 | 2019 | 2018 | 2019 | 2018 | 2019 | 2018 |
| | Rupees | Rupees | Rupees | Rupees | Rupees | Rupees | Rupees | Rupees |
| Revenue - net | 1,351,556,773 | 1,041,363,603 | 1,295,123,781 | 961,621,526 | 934,097,877 | 328,123,059 | 3,580,778,430 | 2,331,108,188 |
| Cost of sales | 749,963,186 | 608,350,804 | 1,017,638,922 | 652,981,310 | 710,314,463 | 417,737,371 | 2,477,916,571 | 1,679,069,485 |
| Gross profit | 601,593,587 | 433,012,799 | 277,484,859 | 308,640,216 | 223,783,414 | (89,614,312) | 1,102,861,859 | 652,038,703 |
| Distribution expenses | 27,057,287 | 2,045,091 | 11,295,687 | 27,191,223 | 57,131,345 | 35,910,303 | 95,484,319 | 65,146,617 |
| Administrative expenses | 170,427,628 | 122,279,432 | 112,174,531 | 67,140,953 | 38,988,601 | 43,106,784 | 321,590,760 | 232,527,169 |
| | 197,484,915 | 124,324,523 | 123,470,218 | 94,332,176 | 96,119,946 | 79,017,087 | 417,075,079 | 297,673,786 |
| Profit / (loss) before taxation and | | | | | | | | |
| unallocated income and expenses | 404,108,672 | 308,688,276 | 154,014,641 | 214,308,040 | 127,663,467 | (168,631,399) | 685,786,780 | 354,364,917 |
| | | | | | | | | |
| Unallocated income and expenses: | | | | | | | | |
| | | | | | | | | |
| Other operating expenses | | | | | | | 67,008,726 | 46,162,700 |
| Other income | | | | | | | 294,009,653 | 162,471,614 |
| Finance cost | | | | | | | 19,791,671 | 8,087,125 |
| Profit before taxation | | | | | | | 892,996,036 | 462,586,710 |
| Taxation | | | | | | | 14,809,628 | 9,541,840 |
| Profit after taxation | | | | | | | 878,186,408 | 453,044,869 |

19. CONTINGENCIES AND COMMITMENTS

19.1 Contingencies

There is no significant change in the contingencies since the date of preceding published annual financial statements.

19.2 Commitments:

Guarantees issued by the financial institutions on behalf of the Group amount to Rs. 341.12 million (2018: Rs. 358.02 million). This includes guarantees of Rs 254.54 million (2018: Rs 257.26 million) given on behalf of Joint Operation.

Commitments include capital commitments for construction of building of the Group amounting to Rs. 22.29 million (2018: nil).

Un-audited

30 June

Un-audited

30 June

| | 2019 | 2018 |
|---|--------------------|--------------------|
| | Rupees | Rupees |
| OTHER OPERATING EXPENSES | | |
| Allowance for expected credit losses | 31,504,056 | 28,029,231 |
| Unbilled revenue and bad debts written-off | 34,472,857 | 18,133,469 |
| Advances Written Off | 1,031,813 | |
| | 67,008,726 | 46,162,700 |
| | Six Mor | nths Ended |
| | 30 | June |
| | 2019 Un-audited | 2018 Un-audited |
| EARNINGS PER SHARE | | |
| Basic earnings per share | | |
| Profit for the period attributable to equity holder of parent | 885,312,326 | 459,854,635 |
| Weighted average number of ordinary shares in issue | | |
| during the period | 116,265,704 | 111,827,652 |
| Basic - in Rupees | 7.61 | 4.11 |
| Diluted earnings per share | | |
| Profit for the period attributable to equity holder of parent | 885,312,326 | 459,854,635 |
| Weighted-average number of ordinary shares (basic) | 116,265,704 | 111,827,652 |
| Effect of share options | 754,443 | 525,050 |
| | 117,020,147 | 112,352,702 |
| Diluted - in Rupees | 7.57 | 4.09 |

22. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of associated companies, staff retirement fund, directors, key management personnel and also close members of the family of all the aforementioned related parties. The holding company in normal course of business carries out transactions with related parties. Transactions with related parties other than remuneration and benefits to key management personnel under the terms of their employment, are as follows:

| Undertaking | Relation Nature of | | Unaudited Six Months Ended 30 June | | |
|---|------------------------|---------------------------------------|--|-----------------------------|--|
| onder taking | Relation | transactions | 2019 Rupees | 2018 Rupees | |
| Visionet Systems Incorporation - USA | Common Directorship | Sales Reimbursement of expenses | 1,304,090,453 - | 1,014,296,175 48,032,046 | |
| UUS Joint Venture (Private) Limited | Joint Operations | Loan Interest income | 18,331,585 14,523,281 | - | |
| TechVista Information Technology, Qatar | Associate | Sales Reimbursement of expenses | 202,739,299 5,501,861 | - | |
| Staff retirement funds | | Contribution | 55,423,565 | 45,942,827 | |

