

systems

ENABLING A DIGITAL TOMORROW

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# **COMPANY INFORMATION**

# **Board of Directors**

Mr. Aezaz Hussain Chairman	Non-executive
Mr. Asif Peer CEO and Managing Director	Executive
Mr. Arshad Masood Director	Non-executive
Mr. Shabbar Zaidi Director	Independent
Mr. Omar Saeed Director	Independent
Mr. Asif Jooma Director	Independent
Ms. Romana Abdullah Director	Independent

# **Audit Committee**

Mr. Shabbar Zaidi Chairman

Mr. Asif Jooma Member

Ms. Romana Abdullah Member

# Human Resource & Compensation Committee

Mr. Asif Jooma Chairman

Mr. Omar Saeed Member

Ms. Romana Abdullah Member

Mr. Arshad Masood Director

# **Chief Financial Officer**

Ms. Roohi Khan

# **Company Secretary**

Mr. Saad Hasan Aslam

# **External Auditors**

A. F Ferguson & Co. Chartered Accountants

# **Internal Auditors**

Uzair Hammad Faisal & Co.

# Legal Advisors

Hassan & Hassan Advocates Ahmed & Pansota

# **Tax Advisors**

Zulfiqar Ahmad & Co. Chartered Accountants

A. F Ferguson & Co. Chartered Accountants

# Banks

Habib Metropolitan Bank Limited United Bank Limited Standard Chartered Bank (Pak Limited) MCB Bank Limited Faysal Bank Limited Bank Alfalah Limited Bank Islami Limited Allied Bank Limited Finca Microfinance Bank Limited

# **Share Registrar**

THK Associates (Private) Limited Plot no 32-C, Jami Commercial, Street 2 DHA Phase VII, Karachi. T: +92 (21) 111 000 332 F: +92 (21) 35310187

# **Registered Address**

Systems Limited E-1, Sehjpal Near DHA Phase -VIII (Ex.-Air Avenue), Lahore Cantt T: +92 42 111-797-836 F: +92 42 3 636 8857

# **DIRECTOR'S REPORT**

On behalf of the Board of Directors, we are pleased to present the Standalone and Consolidated Financial Statements for the nine months ended 30th September 2022.

# **FINANCIAL RESULTS**

# Unconsolidated:

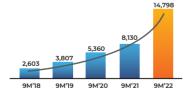
During period under review, standalone revenue grew 82% over same period last year from Rs. 8,129.54 million to Rs. 14,798.17 million with some one-off trading revenue in this quarter. As a consequence, Gross profit and Operating profit are 70% and 69% higher respectively, delivering a leveraged operating performance for the company. Additionally, continued devaluation of the Pak Rupee resulted in an exchange gain of Rs 1,172.07 million compared to the gain in September 2021 of Rs 204.98 million increasing Net profit by 108%, from Rs. 2,310.42 million to Rs. 4,816.21 million. Basic and diluted earnings per share both increased by 107% in line with profit for the period. The growth in revenue net of the impact of exchange gain is 45%.

The increase in revenue has been contributed to by all regions, however, Middle East takes the lead.

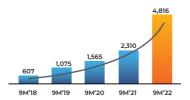
Key Financial	Highlights - Unconsoli	dated	
Particulars	Sept-22 (unaudited)	Sept-21 (unaudited)	Change
	Rs.	Rs.	%
Revenue	14,798,176,063	8,129,547,547	82%
Gross Profit	4,820,606,142	2,835,004,958	70%
Operating profit	3,444,773,702	2,033,301,726	69%
Profit for the period	4,816,210,876	2,310,420,941	108%
Earnings per share (basic)	17.39	8.40	107%
Earnings per share (diluted)	17.29	8.35	107%

	Other Income - Unconsolidated	
Particulars	Sept-22 (unaudited)	Sept-21 (unaudited)
	Rs.	Rs.
Other Income	593,097,838	179,323,478
Exchange Gain / (Loss)	1,172,076,353	204,986,421
-	1,765,174,191	384,309,899

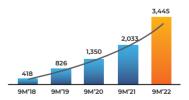
### UNCONSOLIDATED-REVENUE (PKR MILLION) CAGR 54%



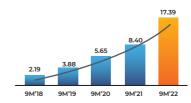
# UNCONSOLIDATED-NET PROFIT (PKR MILLION) CAGR 68 %



# UNCONSOLIDATED-OPERATING PROFIT (PKR MILLION) CAGR 69 %



# UNCONSOLIDATED-EPS - BASIC (PKR MILLION) CAGR 68 %



# Consolidated:

In line with the unconsolidated results, the consolidated revenue grew by 91% from Rs. 10,524.24 million to Rs. 20,144.84 million. Since the financials of both the newly acquired entities, the NDCTech and Treehouse were consolidated wef July 1,2022, the impact of this is Rs 895.35 million in the revenue.

Gross profit and operating profit increased 77% and 75% respectively. Net profit for the period is Rs. 5,115.71 million is 103% higher than the same period last year, including the Rs. 1,178.89 million exchange gain. Basic and diluted earnings per share both increased by 96% in line with profit for the period. Eliminating the currency impact, revenue is up by 53% in US dollar terms.

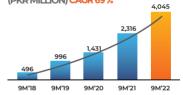
Key Fi	nancial Highlights - Consolidate	ed	
Particulars	Sept-22 (unaudited)	Sept-21 (unaudited)	Change
	Rs.	Rs.	%
Revenue	20,144,848,895	10,524,242,502	91%
Gross Profit	6,359,038,789	3,595,897,978	77%
Operating profit	4,044,865,076	2,316,252,955	75%
Profit for the period	5,115,712,436	2,522,198,912	103%
Earnings per share (basic)	18.47	9.44	96%
Earnings per share (diluted)	18.37	9.38	96%
	Other Income - Consolidated		

	Other Income - Consolidated	
Particulars	Sept-22 (unaudited)	Sept-21 (unaudited)
	Rs.	Rs.
Other Income	556,308,320	156,360,992
Exchange Gain / (Loss)	1,178,886,010	211,328,580
-	1,735,194,330	367,689,572











Performance by Segment - Consolidated:

The segment analysis shows robust growth across all four geographies, with the Middle East Regions outperforming the other regions. Europe region includes one off revenue against services provided during the period. Export sales of the Company are roughly 80% of total sales, with the Company's target being to further increase the export component going forward. The Company is working on diversifying into new regions and new markets to support this objective.

ſ	North A	merica	Euro	pe	Middle	East	Pakis	stan	Tot	al
	Un-au	dited	Un-aud	lited	Un-au	dited	Un-au	dited	Un-au	dited
	Nine mont	hs ended	Nine month	ns ended	Nine mont	hs ended	Nine mont	hs ended	Nine mont	hs ended
	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
-				·	R	upees				
Revenue - net	6,852,073,414	4,539,113,348	1,022,476,826	760,125,973	8,559,498,234	3,226,143,467	3,710,800,421	1,998,859,714	20,144,848,895	10,524,242,502
Cost of sales	4,313,461,765	2,743,361,686	553,861,953	493,564,103	5,864,254,184	2,172,646,731	3,054,232,204	1,518,772,003	13,785,810,106	6,928,344,523
Gross profit	2,538,611,650	1,795,751,662	468,614,873	266,561,870	2,695,244,050	1,053,496,736	656,568,216	480,087,710	6,359,038,789	3,595,897,979
Distribution expenses	16.830.789	28.192.339	1.870.088	4,721,127	269.624.681	88.077.597	162.930.702	267.202.089	451,256,260	388.193.152
Administrative expenses	749.608.077	422.888.503	72.178.675	70.817.472	819.378.238	231235.495	125.055.098	122.039.888	1.766.220.088	846,981,359
	766.438.866	451.080.842	74.048.763	75,538,599	1.089.002.919	319.313.092	287.985.801	389.241.978	2.217.476.348	1,235,174,510
Profit / (loss) before taxation and										
unallocated income and expenses	1,772,172,784	1,344,670,821	394,566,110	191,023,271	1,606,241,131	734,183,644	368,582,416	90,845,733	4,141,562,442	2,360,723,468
Other operating expenses									(96.697.365)	(44,470,513)
Other income (excluding exchange gain)									556.308.320	156.360.992
Exchange (loss) / gain									1.178.886.010	211.328.580
Share of loss from associates									(231,370,469)	(16.123.495)
Finance cost									(153.393.257)	(76.335.750)
Profit before taxation									5.395.295.679	2.591.483.282
Taxation									(279.583.243)	(69.284.371)
Profit after taxation									5.115.712.436	2.522.198.912

# **Key Financial Ratios**

All profitability ratios are maintained in the same range for both the standalone and consolidated financials. The current and quick ratio's are reflective of strong liquidity position of the Company, which can be directly linked with improved debtor management and is aligned with Company's investment strategy.

Ratio Description	Star	ndalone	Con	solidated
	Nine months	ended 30th Sept	Nine months	ended 30th Sept
	2022	2021	2022	2021
Gross Profit Margin (%)	33%	35%	32%	34%
Operating Margin (%)	23%	25%	20%	22%
EBITDA Margin (%)	25%	28%	21%	24%
Pre-tax Margin (%)	34%	29%	27%	25%
Net Profit Margin (%)	33%	28%	25%	24%
Assets turnover (%)	71%	60%	90%	70%
Return on Equity (%)	33%	25%	24%	25%
Current ratio	2.71	2.96	1.79	2.91
Quick Ratio	2.49	2.50	1.48	2.41
Debtor Turnover (Days)	110	118	107	96
Debt:Equity (Ratio)	27:73	24:76	19:81	26:74
Interest Cover (Times)	42	46	38	38

# **Future Outlook**

- Following the acquisition of NDCTech in July, the management of Systems and NdcTech have collaborated to integrate various support functions and teams of the two companies. The Company is working to strengthen the relationship with Temenos and financial sector technology partners in the relevant markets. The Company is also aligning a vertical strategy to cross sell and upsell to the existing core banking customers and vice versa.
- The GCC region has not been impacted by inflation and economic slowdown and there is sustained demand and growth in the region. UAE subsidiary has become a key contributor to the business as the Company has signed key strategic accounts with a diversified portfolio and growth opportunities that are expected to provide the Company with recurring revenue for future growth. Systems Arabia has also secured multi-year contracts with Saudi businesses and is fully aligned with Saudi Vision 2030 from the technology and digitization perspective. The Company envisages opportunities for the Company to grow in the financial, telecommunications, and public sector entities of KSA, which has been the core strength of its sevice offerings.
- In the US market, the high margin Mortgage business which was a major contributor to BPO revenue in the
  past, has seen a constant decline over the past year owing to the increase in interest rates. However, the
  Company has been able to successfully absorb the impact of this challenge through increased focus on the
  IT business. In line with Company's strategy to focus more on IT consulting in all markets with the US and
  Europe at the forefront, the Company expects this growth to continue due to the relevance of the various
  service domains and technology stack the Company is targeting.
- The Company is locking most of its domestic contracts in USD, thereby increasing dollar based revenue for the company and hedging the foreign currency risk.

- To sustain the hyper-growth mode, the Company is investing and hiring resources proactively and striving
  towards a future-ready pool of resources by training, re-skilling, and upskilling of the existing resource
  pool. The Company has hired over 300 software engineers in this quarter and is aggressively working on
  the training and development of resources to fuel future growth and have a cost-effective HR pool. Various
  training programs that the Company initiated at the start of the year like IT Mustaqbil and TechLift, are on
  track to create the pipeline for its growing need for human resource. The Company has also developed
  stronger academia linkages to ensure that the curriculum is in line with the market requirements and
  produces employable talent ready to enter the market.
- With the strategic collaboration with Sarmayacar and Sharooq Partners, E-Processing Systems (EPS) is deepening its penetration of the micro-retailer base. The new product offering with the EMI License, is on the verge of launch. EP Systems management team is growing and it has the support of a Fintech conversant board and advisors. Their expertise will not only help fine tune the business strategy but will also take the business to the next level.
- The Company's other associate, Jugnu launched its Buy Now, Pay Later (BNPL) solution for SME retailers
  earlier this year after securing \$22.5 million of funding in series-A from SARY (MENA-based B2B
  e-commerce giant). The business of Jugnu is firmly on a growth trajectory with best in class unit economics
  in their type of business.

# Acknowledement

The Board takes this opportunity to thank the Company's valued customers, bankers, and other stakeholders for their cooperation and support. The Board greatly appreciates the hard work and dedication of all the employees of the Company.

