

systems



Investor Briefing

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A close-up photograph of a hand placing a wooden block on top of a stack of other wooden blocks. The blocks are arranged in a staircase pattern, with each block slightly offset from the one below it. The background is a soft, out-of-focus light blue.

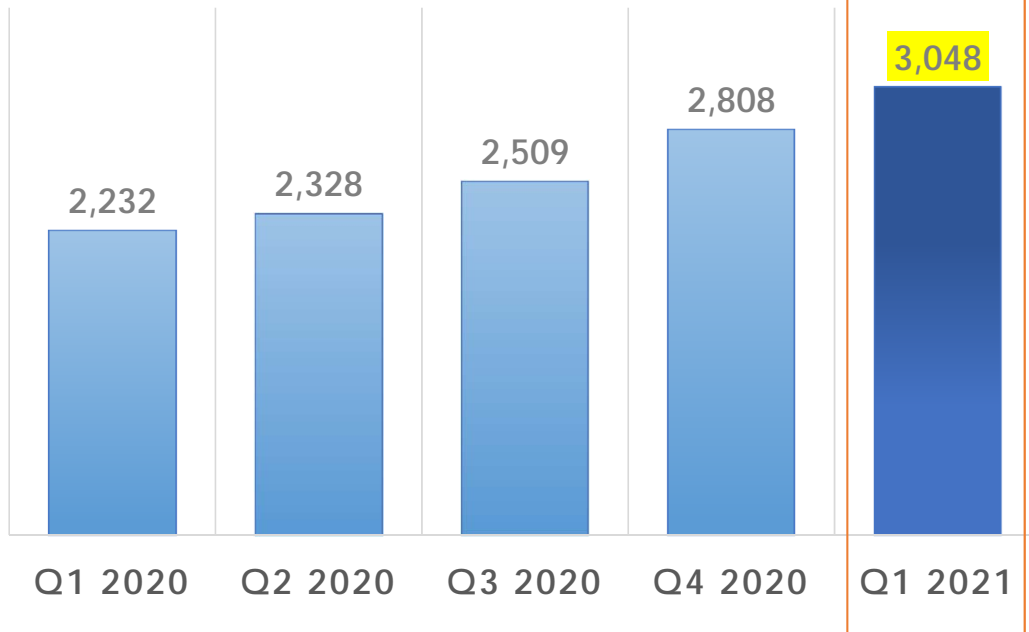
systems

FINANCIAL REVIEW

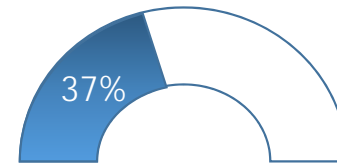
*all financials are from consolidated results

Strong Q1 2021 Performance

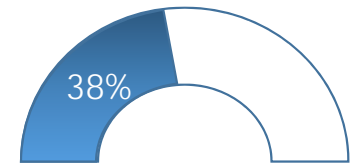
REVENUE
(PKR IN MN)



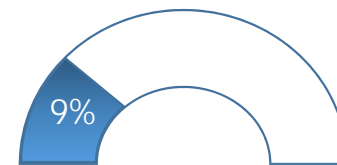
Q1 21 vs Q1 20 Growth (PKR)



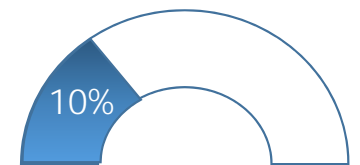
Q1 21 vs Q1 20 Growth (USD)



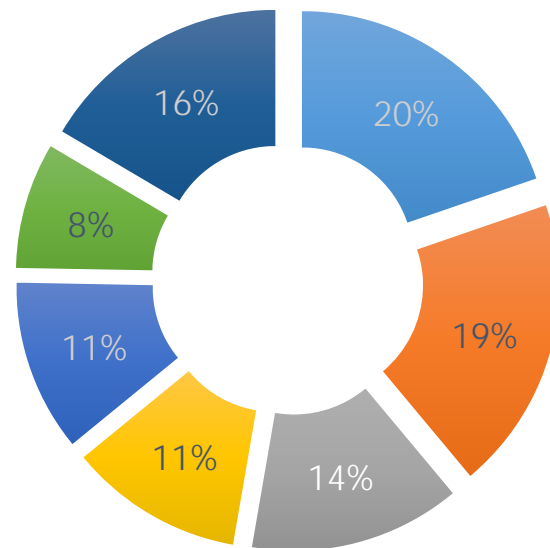
Q1 21 vs Q4 20 Growth (PKR)