Unaudited Six Months Ended 30 June

| | 50 3. | unc |
|--|---------------|---------------|
| | 2019 | 2018 |
| | Rupees | Rupees |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Profit before taxation | 892,996,036 | 462,586,709 |
| Adjustments of reconcile profit before tax to meet cash flows: | | |
| Depreciation on property and equipment | 71,093,434 | 54,482,956 |
| Amortization of intangible assets | 19,229,312 | 16,507,281 |
| Provision for bad debts | 31,504,056 | 28,029,231 |
| Bad debts - written off | 35,504,670 | 18,133,469 |
| Share based payment expense | 3,961,645 | 22,991,271 |
| Finance cost | 19,791,671 | 8,087,125 |
| Gratuity expense | 20,693,556 | 804,414 |
| Interests accrued | - | (13,217,070) |
| Exchange (gain)/loss on translation of export receivables | (268,541,392) | (127,793,484) |
| (Gain)/loss on disposal of property and equipment | (6,976,370) | (3,316,031) |
| (Gain)/loss on short term investments | (13,434,464) | (4,929,793) |
| Profit on bank deposits | (5,796,739) | (2,234,555) |
| | (92,970,621) | (2,455,186) |
| Profit before working capital changes | 800,025,414 | 460,131,523 |
| Effect on cash flow due to working capital changes | | |
| (Increase) / decrease in current assets: | | |
| Contract Asset - Net | (163,549,781) | (271,485,782) |
| Trade debts | (41,092,272) | (114,471,955) |
| Loans and advances | (18,020,294) | (49,277,991) |
| Other receivables | (460,231) | (84,757,110) |
| Trade deposits and short term prepayments | (305,228,834) | (128,301,610) |
| | (528,351,411) | (648,294,448) |
| (Decrease) / increase in current liabilities: | | |
| Trade and other payables | 317,670,900 | 201,450,838 |
| Contract Liability | (10,697,589) | (76,617,388) |
| | (221,378,100) | 124,833,450 |
| Net cash flows from operations | 578,647,315 | (63,329,475) |

24. FINANCIAL RISK MANAGEMENT

24.1 Financial risk factors

There is no change in the Group's objectives, policies, procedures for measuring and managing the financial risks including capital management risk, since the preceding annual financial year ended 31 December 2018.

24.2 Fair values of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in financial statements approximate to their fair values. Fair value is determined on the basis of objective evidence at each reporting date. Accordingly, detailed disclosure with reference to fair value has not been given in this condensed interim financial information.

Fair value hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable either, directly or indirectly

Level 3: techniques which use inputs that have a significant effect on the recorded fair value that are not based on observable market data

- There were no financial assets and liabilities measured at fair value as at 30 June 2019.
- During the six months period ended 30 June 2019, there were no transfers between Level 1 and Level 2 fair value measurements.
- There were no financial assets and liabilities measured at fair value as at 31 December 2018.

| | | 30 June 2019 | | | | | |
|------|---------------------------------------|---------------|---------------|---------------|--|--|--|
| | | Cash and cash | Loans and | | | | |
| | | equivalent | advances | Total | | | |
| | | Rupees | Rupees | Rupees | | | |
| | | | | | | | |
| 24.3 | Financial instruments by categories | | | | | | |
| | Financial assets as per balance sheet | | | | | | |
| | Long term deposits | - | 34,228,515 | 34,228,515 | | | |
| | Unbilled revenue | - | 668,494,838 | 668,494,838 | | | |
| | Trade debts | - | 1,934,423,421 | 1,934,423,421 | | | |
| | Loans and advances | - | 87,716,045 | 87,716,045 | | | |
| | Security deposits | - | 155,666,720 | 155,666,720 | | | |
| | Interest accrued | - | 1,127,192 | 1,127,192 | | | |
| | Other receivable | - | 208,241,161 | 208,241,161 | | | |
| | Short term investments | - | 530,000,000 | 530,000,000 | | | |
| | Cash and bank balances | 755,313,703 | - | 755,313,703 | | | |
| | | 755,313,703 | 3,619,897,891 | 4,375,211,594 | | | |

| | 30 June 2018 | | | | | |
|---------------------------------------|-----------------------------|--------------------|---------------|--|--|--|
| | Cash and cash equivalent | Loans and advances | Total | | | |
| | Rupees | Rupees | Rupees | | | |
| Financial assets as per balance sheet | | | | | | |
| Long term deposits | - | 19,823,416 | 19,823,416 | | | |
| Unbilled revenue | - | 768,300,665 | 768,300,665 | | | |
| Trade debts | - | 1,180,169,637 | 1,180,169,637 | | | |
| Loans and advances | - | 113,038,793 | 113,038,793 | | | |
| Security deposits | - | 190,069,717 | 190,069,717 | | | |
| Interest accrued | - | 13,591,952 | 13,591,952 | | | |
| Other receivable | - | 241,360,711 | 241,360,711 | | | |
| Short term investments | - | 120,000,000 | 120,000,000 | | | |
| Cash and bank balances | 608,344,805 | - | 608,344,805 | | | |
| | 608,344,805 | 2,646,354,891 | 3,254,699,696 | | | |

30 June 2019

30 June 2018

Financial Liabilities at amortized cost

| | Rupees | Rupees |
|--|-------------|---------------|
| Financial liabilities as per balance sheet | | |
| Markup accrued on short term borrowing | 2,578,767 | 1,397,905 |
| Short term borrowing | 660,423,914 | 460,423,914 |
| Trade and other payables | 64,097,103 | 632,658,768 |
| | 727,099,784 | 1,094,480,587 |

25. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issuance on 26 August 2019 by the Board of Directors of the Group.

26. CORRESPONDING FIGURES

Corresponding figures have been re-arranged or re-classified where necessary for the purpose of comparison, however no significant re-classification or re-arrangements have been made in this condensed interim financial information.

27. GENERAL

27.1 Figures have been rounded off to the nearest rupee unless otherwise stated.

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CHIEF EXECUTIVE OFFICER

| Notes | | | |
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