On behalf of the Board,

Asif Peer Chief Executive Officer 25 October 2022

- یوایس مارکیٹ میں موزوں منافع کا حال مورنیج کاروبارجوماضی میں بنی پی او کے ریونیو میں بنیادی شولیت کا حال تھا گز شتہ سال انٹرسٹ ریٹس میں مسلسل اضافہ کے وجہ سے شدید کمی کا شکار دہا ۔ تاہم کمپنی نے آئی ٹی کاروبار پرتوجہ کوزکرتے ہوئے اس چیلتج کا ثرات کوکا میابی کمیںاتھ نیٹا ہے۔ کمپنی کی تمام مارکیٹوں مع بالحضوص یوایس اور یورپ میں آئی ٹی کنسلنگ پرزیادہ توجہ مرکوز کرنے کی حکست عملی کے مطابق کمپنی کی تو تق ہے کہ مختلف سروں ڈوئیزا اور کی انسی میں ماہی کی مطابقت کی وجہ سے تیز کی تو جاری رہے گی۔
  - کمپنی این زیادہ تر ڈومید ملک کنٹریکٹ یوایس ڈی کے تحت کررہی ہے جس ہے ڈالری بنیاد ریکپنی کی آمدن میں اضافہ ہور ہا ہے اور غیرملکی کرنسی کے رسک سے بھی بچاجار ہا ہے۔
- سرماییکارادرشروق پارشز نے مربوط اشتراک کیماتھای پراسینگ سٹم (ای پی ایس) اپنی رسانی کومائیکرریٹیلر کی بنیاد پراستوار کررہا ہے۔ ای ایم آئی لائسنس کی ہولت کیماتھٹی پراڈ ک نمائش کے دہانے پر ہے۔ ای پی سٹم پنجنٹ ٹیم آگے بڑھردی ہےادر ایے فن نیک نورسنٹ بورڈ اورایڈ دائرز کی سپورٹ بھی حاصل ہے۔ اُن کی مہارتیں نہ صرف کاردباری بہتری میں اہم کردار کی حال ہوگی بلد یہ کاردبارکوافق کی بلند ہیں تک لیے کہ کر ایری کاردار تھی ادا کرئیگی۔
- کمپنی کے دیگراہیوی ایٹ جگنونے اس سال کے آغاز میں ایس اے آرواے(ایم ای این اے بیڈ بی ٹی بی ای کا مرس جائن ) کی جانب سے 2.25 ملین فنڈ ز کی وصول کے بعدابھی خریدہ، بعد میں ادا کرویعنی بائی ناؤ، پے لیٹر (بی این پی ایل) سلوٹن برائے ایس ایم ای ریٹیلر زکا آغاز کیا۔ جگنوکا کاروبارا پنی کاروباری نوعیت کے کھاط سے بہترین کلاس یونٹ ا کنا کس کیسا تھ تیز ک سے ترقی کی راہ پر گامزن ہے۔

# اعتراف

بورڈ اپنے معزز حسار فین، ہنیکرز،اوردیگراسٹیک ہولڈرز کے فعاون اور سپورٹ پران کا تہددل ہے مشکور ہے۔ بورڈ کمپنی کے تمام ملاز مین کی انتقاب محنت اورعز م کی حوصلہ افزانی کرتا ہے۔

حسب الحكم بورڈ

آصف پیر

العطف بي ر چيف ايگزيکٹوآ فيسر مورجہ: 25 اکتوبر 2022ء

	كل ميزا	لتتان			شرق		ي <i>ز</i> ير پر	-£1		<sup>م</sup> رو <sub>سی</sub> طیین میں
كشده	<u>فيرآ ڈ</u> منا	رآ ڈٹ شدہ		ٹ شدہ		ٹ شدہ		ب شده		
يوت_91ه	30 تتمبر كوختم		30 تتمبر كوختم		30 تتمبر كۇخت		30 تتمبر كوختم		30 تمبر	
2021	2022	2021	2022	2021	2022	2021	2022	2021	2022	
10,524,242,502	20,144,848,895	1,998,859,714	3,710,800,421	3,226,143,467	8,559,498,234	760,125,973	1,022,476,826	4,539,113,348	6,852,073,414	فروخت
6,928,344,523	13,785,810,106	1,518,772,003	3,054,232,204	2,172,646,731	5,864,254,184	493,564,103	553,861,953	2,743,361,686	4,313,461,765	فروخت کی لاگت
3,595,897,979	6,359,038,789	480,087,710	656,568,216	1,053,496,736	2,695,244,050	266,561,870	468,614,873	1,795,751,662	2,538,611,650	مجموعي منافع
388,193,152	451,256,260	267,202,089	162,930,702	88,077,597	269,624,681	4,721,127	1,870,088	28,192,339	16,830,789	ڈسٹری بیوٹن کےاخراجات
846,981,359	1,766,220,088	122,039,888	125,055,098	231,235,495	819,378,238	70,817,472	72,178,675	422,888,503	749,608,077	ا تظامی اخراجات
1,235,174,510	2,217,476,348	389,241,978	287,985,801	319,313,092	1,089,002,919	75,538,599	74,048,763	451,080,842	766,438,866	نیک بے تبل نفع/( نقسان )اور
2,360,723,468	1111563 113	00.045 777	250 502 445	724102644		101.022.271	201555 80	1.344.670.821	1 7 7 7 7 7 7 7 4	
2,360,723,468	4,141,562,442	90,845,733	368,582,416	734,183,644	1,606,241,131	191,023,271	394,566,110	1,344,670,821	1,772,172,784	غير مختص آمدنی اورا فراجات
(44,470,513)	(96,697,365)									دیگرآ پریڈنگ اخراجات
156,360,992	556,308,320									دیگرآمد فی( زرمبادلہ کے فائد و کے علاوہ)
211,328,580	1,178,886,010									زرميادلىكا قائده
(16,123,495)	(231,370,469)									خبارے کاثیئر
(76,335,750)	(153,393,257)									فانس کی لاگت
2,591,483,282	5,395,295,679									لیس _ قبل منافع
(69,284,371)	(279,583,243)									لا توليكس
2,522,198,912	5,115,712,436									الاجصدكيك منافع

# اہم مالیاتی تناسب

منافع کے تمام تناسب آزادانداد منظم مالیات دونوں کیلئے ایک ہی حدمیں برقرارر ہیں گی۔اعلیٰ موجودہ اورفوری نناسب کمپنی کی مضبوط رقیقی حالت کی عکامی کرتا ہے جس کابراہ است تعلق قرض داروں سے بہترنظم ونس کیساتھ ہے اور کمپنی کی سرما بیکاری کی حکمت عمل ہے ہم آ بنگ ہے۔

منظم		آزادانہ		تناسب كى نفصيل
يختم ہوئے9ماہ	30 تتمبر كۈ	مر کوشتم ہونے9 <b>م</b> اہ		
2021	2022	2021	2022	
34%	32%	35%	33%	مجموعی منافع کامارجن( %)
22%	20%	25%	23%	آيريٹنگ مارجن(%)
24%	21%	28%	25%	EBIŢDA، جن(%)
25%	27%	29%	34%	قبل ازلیکس مارجن( %)
24%	25%	28%	33%	قبل ازئیکس مارجن( %) خالص منافع کامارجن( %)
70%	90%	60%	71%	ا ثانۋں کا کاروبار( %)
25%	24%	25%	33%	ا يکويڻي پرريٹرن(%)
2.91	1.79	2.96	2.71	موجودہ تناسب فوری تناسب
2.41	1.48	2.50	2.49	فورى تناسب
96	107	118	110	قرض داروں کا کاروبار( دن )
74:26	81:19	76:24	73:23	قرض:ا یکویٹی(تناسب) انٹرسٹ کور(ٹایمز)
38	38	46	42	انٹرسٹ کور( ٹایمز )

# متتقبل كاخاكه

- جولانی میں این ٹی ڈی تی تیک کے اکساب کے تحت نظام اور این ڈی تی تیک کی انتظام یہ نے مختلف امدادی امورا ور دونوں کینیوں کی ٹیوں کوم بوط کرنے کیلئے ہاہمی اشتر اک کیا ہے۔ کمپنی ٹیمینوس اور متعلقہ مارکیٹ میں فنافٹل کیک ٹیکنا لوی پارشمز کے مابین مضروط تعلقات استوار کرنے کیلئے کام کردہ تی سے مترکہ کی تھا جمامت کملی تر نیب دے رہی ہے۔

غیر منظم تائج کے مطابق منظم تدنی 10 19 اضافہ کیساتھ 10,524 ملین روپے سے بڑھ کر 20,144، 20,144 ملین روپے ہوگئی۔ چونکہ دونوں مے اداروں لینی این ڈی پی ٹی ای پی انتخا اورٹری ہاؤس کی آمدن کو مورند کی جولائی 2022 سے یکج کردیا گیا تھا اس لئے اس دہبے سر لیو نیوٹس85.358 ملین کے اثرات مرتب ہوئے۔

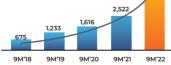
مجموعی منافع اور آپرینگ منافع میں بالترتیب ۲۶/اور ۲5/اصافد دیکھنے میں آیا۔ گزشتہ سال ای عرصہ کے مقابلہ میں اس مدت کا خاص منافع 115.71 ملین بشول 1178.89 ملین زرمباد ا منافع کیساتھ 103% رہا۔ اس عرصہ کے دوران منافع کے مطابق فیرشیتر بنیا دی اور ایش آمدنی دونوں میں 64 اصاف ہوا۔ کرنی کے اثر است و

			متظم
سال بدسال	تتمبر 2021	تمبر 2022	<sup>ت</sup> فصيلات
91%	10,524,242,502	20,144,848,895	آمدنى
77%	3,595,897,978	6,359,038,789	مجموعي منافع
75%	2,316,252,955	4,044,865,076	آيريٹنگ منافع
103%	2,522,198,912	5,115,712,436	مدت کے منافع
96%	9.44	18.47	كمائي في شيئر (بنيادي)
96%	9.38	18.37	كمائي في شيئر (رقيق)
			ديگرآ مدنی منظم
تتمبر 2021	ستمبر 2022		تفصيلات
156,360,992	556,308,320		ديگرآ مدنې
211,328,580	1,178,886,010		دیگرآمدنی زرمبادله کافائده/(نقصان)
367,689,572	1,735,194,330		·•

### CONSOLIDATED-REVENUE (PKR MILLION) CAGR 53%



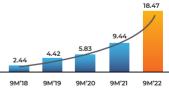




### CONSOLIDATED-OPERATING PROFIT (PKR MILLION) CAGR 69 %







سیکمنٹ کی کا رکر دگی ۔ خطّم سیکمنٹ کا تجزیہ چاروں جیوگرافن میں زبردست نمولوظاہر کرتے ہوئے مشرقی وسطی کوسب سے آگے بتا تا ہے۔ اس عرصہ کے دوران یورپ کے رتین نے خدمات کی فراہمی کی مدیش اپنا تجر پور حصہ ذالا ہے۔ کمپنی کی برآ مدی فروخت کال فروخت کا تقریباً %80 ہے، کمپنی کا لہف ہے کہ آ مات کومز یہ بڑھایا جائے۔ کمپنی شے علاقوں اور مار کیٹوں تک تو سیچ پر کا مرکرہ ہی

# ڈائریکٹرز کی جائزہ رپورٹ- 30 <mark>ستمبر</mark> 2022ء

بورڈاف ڈائر یکٹرز کے ایماء پڑہمیں30 ستمبر 2022ء کو تتم ہوئے نو ماہ کیلیج آ زادانہ اور کیجامالیاتی گوشوارے پیش کرنے پرخوش ہے۔

مالى نتائج

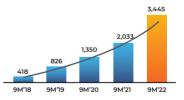
زیر چائزہ مدت کے دوران آزادانہ آمدنی پیچلے سال ای عرصہ کے مقابلے میں %80 اضافہ کے ساتھ 47 8.129.5 4 ملین روپے سے بڑھ کر 14,798 14 ملین روپے ہوگئی۔اس کے نتیج میں تجوی منافع اور پرینگ منافع میں بالتر تیب %70 اور (69 اضافہ ہوا، جس کے تینی کیلے لیور دیچڈ آپ میننگ پر فارض فراہم ہونی۔ مزید برآل، پاکستانی روپے کی قدر میں مسلسل کی کے نتیج میں تبر 2021کے 204.98 ملین روپے کے منافع کے برعکس زرمبادلہ سے 1,172.07 ملین روپ کا منافع میں اف ملین روپے بڑھ کر 16.210 کے 19.80 ملین روپے ہوگیا۔اس ترصہ کے دوران منافع کے مطابق فی شیئر ذیادی اور رقیق آمدنی دونوں میں %100 اضافہ ہوا۔ کو اختا کہ 2,310.420 ملین روپ کے تعریب کی منافع میں بالتر تیب شکار ہو کی میں تیک پر میں منافع میں میں تعریب کی تعدیب ملین روپے بڑھ کر 16.210 میں اضافہ ہوا۔ اس ترصہ کے دوران منافع کے مطابق فی شیئر ذیادی اور رقیق آمدنی دونوں میں %100 اضافہ ہوا۔ زرمبادلہ ہونے والے نائدہ کے اثر

آمدنى كے اضافے ميں تمام خطوں نے حصہ ليا ہے تاہم مشرقی وسطی نے اس سلسلے ميں ليڈ كيا۔