Q1 21 vs Q4 20 Growth (USD)



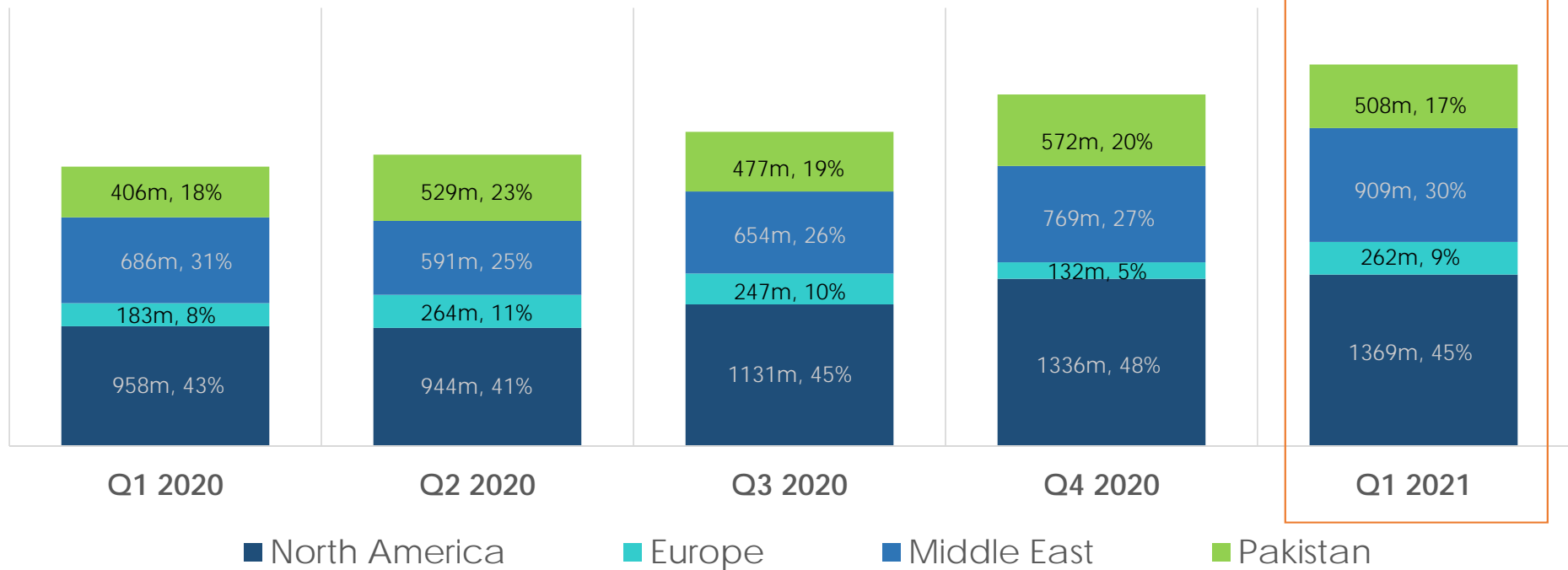
Revenue by Verticals – Q1 2021 Performance



- Retail & CPG
- Telco
- BPO
- BFS-services
- Technology
- Public Sector
- Others