غيرمنظم			
تفصيلات	ستمبر 2022	ستمبر 2021	سال بدسال
آمدنى	14,798,176,063	8,129,547,547	82%
مجموعي منافع	4,820,606,142	2,835,004,958	70%
آ پریٹنگ منافع	3,444,773,702	2,033,301,726	69%
مدت کے منافع	4,816,210,876	2,310,420,941	108%
كمائى فى شيئر (بنيادى)	17.39	8.40	107%
كمائي في شيئر (رقيق )	17.29	8.35	107%
Ben · · ·			

<sup>ت</sup> قصيلات	ستمبر 2022	ستمبر 2021
•		
د بگرآ مدنی	593,097,838	179,323,478
زرمبادله کافائدہ/( نقصان )	1,172,076,353	204,986,421
	1,765,174,191	384,309,899

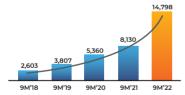
# UNCONSOLIDATED-OPERATING PROFIT (PKR MILLION) CAGR 69 %



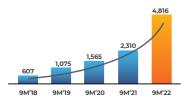
# UNCONSOLIDATED-EPS - BASIC (PKR MILLION) CAGR 68 %



# UNCONSOLIDATED-REVENUE (PKR MILLION) CAGR 54 %



# UNCONSOLIDATED-NET PROFIT (PKR MILLION) CAGR 68 %



# SYSTEMS LIMITED **STANDALONE STANDALONE STANDALONE STANDALONE**

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# CONDENSED UNCONSOLIDATED INTERIM STATEMENT **OF FINANCIAL POSITION**

as at 30 September 2022 (Unaudited)

		Un-audited	Audited
		30 September	31 December
		2022	2021
ASSETS	Note	Rup	ees
Non-current assets		·	
Property and equipment	5	2,588,763,094	2,006,791,106
Right-of-use assets		504,509,336	288,981,476
Intangibles		16,016,225	23,717,704
Long term investments	6	5,757,238,322	1,331,133,678
Long term loans		316,203,123	36,796,454
Deferred employee benefits		108,622,053	10,344,054
Long term deposits		47,834,821	141,294,105
Deferred taxation - net		51,952,243	75,060,282
		9,391,139,217	3,914,118,859
Current assets			
Contract assets		856,821,488	333,597,502
Trade debts	7	6,888,164,409	3,445,521,825
Loans, advances and other receivables		680,102,304	538,568,661
Current portion of deferred employee benefits		2,750,240	2,890,139
Trade deposits and short term prepayments		362,550,018	248,588,820
Interest accrued		63,555,979	30,922,102
Tax refunds due from the Government		164,873,319	207,375,462
Short term investments	8	5,197,943,440	4,866,676,912
Cash and bank balances	9		
Cash and Dank Datances	9	1,385,036,877 15,601,798,074	1,652,613,846 11,326,755,269
TOTAL ASSETS		24,992,937,291	15,240,874,128
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized share capital			
400,000,000 (2021: 400,000,000) ordinary shares of Rs 10 each		4,000,000,000	4,000,000,000
400,000,000 (2021. 400,000,000) of difially shares of its to each		4,000,000,000	4,000,000,000
Issued, subscribed and paid-up share capital	10	2,784,051,990	1,384,989,120
Capital reserves		4,937,495,843	1,020,484,116
Shares to be issued		118,225,000	1,020,101,110
Revenue reserve - Unappropriated profit		10,796,328,156	8,067,856,280
Revende reserve - onappropriated profit		18,636,100,989	10,473,329,516
		10,030,100,909	10,475,525,510
Non-current liabilities			
Long term advances		9,317,992	81,111,314
Lease liabilities		506,288,453	238,881,185
		515,606,445	319,992,499
Current liabilities			
Trade and other payables	11	1,633,536,345	1,162,101,750
Unclaimed dividend		16,326,537	9,226,244
Contract liabilities		154,669,072	378,374,906
Short term borrowings		3,950,000,000	2,750,000,000
		41,126,825	13,702
Accrued mark-up on borrowings			
Current portion of lease liabilities		17,558,875	62,195,197
Current portion of long term loan		26,389,503	76,816,085
Current portion of deferred grant		-	1,958,993
Current portion of long term advances		1,622,700	6,865,236
		5,841,229,857	4,447,552,113
TOTAL EQUITY AND LIABILITIES		24,992,937,291	15,240,874,128
CONTINCENCIES AND COMMITMENTS	10		

# CONTINGENCIES AND COMMITMENTS

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The annexed notes from 1 to 22 form an integral part of these condensed unconsolidated interim financial statements.

(CHAIRMAN)



Ó Man (CHIEF FINANCIAL OFFICER)

Audited

Un-audited

# CONDENSED UNCONSOLIDATED INTERIM STATEMENT OF PROFIT OR LOSS

for the nine months and three months period ended 30 September 2022 (Unaudited)

		Nine Mont	ths Ended	Three Mon	ths Ended
		September 30,	September 30,	September 30,	September 30,
	Note	2022	2021	2022	2021
			Rup	ees	
Revenue from contracts with customers - net		14,798,176,063	8,129,547,547	6,006,321,647	3,136,977,934
Cost of revenue		(9,977,569,921)	(5,294,542,589)	(4,020,942,176)	(2,070,090,209)
Gross profit		4,820,606,142	2,835,004,958	1,985,379,471	1,066,887,725
Administrative expenses		(1,141,370,488)	(641,176,591)	(449,046,364)	(256,146,138)
Distribution expenses		(183,735,682)	(129,643,480)	(62,402,672)	(52,484,554)
Impairment losses on financial assets		(50,726,270)	(30,883,161)	(52,446,272)	(47,335,905)
Operating profit		3,444,773,702	2,033,301,726	1,421,484,163	710,921,128
Other income	13	1,765,174,191	384,309,899	752,099,849	290,223,372
Finance costs		(131,414,801)	(57,314,737)	(52,290,687)	(21,531,307)
Profit before taxation		5,078,533,092	2,360,296,888	2,121,293,325	979,613,193
Taxation		(262,322,216)	(49,875,947)	(97,242,881)	(18,792,514)
Profit for the period		4,816,210,876	2,310,420,941	2,024,050,444	960,820,679
			(Restated)		(Restated)
Earnings per share:					
Basic earnings per share	14	17.39	8.40	7.27	3.48
Diluted earnings per share	14	17.29	8.35	7.22	3.47

The annexed notes from 1 to 22 form an integral part of these condensed unconsolidated interim financial statements.





# CONDENSED UNCONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

for the nine months and three months period ended 30 September 2022 (Unaudited)

	Nine Months Ended		Nine Months Ended Three Mon		ths Ended
	September 30,	September 30,	September 30,	September 30,	
	2022	2021	2022	2021	
		Rup	ees		
Profit for the period	4,816,210,876	2,310,420,941	2,024,050,444	960,820,679	
Other comprehensive income:					
Items that may be reclassified to profit or loss	-	-	-	-	
Items that will not be reclassified to profit or loss	-	-	-	-	
Other comprehensive income for the year	-	-	-	-	
Total comprehensive income for the period	4,816,210,876	2,310,420,941	2,024,050,444	960,820,679	

The annexed notes from 1 to 22 form an integral part of these condensed unconsolidated interim financial statements.

(CHAIRMAN)



(CHIEF FINANCIAL OFFICER)

CONDENSED UNCONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY for the nine months period ended 30 September 2022 (Unaudited)

		Capital reserves	eserves		Revenue reserve	
	Issued, subscribed and paid-up share capital	Share premium	Employee compensation reserve	Shares to be issued	Unappropriated profit	Total
			(Rupees)	(sa)		
Balance as at December 31, 2020 (audited)	1,246,060,140	614,907,470	84,747,028		5,307,971,413	7,253,686,051
Profit for the period					2,310,420,941	2,310,420,941
Other comprehensive income						
Total comprehensive income					2,310,420,941	2,310,420,941
Share based payments			81,255,650			81,255,650
Exercise of share options	10,097,790	103,549,389	(38,615,414)			75,031,765
10% Bonus shares issued	124,623,690				(124,623,690)	
Final dividend for the year ended December 31, 2020						
at the rate of Rs 3.5 per share					(436,182,919)	(436,182,919)
Balance as at September 30, 2021 (un-audited)	1,380,781,620	718,456,859	127,387,264		7,057,585,745	9,284,211,488
Balance as at December 31, 2021 (audited)	1,384,989,120	820,263,357	200,220,759		8,067,856,280	10,473,329,516
Profit for the period					4,816,210,876	4,816,210,876
Other comprehensive income	'					1
Total comprehensive income	•				4,816,210,876	4,816,210,876
Share based payments			136,661,832			136,661,832
Exercise of Share Options	7,236,870	47,320,377	(57,382,207)			(2,824,960)
100% Bonus shares issued	1,391,826,000	•		•	(1,391,826,000)	
Acquisition of National Data Consultants (Pvt.) Limited		3,790,411,725		118,225,000		3,908,636,725
Final dividend for the year ended December 31, 2021						
at the rate of Rs 5 per share					(695,913,000)	(695,913,000)

The annexed notes from 1 to 22 form an integral part of these condensed unconsolidated interim financial statements.

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(CHIEF EXECUTIVE OFFICER)

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<u>18,636,100,989</u>

10,796,328,156

118,225,000

279,500,384

4,657,995,459

2,784,051,990

Balance as at September 30, 2022 (un-audited)

# CONDENSED UNCONSOLIDATED INTERIM STATEMENT OF CASH FLOW

for the nine months period ended 30 September 2022 (Unaudited)

		Nine Mont	hs Ended
		September 30,	September 30,
	Note	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES		Rup	ees
Net cash flows from operations	17	751,799,887	793,359,725
Finance costs paid		(90,301,678)	(55,664,057)
Taxes paid		(196,712,034)	(74,286,447)
		(287,013,712)	(129,950,504)
Net cash generated from operating activities		464,786,175	663,409,221
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property and equipment		(1,050,669,853)	(499,857,748)
Development expenditure		-	(30,377,216)
Proceeds from the disposal of property and equipment		237,194,797	25,204,807
Short term investments - net		(331,266,528)	(1,324,296,343)
Increase in long term investment		(517,467,919)	-
Decrease in long term deposits		93,459,284	4,499,675
Profit received on short term investment		365,667,292	147,317,188
Profit received on bank deposits		28,554,829	20,475,887
Net cash used in investing activities		(1,174,528,098)	(1,657,033,750)
CASH FLOWS FROM FINANCING ACTIVITIES			
(Decrease)/ Increase in long term loan		(52,385,575)	144,856,816
Proceeds from exercise of share options		53,156,008	75,031,765
Increase in short term borrowing		1,200,000,000	1,000,000,000
Dividend paid		(688,812,707)	(431,609,324)
Payments in respect of leases		7,243,086	1,020,960
(Decrease) / Increase in long term advances		(77,035,858)	21,017,011
Net cash generated from financing activities		442,164,954	810,317,228
Net (decrease) / increase in cash and cash equivalents		(267,576,969)	(183,307,301)
Cash and cash equivalents at beginning of the period		1,652,613,846	1,577,759,692
Cash and cash equivalents at end of the period		1,385,036,877	1,394,452,391

The annexed notes from 1 to 22 form an integral part of these condensed unconsolidated interim financial statements.

(CHAIRMAN)

(CHIEF EXECUTIVE OFFICER)

(CHIEF FINANCIAL OFFICER)

# NOTES TO THE CONDENSED UNCONSOLIDATED INTERIM FINANCIAL STATEMENTS

for the nine months and three months period ended 30 September 2022 (Unaudited)

### 1. THE COMPANY AND ITS OPERATIONS

1.1 Systems Limited ('the Company') is a public limited Company incorporated in Pakistan under the Companies Act, 2017 ('the Act') and is listed on the Pakistan Stock Exchange. The Company is principally engaged in the business of software development, trading of software and business process outsourcing services. The registered office of the Company is situated at E-1, Sehjpal Road, Near DHA Phase-VIII (Ex-Air Avenue), Lahore Cantt.

### 2. BASIS OF PREPARATION

### 2.1 STATEMENT OF COMPLIANCE

These condensed unconsolidated interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Act; and
- Provisions of and directives issued under the Act.

Where the provisions of and directives issued under the Act differ from the IAS, the provisions of and directives issued under the Act have been followed.

- 2.2 These unconsolidated condensed interim financial statements do not include all the information and disclosures required in annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2021.
- 2.3 These condensed unconsolidated interim financial statements are the separate condensed unconsolidated interim financial statements of the Company in which investments in the subsidiary companies namely TechVista Systems FZ LLC, SUS JV (Private) Limited, Systems Arabia for Information Technology, Systems APAC for Information Technology Pte. Ltd., Systems International IT Pte. Ltd., Techvista Information Technology W.LL., Systems Ventures (Private) Limited, SYS Misr for Information Technology W.LL. Systems Ventures (Private) Limited, SYS Misr for Information Technology Systems B.V. have been accounted for at cost less accumulated impentioned in the subsidiary.
- 2.4 These unconsolidated condensed interim financial statements have been prepared under the historical cost convention and are presented in Pak rupee, which is also the functional currency of the Company. The figures have been rounded off to the nearest rupees, unless otherwise stated.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of these condensed unconsolidated interim financial statements are the same as those applied in the preparation of the preceding annual financial statements of the Company for the year ended December 31, 2021.

### 3.1 Standards, amendments and interpretations to approved accounting standards that are effective in current year

Certain standards, amendments and interpretations to International Financial Reporting Standards ('IFRS') are effective for accounting periods beginning on January 1, 2022, but are considered not to be relevant or to have any significant effect on the Company's operations (although they may affect the accounting for future transactions and events) and are, therefore, not detailed in these condensed interim financial statements.

# 3.2 Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company

There are certain standards, amendments to the accounting standards and interpretations that are mandatory for the Company's accounting periods beginning on or after January 1, 2023 but are considered not to be relevant or to have any significant effect on the Company's operations and are, therefore, not detailed in these condensed interim financial statements.

### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these unconsolidated condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual audited financial statements of the Company for the year ended December 31, 2021, except for estimate of provision for taxation as referred to in note 4.1

# 4.1 Taxation

The provision for taxation for the nine months and three months ended September 30, 2022 has been made using the tax rate that would be applicable to expected total annual earnings.

			Un-audited	Audited
			September 30,	December 31,
		Note	2022	2021
5.	PROPERTY AND EQUIPMENT		(Rup	ees)
	Operating fixed assets	(5.1)	2,528,896,053	1,983,978,164
	Capital work in progress	(5.2)	59,867,041	22,812,942
			2,588,763,094	2,006,791,106
5.1	Operating fixed assets			
				1507 242 074
	Opening balance - net book value		1,983,978,164	1,507,212,971
	Additions during the period / year - cost	(5.1.1)	1,013,615,754	789,500,228
			2,997,593,918	2,296,713,199
	Less:	( <b>)</b>		<i></i>
	Disposals during the period / year - net book value	(5.1.2)	(154,350,646)	(23,350,950)
	Depreciation during the period / year		(314,347,219)	(289,384,085)
	Net book value at the end of the period / year		2,528,896,053	1,983,978,164
5.1.1	Additions during the period / year			
	Freehold land		192,322,111	-
	Building		3,497,401	33,410,848
	Computers		436,991,408	460,718,771
	Computer equipment and installations		45,571,107	80,568,271
	Other equipment and installations		117,366,925	21,007,777
	Generators and transformer		36,047,123	6,606,088
	Furniture and fittings		83,198,561	19,189,693
	Vehicles		15,744,920	134,603,300
	Office equipment		3,292,743	712,810
	Leasehold building improvements		79,583,455	32,682,670
			1,013,615,754	789,500,228

	Cost	Accumulated Depreciation	Net book value
5.1.2 Disposals during the period / year		(Rupees)	
September 30, 2022: (Un-audited)			
Computers	17,340,074	(15,451,262)	1,888,812
Computer equipment and installations	8,395,049	(7,055,526)	1,339,523
Other equipment and installations	7,489,064	(3,576,838)	3,912,226
Vehicles	230,324,232	(83,141,621)	147,182,611
Office equipment	32,994	(5,520)	27,474
	263,581,413	(109,230,767)	154,350,646
December 31, 2021: (Audited)			
Computers	9,344,255	(8,742,507)	601,748
Computer equipment and installations	1,656,054	(1,194,585)	461,469
Furniture and fittings	427,730	(343,945)	83,785
Vehicles	48,530,780	(26,326,832)	22,203,948
Office equipment	99,421	(99,421)	-
	60,058,240	(36,707,290)	23,350,950

			Un-audited	Audited
			September 30,	December 31,
		Note	2022	2021
5.2	Capital work in progress		(Rupe	es)
	Balance at the beginning of the period / year		22,812,942	746,272
	Additions during the period / year		108,791,096	31,578,703
	Transfer to operating fixed assets during the period / year		(71,736,997)	(9,512,033)
	Balance at the end of the period / year		59,867,041	22,812,942

# 6. LONG TERM INVESTMENTS

# Investment in subsidiaries - at cost - unquoted:

Tech Vista Systems FZ-LLC	(6.1)	360,865,420	1,377,950
SUS-JV (Private) Limited	(6.2)	94,990	94,990
Systems Ventures (Private) Limited	(6.3)	721,099,980	99,980
TechVista Information Technology W.L.L.	(6.4)	144,963,592	-
Systems Arabia for Information Technology	(6.5)	5,077,388	-
Systems International IT Pte. Ltd.	(6.6)	-	-
Systems APAC for Information Technology Pte. Ltd.	(6.7)	-	-
National Data Consultants (Pvt.) Limited	(6.8)	4,254,636,725	-
SYS Misr for Information Technology Services	(6.9)	-	-
Systems Africa for Information Technologies Pty. Ltd	(6.10)	-	-
		5,486,738,095	1,572,920
Advance against issuance of shares	(6.11)	-	1,059,060,531
		5,486,738,095	1,060,633,451
Investment In associate - at cost - unquoted		220 500 222	270 500 227
E-Processing Systems B.V.		270,500,227	270,500,227
		5,757,238,322	1,331,133,678

- 6.1 This represents 7,400 fully paid ordinary shares of AED 1,000/- each, representing 100% (December 31, 2021: 50 fully paid ordinary shares of AED 1,000/- each, representing 100%) shares in the Company's subsidiary, TechVista Systems FZ- LLC, a company set up in Dubai Technology and Media Free Zone Authority engaged in providing a host of services including enterprise application integration and software development.
- 6.2 This represents 9,499 fully paid ordinary shares of Rs. 10/- each, representing 94.99% (December 31, 2021: 94.99%) shares in Company's joint venture, SUS JV (Private) Limited, a company set up in Pakistan for the Balochistan Land Revenue Management Information System project. The project is related to digitization of land records and development of a web-based management information system.
- **6.3** This represents 72,109,998 fully paid ordinary shares of Rs. 10/- each, representing 99.99% (2021: 9,998 fully paid shares of Rs. 10/- each, representing 99.98%) share in Company's subsidiary, Systems Ventures (Private) Limited, a company set up in Pakistan to invest in new ventures, start ups and incubate new ideas.
- 6.4 Techvista Information Technology W.L.L. ('TVSQ') is a limited liability company incorporated in the State of Qatar. The Company owns 34% (December 31, 2021: 34%) share capital in TVSQ. Pursuant to the agreement entered with the remaining shareholders of TVSQ on February 27, 2022 the Company has obtained all control and management of TVSQ.
- **6.5** During the year ended December 31, 2021, Systems Arabia for Information Technology, a wholly owned subsidiary was incorporated in Saudi Arabia. It is single member limited liability company owned by the Company. It has been formed for the purpose of sale of software services and trading software licenses in the Kingdom of Saudi Arabia.
- **6.6** Systems International IT Pte. Ltd. is a limited liability company incorporated in the Republic of Singapore, for the purpose of investment collaborations outside Pakistan. The company is a wholly owned subsidiary of Systems Limited with authorized share capital of SGD 1. As of reporting date, no investment has been transferred in this entity.
- 6.7 Systems APAC for Information Technology Pte. Ltd. is a limited liability company incorporated in the Republic of Singapore, for the purpose of sale of software services and trading software licenses in the Asia Pacific region. The company is a wholly owned subsidiary of Systems Limited with authorized share capital of SGD 1. As of reporting date, no investment has been transferred in this entity.
- 6.8 National Data Consultants (Pvt.) Limited "NdcTech" is a leading core and digital banking implementation service provider and has a rich set of clients in Pakistan, Middle East, Africa and Asia Pacific region. NdcTech is a regional partner of Temenos, which has over 3,000 financial institutions across the globe, including 41 of the world's top 50 banks. Temenos is recognized by renowned firms such as Gartner, Forrester, IBS Intelligence, Everest Group and Fintech Futures as a Leader in their respective quadrants.

On 5th July 2022, the Company acquired 100% voting shares of National Data Consultants (Pvt.) Ltd. against a net consideration of:

-PKR 346 million in cash -11.8 million shares of the Company

As of the balance sheet date, there is no material adjustment required to the carrying amount stated in financial statements.

- 6.9 SYS Misr for Information Technology Services is a limited liability company incorporated in the Arab Republic of Egypt, for the purpose of sale of software services and trading software licenses in the Middle East and North Africa region. The company is a wholly owned subsidiary of Systems Limited with authorized share capital of US\$ 500,000. As of reporting date, no investment has been transferred in this entity.
- 6.10 Systems Africa for Information Technologies Pty. Ltd is a limited liability company incorporated in the Republic of South Africa, for the purpose of sale of software services and trading software licenses in the Middle East and North Africa region. The company is a wholly owned subsidiary of Systems Limited with share capital of R100. As of reporting date, no investment has been transferred in this entity.
- 6.11 This represents advances provided to the following entities against issuance of shares:

	Un-audited	Audited
	September 30,	December 31,
	2022	2021
Note	(Rup	ees)
To subsidiaries		
- TechVista Systems FZ- LLC	-	425,881,340
- Systems Ventures (Private) Limited	-	488,610,295
To associated undertaking		
- TechVista Information Technology W.L.L.	-	144,568,896
	-	1,059,060,531