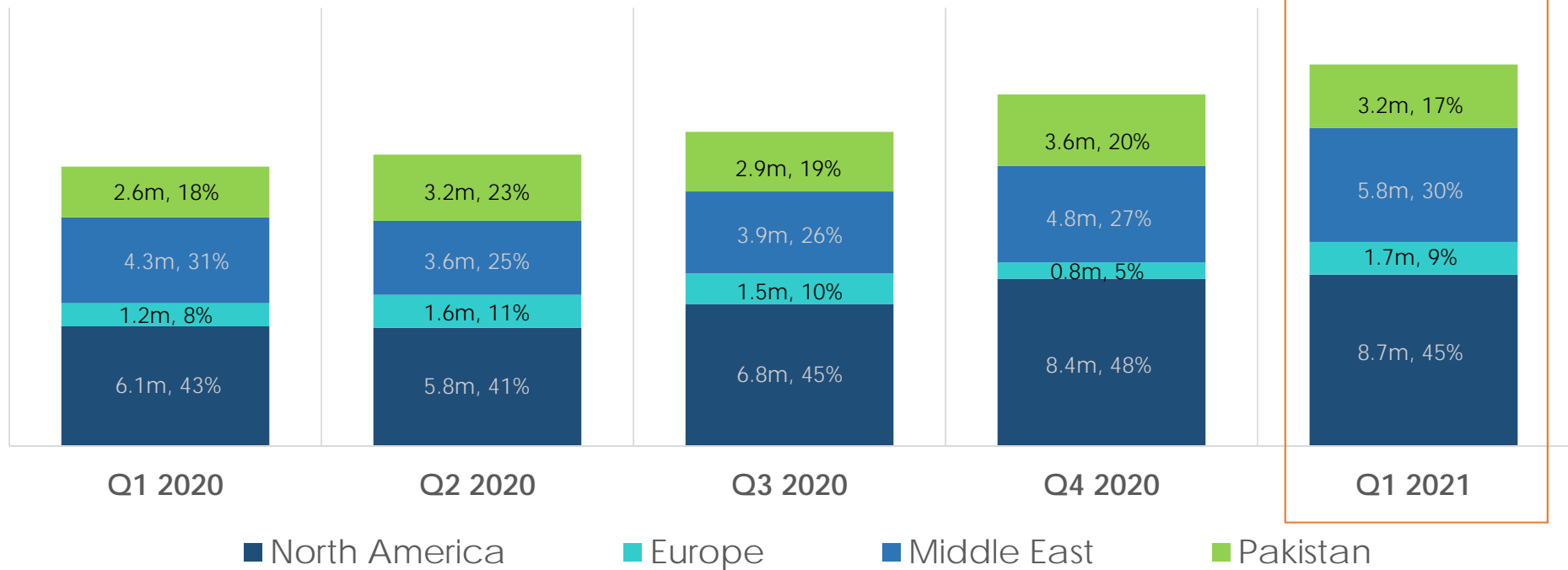
Revenue by Geography

REVENUE IN REGIONS
(PKR IN MN)

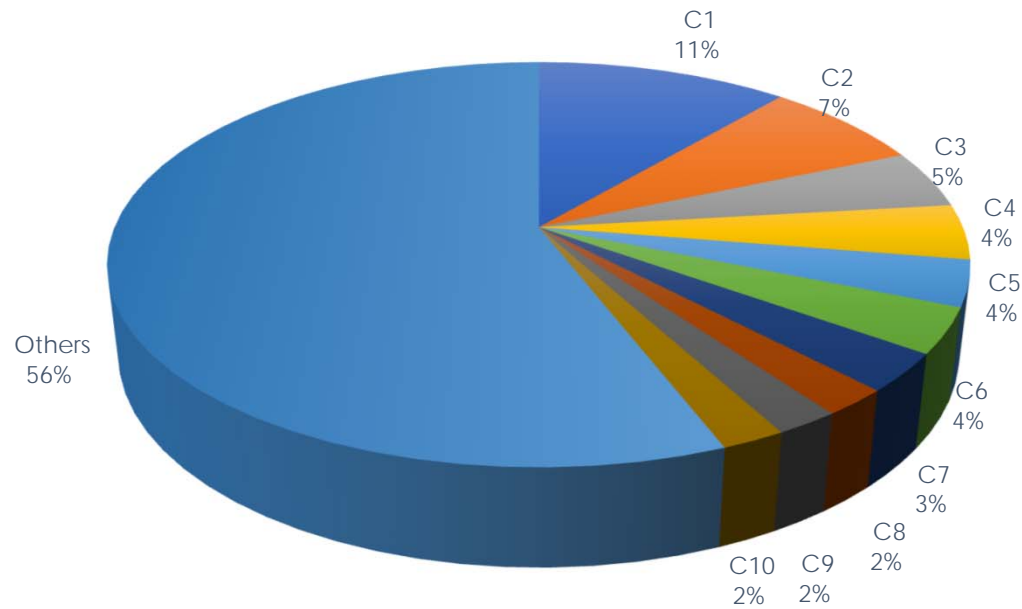


Revenue by Geography

REVENUE IN REGIONS
(USD IN MN)

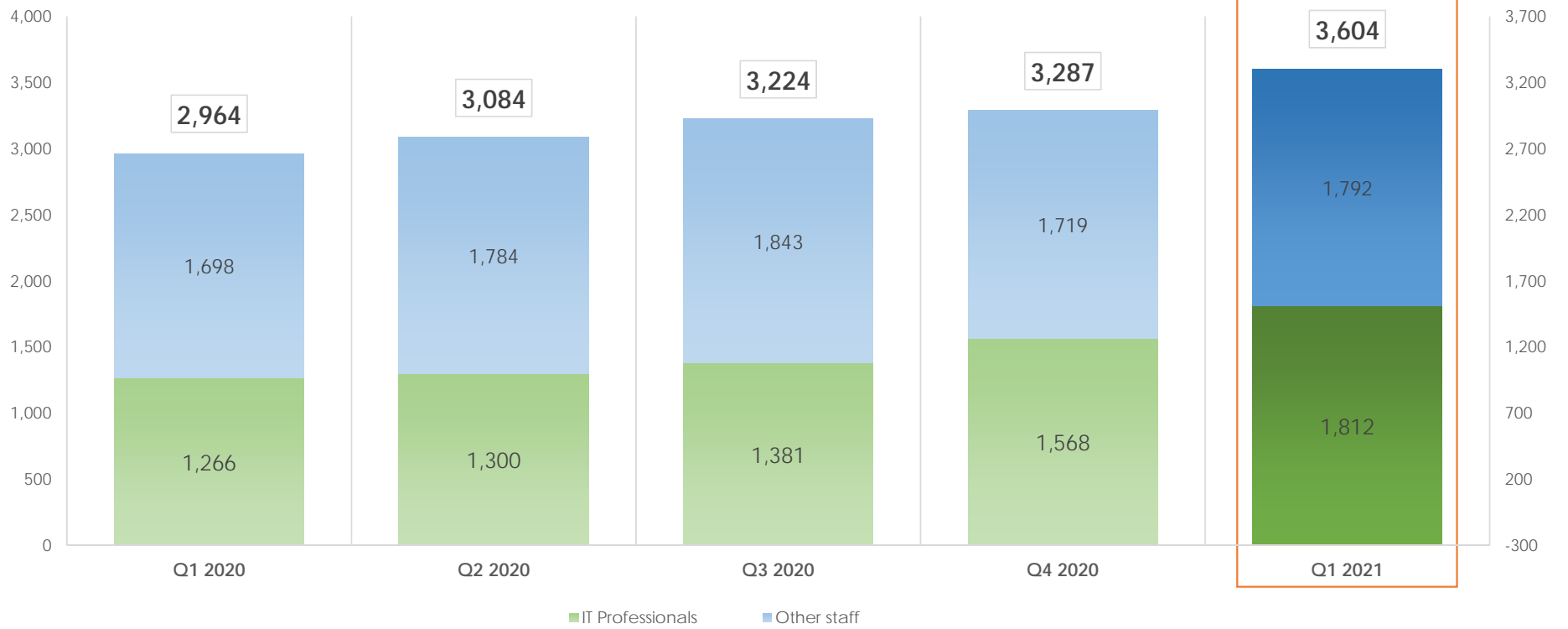


Revenue by Top 10 Customers

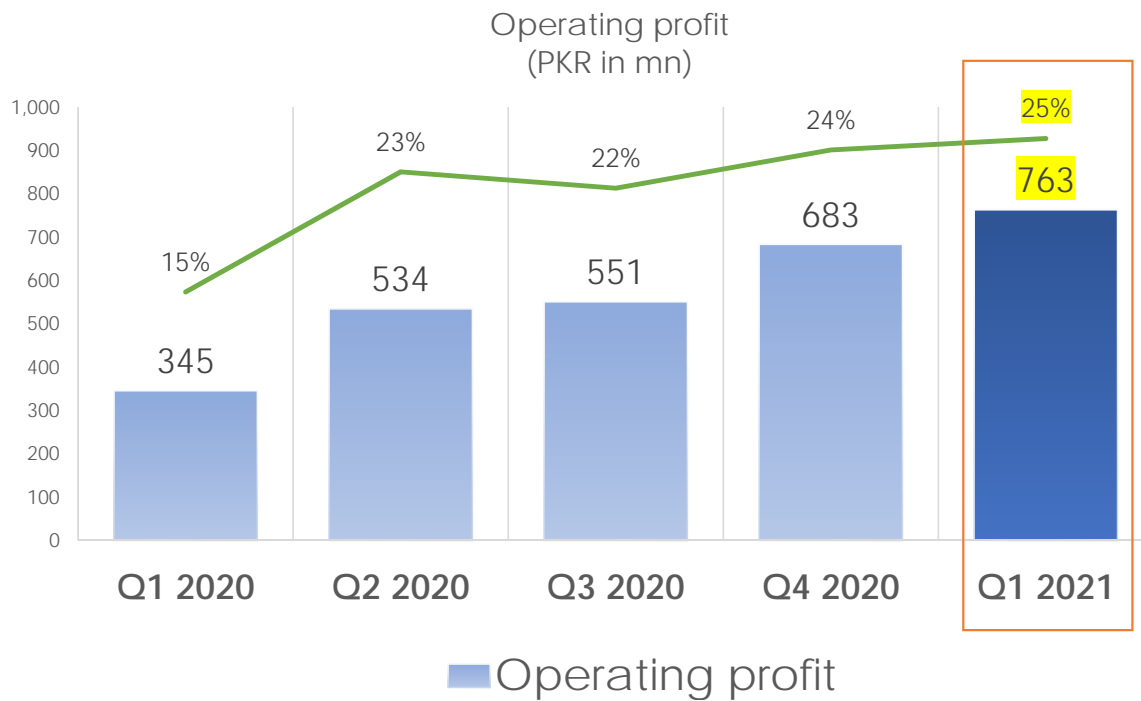


■ C1 ■ C2 ■ C3 ■ C4 ■ C5 ■ C6 ■ C7 ■ C8 ■ C9 ■ C10 ■ Others

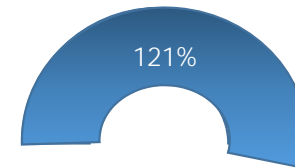
Resource Count



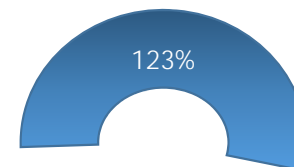