	Audited
September 30,	December 31,
2022	2021
Note (Rup	ees)
7. TRADE DEBTS - UNSECURED	
Export 5,955,670,684	2,581,300,038
Local 1,208,837,967	1,146,212,451
(7.1) 7,164,508,651	3,727,512,489
Less: Allowance for expected credit losses (276,344,242)	(281,990,664)
6,888,164,409	3,445,521,825
7.1 These include receivables from the following related parties:	
Visionet Systems Incorporation -USA 2,692,148,989	1,759,296,163
Visionet Systems - UK 366,786,486	19,515,971
TechVista Systems FZ - LLC - UAE 1,432,404,466	257,539,780
TreeHouse Consultancy LLC 25,052,397	-
Visionet Deutschland GMBH - Germany 363,268,005	109,174,344
TechVista Pty Limited - Australia 15,023,646	10,484,352
TechVista Information Technology W.L.L Qatar 666,272,322	337,110,422
Systems Arabia for Information Technoloy 86,606,406	-
Jomo Technologies (Private) Limited 10,507,829	-
8. SHORT TERM INVESTMENTS	
At fair value through profit or loss	4 100 6 76 010
- Mutual fund units (8.1) 5,070,943,440	4,199,676,912
At amortized Cost	
- Term deposits receipts (TDRs) (8.2) 127,000,000	667,000,000
5,197,943,440	4,866,676,912
8.1 The details of investments in mutual funds are as follows:	
UBL Al-Ameen Asset Islamic Allocation Fund -	107,656,212
UBL AL-Ameen Islamic Cash Plan-I	307,889,806
Alfalah GHP Islamic Income Fund	131,098,915
Alfalah Islamic Rozana Amdani Fund 709,546,511	-
HBL Asset Islamic Allocation Fund -	52,976,195
HBL Asset Islamic Money Market Fund 954,961,203	25,864,345
Lakson Islamic Tactical Fund -	99,843,707
Lakson Money Market Fund -	101,159,394
Lakson Money Market Fund     -       Meezan Balanced Fund     -	101,159,394 103,600,318
Lakson Money Market Fund-Meezan Balanced Fund-Meezan Islamic Income Fund-	101,159,394 103,600,318 53,502,393
Lakson Money Market Fund-Meezan Balanced Fund-Meezan Islamic Income Fund-Meezan Islamic Fund-	101,159,394 103,600,318 53,502,393 151,731,025
Lakson Money Market Fund-Meezan Balanced Fund-Meezan Islamic Income Fund-Meezan Islamic Fund-Meezan Rozana Amdani Fund-	101,159,394 103,600,318 53,502,393
Lakson Money Market Fund-Meezan Balanced Fund-Meezan Islamic Income Fund-Meezan Islamic Fund-Meezan Rozana Amdani Fund-	101,159,394 103,600,318 53,502,393 151,731,025
Lakson Money Market Fund-Meezan Balanced Fund-Meezan Islamic Income Fund-Meezan Islamic Fund-Meezan Rozana Amdani Fund-Meezan Paidar Munafa Plan1,007,240,000	101,159,394 103,600,318 53,502,393 151,731,025 621,489,473 -
Lakson Money Market Fund-Meezan Balanced Fund-Meezan Islamic Income Fund-Meezan Islamic Fund-Meezan Rozana Amdani Fund-Meezan Paidar Munafa Plan1,007,240,000NBP Islamic Sarmaya Izafa Fund-NBP Daily Dividend Fund-NBP Islamic Stock Fund-NBP Islamic Stock Fund-	101,159,394 103,600,318 53,502,393 151,731,025 621,489,473 - 312,138,444 613,531,130 83,246,347
Lakson Money Market Fund-Meezan Balanced Fund-Meezan Islamic Income Fund-Meezan Islamic Fund-Meezan Rozana Amdani Fund-Meezan Paidar Munafa Plan1,007,240,000NBP Islamic Sarmaya Izafa Fund-NBP Daily Dividend Fund-NBP Islamic Stock Fund-NBP Islamic Income Fund-NBP Islamic Income Fund-NBP Islamic Income Fund-NBP Islamic Income Fund-	101,159,394 103,600,318 53,502,393 151,731,025 621,489,473 - 312,138,444 613,531,130 83,246,347 52,548,599
Lakson Money Market Fund-Meezan Balanced Fund-Meezan Islamic Income Fund-Meezan Islamic Fund-Meezan Rozana Amdani Fund-Meezan Paidar Munafa Plan1,007,240,000NBP Islamic Sarmaya Izafa Fund-NBP Daily Dividend Fund-NBP Islamic Stock Fund-NBP Islamic Income Fund-NBP Islamic Income Fund-MCB Al-hamra Islamic Money Market Fund844,477,642	101,159,394 103,600,318 53,502,393 151,731,025 621,489,473 - 312,138,444 613,531,130 83,246,347 52,548,599 467,949,478
Lakson Money Market Fund-Meezan Balanced Fund-Meezan Islamic Income Fund-Meezan Islamic Fund-Meezan Rozana Amdani Fund-Meezan Paidar Munafa Plan1,007,240,000NBP Islamic Sarmaya Izafa Fund-NBP Daily Dividend Fund-NBP Islamic Stock Fund-NBP Islamic Income Fund-NBP Islamic Stock Fund-MCB Al-hamra Islamic Money Market Fund844,477,642ABL Islamic Stock Fund-	101,159,394 103,600,318 53,502,393 151,731,025 621,489,473 - 312,138,444 613,531,130 83,246,347 52,548,599 467,949,478 47,314,269
Lakson Money Market Fund-Meezan Balanced Fund-Meezan Islamic Income Fund-Meezan Islamic Fund-Meezan Rozana Amdani Fund-Meezan Paidar Munafa Plan1,007,240,000NBP Islamic Sarmaya Izafa Fund-NBP Islamic Stock Fund-NBP Islamic Income Fund-NBP Islamic Income Fund-NBP Islamic Income Fund-MCB AL-hamra Islamic Money Market Fund844,477,642ABL Islamic Cash Fund-ABL Islamic Cash Fund518,147,172	101,159,394 103,600,318 53,502,393 151,731,025 621,489,473 - 312,138,444 613,531,130 83,246,347 52,548,599 467,949,478 47,314,269 257,844,525
Lakson Money Market Fund-Meezan Balanced Fund-Meezan Islamic Income Fund-Meezan Islamic Fund-Meezan Rozana Amdani Fund-Meezan Paidar Munafa Plan1,007,240,000NBP Islamic Sarmaya Izafa Fund-NBP Daily Dividend Fund-NBP Islamic Stock Fund-NBP Islamic Income Fund-NBP Islamic Stock Fund-MCB Al-hamra Islamic Money Market Fund844,477,642ABL Islamic Stock Fund-	101,159,394 103,600,318 53,502,393 151,731,025 621,489,473 - 312,138,444 613,531,130 83,246,347 52,548,599 467,949,478 47,314,269 257,844,525 50,835,310
Lakson Money Market Fund-Meezan Balanced Fund-Meezan Islamic Income Fund-Meezan Islamic Fund-Meezan Rozana Amdani Fund-Meezan Rozana Amdani Fund-Meezan Paidar Munafa Plan1,007,240,000NBP Islamic Sarmaya Izafa Fund-NBP Daily Dividend Fund-NBP Islamic Stock Fund-NBP Islamic Income Fund-MCB Al-hamra Islamic Money Market Fund844,477,642ABL Islamic Cash Fund-ABL Islamic Cash Fund518,147,172ABL Islamic Income Fund-	101,159,394 103,600,318 53,502,393 151,731,025 621,489,473 - 312,138,444 613,531,130 83,246,347 52,548,599 467,949,478 47,314,269 257,844,525

			Un-audited	Audited
			September 30,	December 31,
		Note	2022	2021
8.2	The details of investments in TDRs are as follows:	(8.2.1)	(Rupe	ees)
	Habib Metropolitan Bank Limited		100,000,000	650,000,000
	Habib Bank Limited		27,000,000	17,000,000
			127,000,000	667,000,000

8.2.1 These carry markup at rates ranging from 7.5% to 14.5% (December 31, 2021: 6.45% to 12.75%) per annum.

# 9. CASH AND BANK BALANCES

Cash in hand		1,212,991	946,078
Cash at bank:			
Local currency:			
Current accounts		292,618,402	519,563,949
Savings accounts	(9.1)	625,498,200	1,028,037,473
		918,116,602	1,547,601,422
Foreign currency - current accounts		465,707,284	104,066,346
		1,385,036,877	1,652,613,846

9.1 These carry markup at rates ranging from 6.5% to 13.5% (December 31, 2021: 4.12% to 6.28%) per annum.

# 10. ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL

	Un-audited	Audited	Un-audited	Audited
	September 31, 2022	December 31, 2021	September 31, 2022	December 31, 2021
	No of S	hares	(Rup	ees)
Ordinary shares of Rs 10/- each				
- fully paid in cash	115.538.876	114,815,189	1.155.388.760	1.148.151.890
	115,550,070	114,015,105	1,155,500,700	1,140,151,050
- paid up as bonus shares	162,866,323	23,683,723	1,628,663,230	236,837,230
	278,405,199	138,498,912	2,784,051,990	1,384,989,120

		Un-audited	Audited	Un-audited	Audited
		2022	2021	2022	2021
10.1	- Reconciliation of issued, subscribed	(No of St	nares)	(Rup	ees)
	and paid-up share capital:				
	Balance as at January 01	138,498,912	124,606,014	1,384,989,120	1,246,060,140
	Stock options exercised	723,687	1,430,529	7,236,870	14,305,290
	Bonus shares issued	139,182,600	12,462,369	1,391,826,000	124,623,690
	Balance as at September 30 / December 31	278,405,199	138,498,912	2,784,051,990	1,384,989,120
				Un-audited	Audited
				September 30,	December 31,
			Note	2022	2021
11.	TRADE AND OTHER PAYABLES			(Rup	ees)
	Creditors			120,294,412	102,408,916
	Accrued liabilities			1,312,107,538	933,261,347
	Withholding income tax payable			88,629,398	41,565,074
	Provident fund payable			93,837,945	67,671,516
	Sales tax payable			18,667,052	17,194,897
				1,633,536,345	1,162,101,750

# 12. CONTINGENCIES AND COMMITMENTS

### 12.1 Contingencies

There is no significant change in the contingencies since the date of preceding published annual financial statements except for:

# Tax Year 2016 - under section 122/177

The Deputy Commissioner Inland Revenue ('DCIR') issued a show cause notice under section 122 on the basis of audit of undertaking filed under clause 94 part IV of Second Schedule to the Income tax ordinance, 2001 (the 'Ordinance'), which was duly replied by the Company. Consequently, the DCIR passed an order dated June 30, 2022 under section 122/177 of the Ordinance and has raised the income tax demand of Rs 29 million on issue of proration of certain expenses. The management of the Company has filed an appeal before the Commissioner Inland Revenue (Appeals) and based on the view of its legal counsel, expects a favorable outcome in this regard.

# 12.2 Commitments

- 12.2.1 Guarantees issued by the financial institutions on behalf of the Company amount to Rs. 313.94 million (December 31, 2021: Rs 329.11 million). This includes guarantees of Rs 77.38 million (December 31, 2021: Rs 77.38 million) given on behalf of UUS Joint Venture (Private) Limited, a joint operation of the Company.
- 12.2.2 Guarantees issued by the Company on behalf of E-Processing Systems (Private) Limited to National Bank of Pakistan amount to Rs 100 million (December 31, 2021: Rs 100 million).

		udited ths Ended	Un-audited Three Months Ended	
OTHER INCOME		ths Ended	I nree Mon	
	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
Income from financial assets				
Profit on deposit accounts	28,554,829	20,475,887	7,242,521	5,754,678
Profit on short term investments	398,304,315	126,316,968	192,824,512	33,787,346
Exchange gain / (loss)	1,172,076,353	204,986,421	507,403,819	237,579,202
Interest on loan to subsidiaries	40,552,351	23,103,833	9,186,999	13,133,125
Income from non financial assets				
Gain on disposal of property and equipment	82,844,151	9,056,271	3,079,146	(70,979)
Others	42,842,192	370,519	32,362,852	40,000
	1,765,174,191	384,309,899	752,099,849	290,223,372

14.	EARNINGS PER SHARE		udited ths Ended		udited hths Ended
		September 30, 2022	September 30, 2021 (Restated)	September 30, 2022	September 30, 2021 (Restated)
	Profit for the period (rupees)	4,816,210,876	2,310,420,941	2,024,050,444	960,820,679
	Weighted-average number of ordinary shares outstanding during the period	276,972,750	275,090,794	278,373,677	276,152,940
	Basic (rupees)	17.39	8.40	7.27	3.48
	Diluted earnings per share: Profit for the period (rupees)	4,816,210,876	2,310,420,941	2,024,050,444	960,820,679
	Weighted-average number of Ordinary shares - basic Effect of share options	276,972,750 1,588,619	275,090,794 1,563,491	278,373,677 1,846,953	276,152,940 1,136,653
		278,561,369	276,654,285	280,220,630	277,289,593
	Diluted (rupees)	17.29	8.35	7.22	3.47

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# Geographical segments

For management purposes, the company is organized into business units based on their geographical areas and has four reportable operating segments as follows: North America Middle East Pakistan Europe

No other operating segments have been aggregated to form the above reportable operating segments.

Management monitors the operating results of its operating segments separately for the purpose of performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit or loss in the concersed unconsolidated interim financial statements.

Transfer prices between operating segments are on arm's length basis in a manner similar to transactions with third parties.

	North A	North America	Europe	pe	Middle East	East	Pakistan	tan	Total	al
	Un-au	Un-audited	Un-audited	lited	Un-audited	dited	Un-audited	lited	Un-audited	dited
	Nine Months Ended	ths Ended	Nine Months Ended	s Ended	Nine Months Ended	hs Ended	Nine Months Ended	hs Ended	Nine Months Ended	hs Ended
	September 30	ber 30	September 30	ier 30	September 30	ber 30	September 30	oer 30	September 30	ber 30
	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
Revenue	6,852,073,414	4,539,113,348	4,539,113,348 1,022,476,826	760,125,973	3,534,546,669	1,180,730,295	3,389,079,154	1,649,577,931	1,649,577,931 14,798,176,063	8,129,547,547
Cost of revenue	(4,313,461,765)	(2,743,361,686)	(553,861,953)	(493,564,103)	(493,564,103) (2,223,398,246)	(730,374,816)	(2,886,847,958)	(1,327,241,984)	(1,327,241,984) (9,977,569,921)	(5,294,542,589)
Gross profit	2,538,611,649	1,795,751,662	468,614,873	266,561,870	1,311,148,423	450,355,479	502,231,196	322,335,947	4,820,606,142	Z,835,004,958
Distribution expenses	(16,830,789)	(28,192,339)	(1,870,088)	(4,721,127)	(7,316,505)	(5,787,985)	(157,718,301)	(90,942,029)	(183,735,682)	(129,643,480)
Administrative expenses	(749,608,077)	(422,888,503)	(72,178,675)	(70,817,472)	(222,567,245)	(83,352,957)	(97,016,491)	(64,117,659)	(1,141,370,488)	(641,176,591)
	(766,438,866)	(451,080,842)	(74,048,763)	(75,538,599)	(229,883,750)	(89,140,942)	(254,734,792)	(155,059,688)	(1,325,106,170)	(770,820,071)
Profit before taxation and										
unallocated income and expenses	1,772,172,783	1,344,670,820	394,566,110	191,023,271	1,081,264,673	361,214,537	247,496,404	167,276,259	3,495,499,972	2,064,184,887
Unallocated income and expenses:										
munimont lorror on financial accorde									1076 367 031	(F2F C00 VC)

Impairment losses on financial assets	[20,726,270]	(30,883,161)
Other income	593,097,83	838 179,323,478
Exchange gain / (loss)	1,172,076,31	1,172,076,353 204,986,421
Finance cost	(131,414,80	301) (57,314,737)
	1/583/1	120 296,112,001
Profit before taxation	5,078,533,01	092 Z,360,296,888
Taxation	(262,322,216)	216) (49,875,947)

2,310,420,941

4,816,210,876

Profit for the period

### 16. TRANSACTIONS WITH RELATED PARTIES

Related parties comprises of subsidiaries, associated companies, staff retirement fund, directors and key management personnel. The transactions with related parties are made under mutually agreed terms and conditions other than transactions with key management personnel which are carried under of the terms of employment. Transactions with related parties are as follows:

		-	Un-aud	ited
Related party	Relationship	Nature of transactions	Nine Montl September 30,	ns Ended September 30,
netated party			2022	2021 2021
		-	(Rupe	es)
E-Processing Systems (Private) Limited		Expense incurred on behalf of party	78,940,595	413,106,276
	Associate	Repayments from the party against advance	(78,826,660)	(263,474,869)
		Interest income	21,792,462	13,531,198
TechVista Systems FZ - LLC - UAE	Subsidiary	Sales	2,348,709,137	896,667,961
·····	,	Expenses incurred by the party on behalf of the Company	(794,179,903)	(193,773,259)
		Expense incurred on behalf of party	17,926,542	-
SUS - JV (Private) Limited	Subsidiary	Disbursements against loan	-	59,694,696
		Repayments from the party against loan Interest Income	(17,538,016) 1,400,383	(41,672,931) -
Systems Venture (Private) Limited		Disbursements against loan	-	(481,524,000) 9,572,635
	Subsidiary	Interest Income Advance against issue of share capital	- 241,000,000	9,572,635
		Expenses incurred on behalf of the party	1,523,980	-
			C 051 50C C10	4 402 420 205
Visionet Systems Incorporation - USA	Associate	Sales Expenses incurred on behalf of the party	6,851,506,619 64,595,337	4,483,438,306 (10,002,668)
Visionet Systems - UK	Associate	Sales Expenses incurred on behalf of the party	331,089,029 6,020,230	31,573,076
		Expenses incurred on behau of the party	0,020,230	-
Visionet Deutschland GMBH - Germany	Associate	Sales	605,029,870	717,649,544
	ASSociate	Expenses incurred on behalf of the party	17,700,423	-
TechVista Pty Limited - Australia	Sub - subsidiary	Sales	5,086,602	4,330,120
·	,		_,,	-,,
TreeHouse Consultancy LLC	Sub - subsidiary	Sales	24,760,708	-
TechVista Information Technology W.L.L.		Sales	294,864,184	146,406,330
- Qatar	Associate	Expenses incurred on behalf of the party	30,221,479	-
Key management personnel	Employees	Salaries and other benefits	618,274,543	463,461,202
Key management personnet	Linpioyees		010,274,545	403,401,202
Directors	Directors	Fee	4,200,000	2,150,000
Staff retirement funds	Staff retirement fund	Contributions	444,044,717	219,784,548
Systems Arabia for Information Technology	y Subsidiary	Sales	68,458,081	-
		Expenses incurred on behalf of the party	121,139,088	-
Jomo Technologies (Private) Limited	Associate	Sales	16,007,284	-
Systems APAC Pte. Ltd	Subsidiary	Expenses incurred on behalf of the party	2,178,333	-
Systems International IT Pte. Ltd	Subsidiary	Expenses incurred on behalf of the party	2,201,436	-
SYS Misr for Information Technology	Subsidiary	Evenness insured on total of the auto	11,238,044	
Services	Jubsiulai y	Expenses incurred on behalf of the party	11,200,044	-
National Data Consultants (Private) Limited	Subsidiary	Expenses incurred on behalf of the party	24,855,813	-

		Un-au	udited
		Nine Mon	ths Ended
		September 30,	September 30,
		2022	2021
		(Rup	ees)
17.	CASH FLOWS FROM OPERATING ACTIVITIES		
	Profit before taxation	5,078,533,092	2,360,296,888
	Adjustments for:		
	Depreciation on property and equipment	314,347,219	212,763,413
	Amortization of intangibles	7,704,625	12,341,280
	Impairment losses on financial assets	50,726,270	30,883,161
	Share based payment expense	136,661,832	81,255,650
	Finance costs	131,414,801	57,314,737
	Exchange (gain) / loss	(1,172,076,353)	(204,986,421)
	Profit on short term investments	(398,304,315)	(126,316,968)
	Profit on bank deposits	(28,554,829)	(20,475,887)
	Gain on disposal of property and equipment	(82,844,151)	(9,056,271)
		(1,040,924,901)	33,722,694
	Profit before working capital changes	4,037,608,191	2,394,019,582
	Effect on cash flow due to working capital changes		
	(Increase) / decrease in current assets:	(	(
	Contract Assets - net	(746,929,820)	(389,256,471)
	Trade debts	(2,377,273,469)	(580,157,817)
	Loans, advances and other receivables	(519,078,412)	(677,418,515)
	Trade deposits and short term prepayments	(113,961,198)	(232,399,118)
		(3,757,242,899)	(1,879,231,921)
	Increase in current liabilities:		
	Trade and other payables	471,434,595	278,572,064
		471,434,595	278,572,064
	Net cash flows from operations	751,799,887	793,359,725

# 18. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objective and policies are consistent with those disclosed in the preceding annual audited financial statements for the year ended December 31, 2021.

### 18.1 Fair values of financial assets and liabilities

The carrying values of other financial assets and financial liabilities reflected in these unconsolidated condensed interim financial statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

			Un-audited September 30, 2023	2
		At fair value through profit or loss	At amortized cost	Total
18.2	Financial instruments by categories		(Rupees)	
	Financial assets			
	Long term loans	-	316,203,123	316,203,123
	Long term deposits	-	47,834,821	47,834,821
	Contract Assets	-	856,821,488	856,821,488
	Trade debts	-	6,888,164,409	6,888,164,409
	Loans, advances and other receivable	-	680,102,304	680,102,304
	Security deposits	-	160,192,923	160,192,923
	Interest accrued	-	63,555,979	63,555,979
	Short term investments	5,070,943,440	127,000,000	5,197,943,440
	Cash and bank balances	-	1,385,036,877	1,385,036,877
		5,070,943,440	10,524,911,924	15,595,855,364
	Financial liabilities			
	Lease liabilities	-	523,847,328	523,847,328
	Mark-up accrued on short term borrowings	-	41,126,825	41,126,825
	Long term loan	-	26,389,503	26,389,503
	Short term borrowings	-	3,950,000,000	3,950,000,000
	Unclaimed dividend	-	16,326,537	16,326,537
	Trade and other payables	-	1,633,536,345	1,633,536,345
		-	6,191,226,538	5,667,379,210

		Audited December 31, 2021			
	At fair value through profit or loss	At amortized cost	Total		
		(Rupees)			
Financial assets					
Long term loans	-	36,796,454	36,796,454		
Long term deposits	-	141,294,105	141,294,105		
Contract assets	-	333,597,502	333,597,502		
Loans, advances and other receivable	-	538,568,661	538,568,661		
Trade debts	-	3,445,521,825	3,445,521,825		
Security deposits	-	158,523,500	158,523,500		
Interest accrued	-	30,922,102	30,922,102		
Short term investments	4,199,676,912	667,000,000	4,866,676,912		
Cash and bank balances	-	1,652,613,846	1,652,613,846		
	4,199,676,912	7,004,837,995	11,204,514,907		
Financial liabilities					
Lease liabilities	-	301,076,382	301,076,382		
Mark-up accrued on short term borrowings	-	13,702	13,702		
Long term loan	-	76,816,085	76,816,085		
Short term borrowings	-	2,750,000,000	2,750,000,000		
Unclaimed dividend	-	9,226,244	9,226,244		
Trade and other payables	-	1,162,101,750	1,162,101,750		
		4,299,234,163	4,299,234,163		

### 19. Fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable either, directly or indirectly.

Level 3: techniques which use inputs that have a significant effect on the recorded fair value that are not based on observable market data.

	Level 1	Level 2	Level 3	Total
		(Ru	ipees)	
As at September 30, 2022 (Un-audited)				
Fair value through profit and loss				
- Mutual Fund units	5,070,943,440	-		5,070,943,440
As at December 31, 2021 (Audited)				
Fair value through profit and loss				
- Mutual Fund units	4,199,676,912	-	-	4,199,676,912

## 20. DATE OF AUTHORIZATION FOR ISSUE

These condensed unconsolidated interim financial statements were authorized for issue on 25 October 2022 by the Board of Directors of the Company.

### 21. CORRESPONDING FIGURES

Corresponding figures have been re-arranged or re-classified where necessary for the purpose of comparison, however no significant re-classification or re-arrangements have been made in these condensed unconsolidated interim financial statements except for:

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1,282

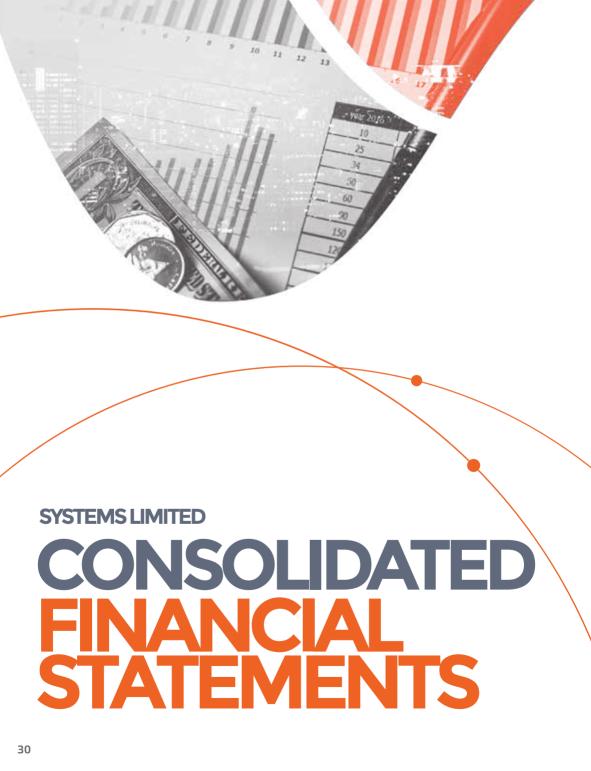
# 22. GENERAL

Figures have been rounded off to the nearest rupees, unless otherwise stated.





(CHIEF FINANCIAL OFFICER)



# CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

as at 30 September 2022 (Unaudited)

as at 30 September 2022 (Unaudited)			
		Unaudited	Audited
		30 September	31 December
		2022	2021
ASSETS	Note	Rupees	Rupees
			··-F
Non-current assets			
Property and equipment	7	2,729,685,415	2,051,800,034
Intangible		6,927,923,795	23,717,704
Long term investments	8	238,555,000	144,568,896
Investment in Associates		1,042,639,288	1,274,009,734
Right-of-use asset		504,509,336	288,981,475
Long term loans		316,203,123	36,796,454
Deferred taxation - net		51,952,243	75,060,282
Deferred employee benefits		108,622,053	10,344,054
Long term deposits		94,041,301	141,294,105
5		12,014,131,554	4,046,572,738
Current assets			
Contract assets		2,209,469,804	727,944,400
Trade debts	9	8,721,040,747	4,125,928,299
Loans, advances and other receivables	2	764,229,273	734,667,764
Trade deposits and short term prepayments		1,589,542,933	323,149,962
Interest accrued		7,065,299	11,118,877
Short term investments	10	5,197,943,440	4,866,676,912
Tax refunds due from the Government	10	242,823,201	213,640,998
Current portion of deferred employee benefits			
	11	167,565,943	2,890,139
Cash and bank balances	11	3,572,066,534	2,978,863,741
		22,471,747,174	13,984,881,092
TOTAL ASSETS		34,485,878,728	18,031,453,830
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized share capital			
400,000,000 (2021: 400,000,000) ordinary shares of Rs. 10 each		4,000,000,000	4,000,000,000
Issued, subscribed and paid up share capital	12	2,784,051,990	1,384,989,120
Capital and reserves		5,513,739,410	1,148,309,400
Shares to be issued		118,225,000	-
Unappropriated profits		12,556,411,274	9,528,306,407
		20,972,427,674	12,061,604,927
Non-controlling interest		1,038,497	1,169,928
-		20,973,466,171	12,062,774,855
Non-current liabilities			
Long term advances		227,046,277	81,111,314
Lease Liability		506,288,453	238,881,185
Provision for gratuity		176,157,327	94,865,412
		909,492,057	414,857,911
Current liabilities			
Trade and other payables	13	6 255 425 052	1,706,609,735
	CI	6,355,425,952	
Unclaimed Dividend		16,326,537	9,226,244
Contract Liability		2,208,065,129	940,135,872
Mark-up accrued on short term borrowings		27,531,805	13,702
Short term borrowings		3,950,000,000	2,750,000,000
Current Portion of lease liability		17,558,875	62,195,197
Current Portion of long term loan		26,389,503	76,816,085
Current Portion of deferred grant		-	1,958,993
Current portion of long term advances		1,622,700	6,865,236
		12,602,920,501	5,553,821,064
TOTAL EQUITY & LIABILITIES		34,485,878,728	18,031,453,830
		54,105,070,720	000,004,000

# CONTINGENCIES AND COMMITMENTS

The annexed notes from 1 to 23 form an integral part of this condensed interim financial information.