Operating Profit Q1 2021 Performance



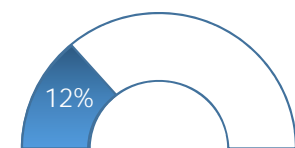
Q1 21 vs Q1 20 Growth
(PKR)



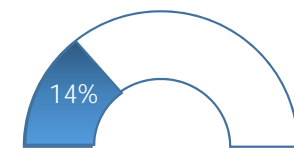
Q1 21 vs Q1 20 Growth
(USD)



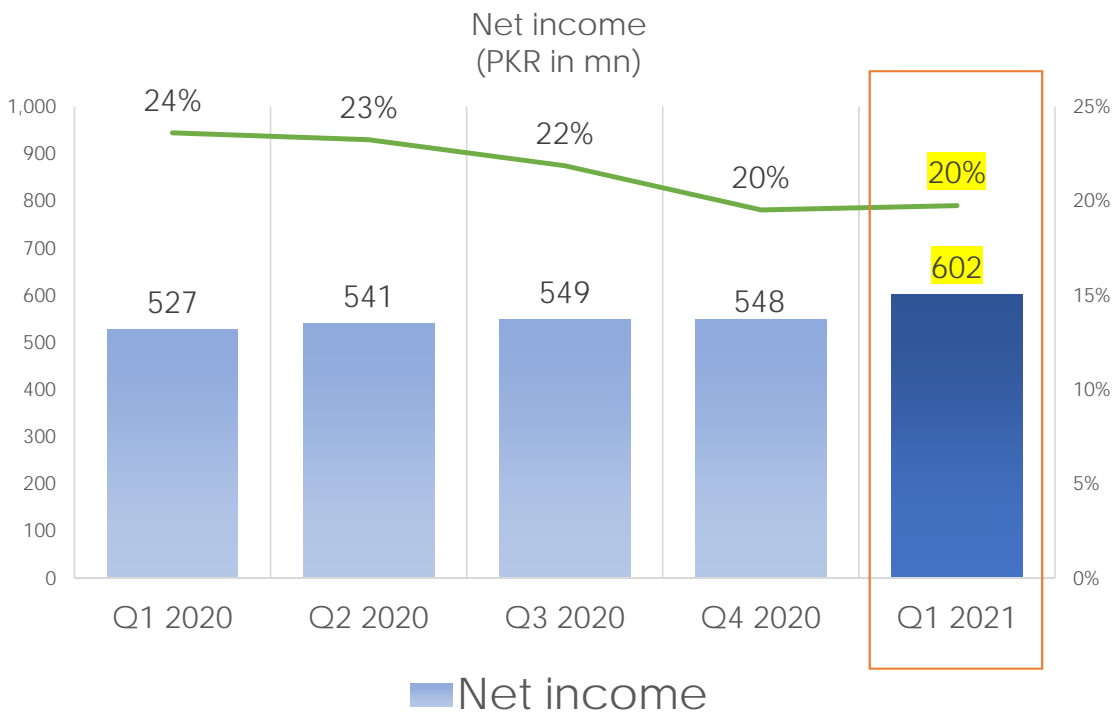
Q1 21 vs Q4 20 Growth
(PKR)