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# CONDENSED CONSOLIDATED INTERIM STATEMENT OF PROFIT OR LOSS

for the nine months period ended 30 September 2022 (Unaudited)

		Nine Mont	hs Ended	Three Mon	ths Ended
	-	30 September	30 September	30 September	30 September
		2022	2021	2022	2021
	Note	Rupees	Rupees	Rupees	Rupees
Revenue from contract with customers - net		20,144,848,895	10,524,242,502	8,681,603,604	3,976,171,712
Cost of sales		13,785,810,105	6,928,344,524	5,977,011,590	2,624,762,694
Gross profit		6,359,038,789	3,595,897,978	2,704,592,014	1,351,409,018
Distribution expenses		451,256,260	388,193,152	186,329,915	176,902,909
Administrative expenses		1,766,220,088	846,981,359	780,420,239	334,091,519
Other operating expenses		96,697,365	44,470,513	76,258,136	56,601,252
		2,314,173,713	1,279,645,023	1,043,008,290	567,595,680
Operating profit		4,044,865,076	2,316,252,955	1,661,583,724	783,813,338
Other income	16	1,735,194,330	367,689,572	753,548,976	292,651,666
Share of loss from associate		231,370,469	16,123,495	82,277,736	16,123,495
Finance cost		153,393,257	76,335,750	69,040,018	27,745,462
Profit before taxation	-	5,395,295,679	2,591,483,283	2,263,814,945	1,032,596,047
Taxation		279,583,243	69,284,371	113,539,733	25,099,912
Profit after taxation		5,115,712,436	2,522,198,912	2,150,275,212	1,007,496,135
Attributable to					
, tel ibdedbee to:		E 11E 0 4D 067		2 150 422 250	1020 150 000
Equity holders of the parent		5,115,843,867	2,595,877,434	2,150,433,259	1,039,150,809
Non-controlling interest	_	(131,431)	(73,678,522)	(158,047)	(31,654,673)
		5,115,712,436	2,522,198,912	2,150,275,212	1,007,496,137
_ ·			Destated		De state d
Earnings per share:	17	10.47	Restated		Restated
Basic earnings per share	17	18.47	9.44	7.72	3.76
Diluted earnings per share		18.37	9.38	7.67	3.75

The annexed notes from 1 to 23 form an integral part of this condensed interim financial information.

(CHAIRMAN)



# CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

for the nine months period ended 30 September 2022 (Unaudited)

	Nine Mont	hs Ended	Three Mon	ths Ended
	30 September	30 September	30 September	30 September
	2022	2021	2022	2021
	Rupees	Rupees	Rupees	Rupees
Profit for the period	5,115,712,436	2,522,198,912	2,150,275,212	1,007,496,135
Other comprehensive income Exchange difference on translation of foreign operations	448,418,217	76,394,734	174,539,827	53,608,914
Total comprehensive income for the period	5,564,130,653	2,598,593,646	2,324,815,039	1,061,105,049
Attributable to: Equity holders of the parent	5,564,262,084	2,672,272,168	2,324,973,086	1,092,759,723
Non-controlling interest	(131,431) 5,564,130,653	(73,678,522) 2,598,593,646	(158,047) 2,324,815,039	(31,654,673) 1,061,105,050
				10011001000

The annexed notes from 1 to 23 form an integral part of this condensed interim financial information.







(CHIEF FINANCIAL OFFICER) frui luau

CHIEF EXECUTIVE OFFICER

(CHAIRMAN)

	Issued.			Capital reserve	reserve		Revenue reserve			
	subscribed and paid up share capital	Shares to be issued	Share capital premium	Employee compensation reserve	Gain on dilution of interest	Gain on dilution Foreign currency of interest translation reserve	Unappropriated profit	I otal equity attributable to shareholders of parent company	Non-controlling interest	Total
_						Runess				
Balance as at 31st December 2020 (Audited)	1,246,060,140		614,907,403	84,747,028	197,609,706	59,347,679	5,626,952,295	7,829,624,251	146,389,075	7,976,013,326
Final Dividend @ Rs. 3.5 per share for the year ended 31 December 2020							(436,182,919)	(436, 182, 919)		(436,182,919)
Bonus Issue @ 10%	124,623,690						(124,623,690)			
Total comprehensive income for the period							2,595,877,434	2,595,877,434	(73,678,522)	2,522,198,912
Other comprehensive income for the year						76,394,734		76,394,734		76,394,734
Exercise of share options	10,097,790		103,549,389	(38,615,414)				75,031,765		75,031,765
Share based payments				81,255,650				81,255,650		81,255,650
Balance as at 30 September 2021 (Un-audited)	1,380,781,620		718,456,792	127,387,264	197,609,706	135,742,413	7,662,023,120	10,222,000,915	72,710,553	10,294,711,468
Balance as at 31st December 2021 (Audited)	1,384,989,120		820,263,291	200,220,759		127,825,350	9,528,306,407	12,061,604,927	1,169,928	12,062,774,855
Final Dividend @ Rs. 5 per share for the year ended 31December 2021					,		(695,913,000)	(695,913,000)		(695,913,000)
Total comprehensive income for the period							5,115,843,867	5,115,843,867	(131,431)	5,115,712,436
Other comprehensive income for the year						448,418,217		448,418,217		448,418,217
Exercise of Share Options	7,236,870		47,320,443	(57,382,207)				(2,824,894)		(2,824,894)
Acquisition of National Data Consultants (Pvt) Limited		118,225,000	3,790,411,725		,	,	•	3,908,636,725		3,908,636,725
Share based payments		,		136,661,832	'		•	136,661,832	,	136,661,832
Balance as at 30 September 2022 (Un-audited)	2,784,051,990	118,225,000	4,657,995,459	279,500,384		576,243,567	12,556,411,274	20,972,427,674	1,038,497	20,973,466,171

The annexed notes from 1 to 23 form an integral part of this condensed interim financial information.

CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

for the nine months period ended 30 September 2022 (Unaudited)

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF CASH FLOW

for the nine months period ended 30 September 2022 (Unaudited)

		Nine Month	ns Ended
		30 September	30 September
	Note	2022	2021
		Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES			
Net cash flows from/(used in) operations	19	2,032,277,148	722,808,263
Finance costs paid		(125,875,154)	(80,066,820)
Gratuity paid		(13,691,467)	(15,831,975)
Taxes paid		(285,657,406)	(96,773,383)
		(425,224,027)	(192,672,178)
Net cash flows from/(used in) operating activities		1,607,053,120	530,136,085
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property and equipment		(1,170,627,928)	(559,062,179)
Development expenditure		-	(83,858,877)
Proceeds from the disposal of property and equipment		237,194,797	27,901,550
(Increase) / Decrease in long term deposits		47,252,804	(12,066,277)
Disposal of short term investments - net		(331,266,528)	(1,324,296,343)
Investment in subsidiary		(1,242,873,991)	-
Increase in long term investment		(93,986,104)	(468,000,000)
Profit received on short term investment		402,357,893	160,381,361
Profit received on bank deposits		29,787,234	20,475,887
Net cash flows used in/from investing activities		(2,122,161,823)	(2,238,524,878)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from exercise of share options		53,156,008	75,031,765
Increase in short term borrowings		1,200,000,000	840,000,000
Increase /Decrease in long term loan		(52,385,598)	144,856,816
Dividend paid		(688,812,707)	(431,609,325)
Increase in Lease Liability		7,243,150	8,673,529
Increase in long term advances		140,692,427	21,017,011
Net cash flows used in financing activities		659,893,280	657,969,796
Net (decrease) in cash and cash equivalents		144,784,577	(1,050,418,997)
Effect of exchange translation reserve		448,418,217	76,394,734
Cash and cash equivalents at beginning of the period		2,978,863,741	2,985,104,566
Cash and cash equivalents at closing of the period		3,572,066,535	2,011,080,303

The annexed notes from 1 to 23 form an integral part of this condensed interim financial information.

(CHAIRMAN)



(CHIEF FINANCIAL OFFICER)

# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

for the nine months period ended 30 September 2022 (Unaudited)

#### 1. THE GROUP AND ITS OPERATIONS

#### Holding company

The Company is a public limited Company incorporated in Pakistan under the repealed Companies Ordinance 1984 (now Companies Act 2017), and is listed on the Pakistan Stock Exchange. The Company is principally engaged in the business of software development, trading of software and business process outsourcing services. The head office of the Company is situated at E-1, Sehjpal Near DHA Phase-VIII (Ex-Air Avenue), Lahore Cantt.

#### Subsidiary Company

TechVista Systems FZ LLC, a limited liability Company incorporated in Dubai Technology and Media Free Zone Authority, is a 100% owned subsidiary of Systems Limited. The Company is engaged in the business of developing software and providing ancillary services.

TechVista Systems FZ LLC has 100% control of TechVista Systems LLC. The Company is a Limited Liability Company registered in the Emirate of Dubai under Federal Law No. 2 of 2015. The Company is licensed as a software house.

TechVista Manpower LLC (TechVista MP LLC), a Sole Establishment, duly licensed by Dubai Economic Department, under License No. 800123, is 100% controlled by TechVista Systems FZ-LLC.

TechVista Systems Pty Limited is a fully owned subsidiary of Techvista Systems FZ LLC and was incorporated in December 2014 in Australia with a paid up share capital of AUD 1.

SUS JV (Private) Limited, a company set up in Pakistan for the Balochistan Land Revenue Management Information System project, is 94.99% owned subsidiary of Systems Limited. The project is related to digitization of land records and development of a web-based management information system.

Systems Ventures (Private) Limited, a private limited company, registered under Companies Act 2017, is a 99.98% owned subsidiary of Systems Limited. The Company has been set-up in Pakistan to invest in new ventures, start-ups and incubate new ideas.

Systems Arabia for Information Technology, a wholly owned subsidiary has been incorporated in Saudi Arabia. The company is engaged in the business of developing software and providing IT related services

Techvista Information Technology W.L.L. ('TVSQ') is a limited liability company incorporated in the State of Qatar. The Company owns 34% (December 31, 2021: 34%) share capital in TVSQ. Pursuant to the agreement entered with the remaining shareholders of TVSQ on February 27, 2022 the Holding Company has obtained all control and management of TVSQ.

During the year, Systems APAC for Information Technology PTE. LTD., a wholly owned subsidiary has been incorporated in Singapore. As of reporting date, no investment has been transferred in that entity.

During the year, Systems Misr, a wholly owned subsidiary has been incorporated in Egypt. As of reporting date, no investment has been transferred in that entity.

During the year, Systems International IT Pte. Ltd., a wholly owned subsidiary has been incorporated in Singapore. As of reporting date, no investment has been transferred in that entity.

During the year, wholly owned subsidiary Techvista Systems FZ LLC, has acquired 100% of TreeHouse Consultancy, a high-end IT solutions provider, along with its subsidiaries and associated companies.

During the year, the holding company acquired 100% stake in National Data Consultants (Pvt.) Limited "NdcTech". NdcTech has been a leading core and digital banking implementation service provider for the past 22 years and has a rich set of clients in Pakistan, Middle East, Africa and Asia Pacific region.

During the year, wholly owned subsidiary Systems International IT Pte. Ltd. acquired 100% stake in National Data Consultants FZC (incorporated in UAE) and NDCtech APAC Pte. Ltd. (incorporated in Singapore).

#### **Associated Companies**

Retailistan (Private) Limited, a private limited Company registered under the Companies Act, 2017 incorporated on 28 January 2015, is a 20% (2021: 20%) owned associate of Systems Limited which provides services of software designing, development, implementation, maintenance, tesing and benchmarking, and to provide internet/web-based applications. The Group acquired interest in Retailistan (Private) Limited on 19 July 2021 through its wholly owned subsidiary, Systems Ventures (Private) Limited. Accordingly, the results of Retailistan (Private) Limited have been accounted for using the equity method of accounting in these consolidated financial statements.

E-Processing Systems B.V, a private limited Company, incorporated on 08 October 2021 in Netherlands, is a 44.60% (2020: 44.60%) owned associate of Systems Limited which is primarily aimed at attracting foreign investment (Refer to Note 8.12). The results of E-Processing Systems B.V. have been accounted for using the equity method of accounting in these consolidated financial statements on the basis of management accounts using consistent accounting policies of the Holding Company

#### 2. STATEMENT OF COMPLIANCE

- 2.1 This consolidated condensed interim financial information of the Group for the period ended 30 September 2022 has been prepared in accordance with the requirements of the International Accounting Standard 34 Interim Financial Reporting and provisions of and directives issued under the Companies Act, 2017. In case where requirements differ, the provisions of or directives issued under the Companies Act, 2017. In case where requirements differ, the provisions of or directives issued under the Companies Act, 2017.
- 2.2 This interim financial information is un-audited and is being submitted to shareholders, as required by section 237 of the Companies Act, 2017.