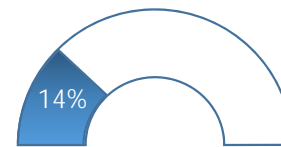
Q1 21 vs Q4 20 Growth
(USD)



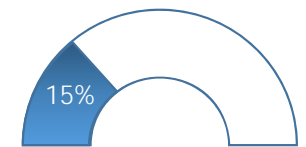
Net income Q1 2021 Performance



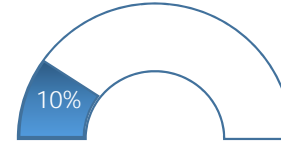
Q1 21 vs Q1 20 Growth
(PKR)



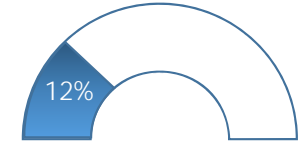
Q1 21 vs Q1 20 Growth
(USD)



Q1 21 vs Q4 20 Growth
(PKR)

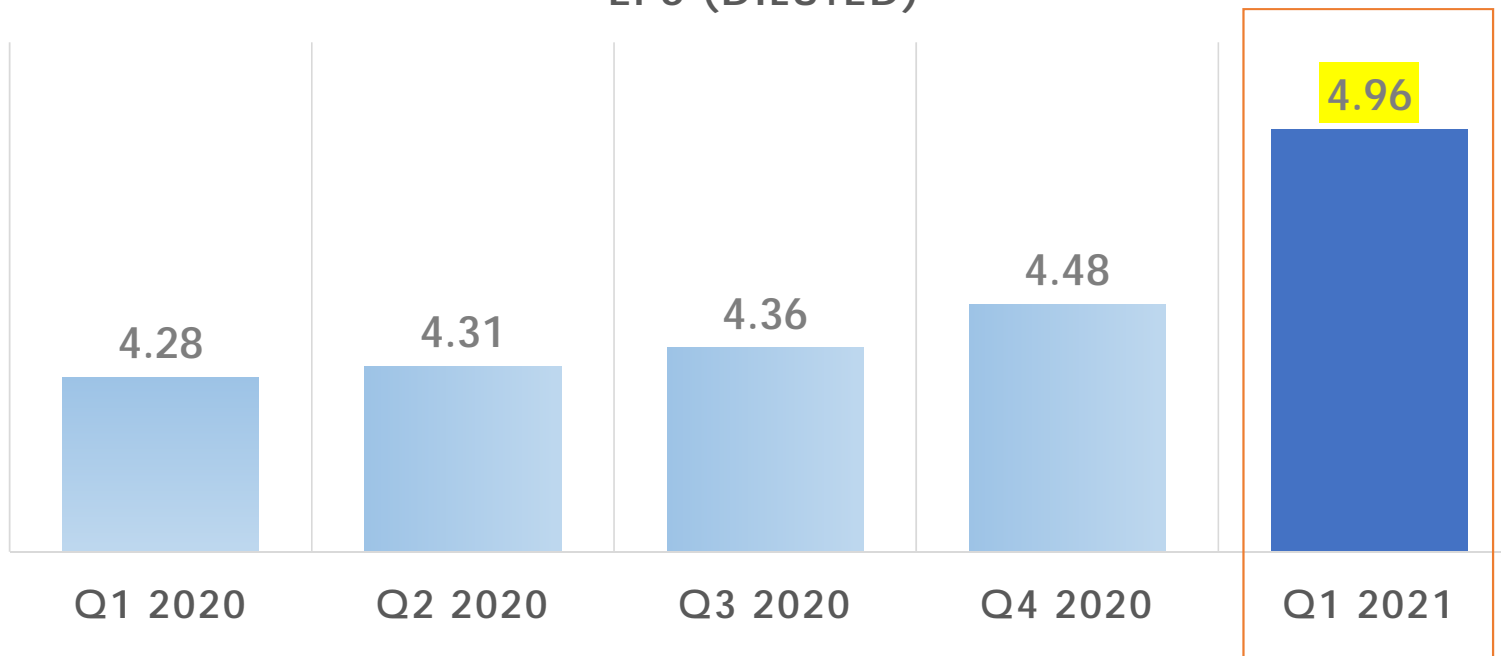


Q1 21 vs Q4 20 Growth
(USD)



Strong Earnings per share

EPS (DILUTED)



systems

Way Forward



Systems way forward



Q&A





Thank You

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