#### 3. BASIS OF PREPARATION

This consolidated condensed interim financial information is not audited and has been prepared in condensed form and does not include all the information as is required to be provided in full set of annual financial statements. This condensed interim consolidated financial information should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2021.

#### 3.1 Consolidated financial statements

This consolidated condensed interim financial information comprises the financial information of Systems Limited and its subsidiaries, herein-after referred to as "the Group".

#### 3.2 Basis of measurement

This consolidated condensed interim financial information has been prepared under the historical cost convention.

#### 4. ACCOUNTING POLICIES

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the preceding annual published financial statements of the Group for the year ended 31 December 2021.

#### 5. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of consolidated condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, incomes and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Group's accounting policies and the key sources of estimation are the same as those that applied to the financial statements for the year ended 31 December 2021.

#### 6. Acquisition of subsidiaries

6.1 On 1st July 2022, Techvista Systems FZ-LLC, a wholly owned subsidiary of the Parent incorporated in the UAE, acquired 100% voting rights of Treehouse Consultancy LLC, a company based in the UAE. The acquisition has been against a net consideration of:

- PKR 160 million in cash
- US\$ 800,000 in cash

As of the balance sheet date, there is no material adjustment required to the carrying amount stated in financial statements. Goodwill recognized on acquisition date is provisional, subject to the completion of Purchase Price Allocation exercise being conducted by the third-party expert. The exercise is expected to be completed within the measurement period allowed under IFRS.

6.2 On 5th July 2022, the Group acquired 100% voting shares NDC Group, consisting of the following companies: iNational Data Consultants (Pvt.) Ltd., incorporated in Pakistan iiNational Data Consultants FZE, incorporated in UAE iii.NDCtech APAC Pte. Ltd., incorporated in Singapore

The acquisition of the NDC Group was settled by a.PKR 346 million in cash b.US\$ 10 million in cash c.118 million shares of the Parent Company. The fair value of the equity shares issued was based on the market value of the Parent Company's shares on acquisition date.

Goodwill recognized on acquisition date is provisional, subject to the completion of Purchase Price Allocation exercise being conducted by the third-party expert. The exercise is expected to be completed within the measurement period allowed under IFRS.

		Note	Unaudited 30 September 2022	Audited 31 December 2021
7.	PROPERTY AND EQUIPMENT		(Rupe	ees)
	Operating fixed assets Capital work in progress	7.1 7.2	2,669,818,374 59,867,041	2,028,987,092 22,812,942
			2,729,685,415	2,051,800,034
7.1	Operating fixed assets:			
7.1	Opening balance - net book value Additions during the period / year - cost	7.1.1	2,028,987,092 1,133,573,829 3,162,560,921	1,517,920,242 847,219,059 2,365,139,301
	Less: Disposals during the period / year Depreciation during the period / year Book value at the end of the period / year	7.1.2	154,350,646 338,391,901 2,669,818,374	35,017,138 301,135,071 2,028,987,092
7.1.1	Additions during the period / year-cost			
	Land Building Computer equipment and installations Other equipment and installations Generator Furniture and fittings Vehicles Office equipment Leasehold Improvements Exchange gain / (loss)		192,322,111 3,497,401 555,415,188 117,366,925 39,800,533 96,435,368 23,668,487 12,026,729 79,583,455 13,457,632 1,133,573,829	33,410,848 566,402,613 21,007,777 6,606,088 19,451,442 163,785,826 734,279 32,682,670 3,137,516 847,219,059
7.1.2	Disposals during the period / year	Cost	Accumulated	Written Down
	<b>30 September 2022</b> Computer equipment and installations Computers and mobile sets Other equipment and installations Vehicles Office equipment	8,395,049 17,340,074 7,489,064 230,324,232 32,994 263,548,419	Depreciation 7,055,526 15,451,262 3,576,838 83,141,621 5,520 109,225,247	Value 1,339,523 1,888,812 3,912,226 147,182,611 27,474 154,350,646
	<b>31 December 2021</b> Computer equipment and installations Other equipment and installations Furniture and fittings Vehicles Office equipment Disposal of Subsidiary	11,299,707 2,377,400 48,530,780 755,227 20,520,905 83,484,019	10,162,402 99,421 1,213,408 26,326,832 474,240 10,190,578 48,466,881	1,137,305 (99,421) 1,163,992 22,203,948 280,987 10,330,327 <b>35,017,138</b>
7.2	CAPITAL WORK IN PROGRESS		Unaudited 30 September 2022 (Rupe	Audited 31 December 2021
	Balance at the beginning of the period / year Additions during the period / year Transfer to operating fixed assets during the period / year Balance at the end of the period / year		22,812,942 108,791,096 (71,736,997) 59,867,041	746,272 31,578,703 (9,512,033) 22,812,942
8.	LONG TERM INVESTMENTS		30 September 2022	31 December 2021
	Jugnu Private Limited Jomo Technologies (Private) Limited	-	(Rupe 88,555,000 150,000,000	ees) - -

			Unaudited 30 September 2022	Audited 31 December 2021
9.	TRADE DEBTS	Note	(Rupe	es)
	Considered good - unsecured Export Local	(9.1)	7,750,509,470	3,300,582,378
			1,438,304,015 9,188,813,485	1,160,066,340 4,460,648,718
	Less: Allowance for expected credit losses		(467,772,738)	(334,720,419)
			8,721,040,747	4,125,928,299
9.1	This includes receivables from related parties which are as follows:			
	Visionet Systems Incorporation -USA Visionet Systems - UK Visionet Deutschland GMBH - Germany		2,692,148,989 366,786,486 363,268,005	1,766,444,533 19,515,971 109,174,344
10.	Jomo Technologies (Private) Limited SHORT TERM INVESTMENTS		10,507,829	-
	Fair value through profit and loss - Mutual fund units	(10.1)	E 070 042 440	4 100 676 017
	Amortized cost	(10.1)	5,070,943,440	4,199,676,912
	- Term deposit receipts (TDRs)	(10.2)	127,000,000	667,000,000
			5,197,943,440	4,866,676,912
10.1	The details of investment in mutual funds are as follows: UBL Al- Ameen Asset Islamic Allocation Fund		-	107,656,212
	UBL Al-Ameen Islamic Cash Plan		-	307,889,806
	Alfalah GHP Islamic Income Fund Alfalah Islamic Rozana Amdani Fund		- 709,546,511	131,098,915
	HBL Asset Islamic Allocation Fund		-	52,976,195
	HBL Islamic Money Market Fund		954,961,203	25,864,345
	Lakson Islamic Tactical Fund		-	99,843,707
	Lakson money market Fund Meezan Balanced Fund		-	101,159,394 103,600,318
	Meezan Islamic Income Fund		-	53,502,393
	Meezan Islamic Fund (Mif)		-	151,731,025
	Meezan Rozana Amdani Fund (Mraf)		-	621,489,473
	Meezan Paidar Munafa Plan		1,007,240,000	-
	NBP Islamic Sarmaya Izafa Fund NBP Islamic Daily dividend Fund		-	312,138,444 613,531,130
	NBP Islamic Stock Fund			83,246,347
	NBP Islamic Income Fund		-	52,548,599
	MCB Al Hamra Islamic money market fund		844,477,642	467,949,478
	ABL Islamic Stock Fund ABL Islamic Cash Fund		- 518,147,172	47,314,269
	ABL Islamic income Fund		510,147,172	257,844,525 50,835,310
	Faysal Islamic Cash Fund		1,036,570,912	557,457,027
	Al Habib Islamic cash fund		-	4 100 676 013
10.2	The details of investments in TDRs are as follows:		5,070,943,440	4,199,676,912
10.2	Faysal Bank Limited		-	-
	Habib Metropolitan Bank		100,000,000	650,000,000
	Habib Bank Limited		27,000,000	17,000,000
		10.2.1	127,000,000	667,000,000
10.2.1	This represents TDRs carrying markup at rates ranging from 7.5% to 14.5%	(2021: 6.45% to 12.75	%) per annum.	

#### CASH AND BANK BALANCES Cash in hand 4,583,883 946,078 Cash at bank: Local currency: 2,457,817,539 1,636,860,527 Current accounts Deposit accounts (11.1) 643,957,828 1,236,990,790 3,101,775,367 2,873,851,317 Foreign currency - current accounts 465,707,284 104,066,346 3,572,066,534

11.1 These carry interest rate of 6.5% to 13.5% (2021: 4.12% to 6.28%) per annum.

11.

#### 12. ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL

ISSUED, SUBSCRIBED AND PAID OF SHARE CAPITAL			Unaudited	Audited
	30 September 2022	31 December 2021	30 September 2022	31 December 2021
	No of 9	Shares	Rup	ees
Ordinary shares of Rs. 10/-fully paid in cash Stock options exercised	115,538,876	114,815,189	1,155,388,760	1,148,151,890
Ordinary shares of Rs. 10/- each fully paid up as bonus shares	162,866,323	23,683,723	1,628,663,230	236,837,230
Ordinary shares of Rs. 10/-	278,405,199	138,498,912	2,784,051,990	1,384,989,120

#### 12.1 Reconciliation of issued, subscribed and paid-up share capital:

Balance as at 1st January	138,498,912	124,606,014	1,384,989,120	1,246,060,140
Stock options exercised	723,687	1,430,529	7,236,870	14,305,290
Bonus shares issued	139,182,600	12,462,369	1,391,826,000	124,623,690
Balance as at 30 September 2022	278,405,199	138,498,912	2,784,051,990	1,384,989,120

	Unaudited	Audited
	30 September	31 December
TRADE AND OTHER PAYABLES	2022	2021
	(Rupe	es)
Creditors	3,364,053,774	646,916,901
Accrued liabilities	2,467,824,812	933,261,347
Provident fund payable	93,837,945	67,671,516
Withholding income tax payable	241,835,593	41,565,074
Sales/Value Addition tax payable	187,873,827	17,194,897
	6,355,425,952	1,706,609,735

# 14. OPERATING SEGMENT INFORMATION

# Geographical segments

For management purposes, the Group is organized into business units based on their geographical areas and has four reportable operating segments as follows:

North America Europe Middle East Pakistan

No other operating segments have been aggregated to form the above reportable operating segments.

Management monitors the operating results of its operating segments separately for the purpose of performance assessment. Segment performance is evaluated based on profit or loss.

Total

Pakistan

Middle East

Europe

Transfer prices between operating segments are on arm's length basis in a manner similar to transactions with third parties.

North America

				2					10101	
	Un-audited	lited	Un-audited	ited	Un-audited	dited	Un-audited	lited	Un-audited	lited
	Nine mont	ine months ended	Nine months ended	s ended	Nine months ended	hs ended	Nine months ended	hs ended	Nine months ended	hs ended
	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
					8	RupeesRupees				
Revenue - net	6,852,073,414	4,539,113,348	1,022,476,826	760,125,973	8,559,498,234	3,226,143,467	3,710,800,421	1,998,859,714	20,144,848,895	10,524,242,502
Cost of sales	4,313,461,765	2,743,361,686	553,861,953	493,564,103	5,864,254,184	2,172,646,731	3,054,232,204	1,518,772,003	13,785,810,106	6,928,344,523
Gross profit	2,538,611,650	1,795,751,662	468,614,873	266,561,870	2,695,244,050	1,053,496,736	656,568,216	480,087,710	6,359,038,789	3,595,897,979
	002 UC0 31	חכב כחו מכ	1070,000	7 CL L CT V	103 103 030	00 077 507	CUT 0C0 C31		AE1 JEC JED	C 31 CO1 00C
caciladya ilohndi held	60/0000	ECC'7EI '07	000'0 /0'1	4'/21'12/	100'+70'607	160'110'00	201'005'201	500'707'/07		70,000
Administrative expenses	749,608,077	422,888,503	72,178,675	70,817,472	819,378,238	231,235,495	125,055,098	122,039,888	1,766,220,088	846,981,359
	766,438,866	451,080,842	74,048,763	75,538,599	1,089,002,919	319,313,092	287,985,801	389,241,978	2,217,476,348	1,235,174,510
Profit / (loss) before taxation and										
unallocated income and expenses	1,772,172,784	1,344,670,821	394,566,110	191,023,271	1,606,241,131	734,183,644	368,582,416	90,845,733	4,141,562,442	2,360,723,468
Other protection protection									(39C 203 30)	
כשכוושלאש צוווזם ושלה ושווזה									ורחבי ובחיחבו	
Other income (excluding exchange gain)									556,308,320	156,360,992
Exchange (loss) / gain									1,178,886,010	211,328,580
Share of loss from associates									(231,370,469)	(16,123,495)
Finance cost									(153,393,257)	(76,335,750)
Profit before taxation								•	5,395,295,679	2,591,483,282
Taxation									(279,583,243)	(69,284,371)
Profit after taxation									5,115,712,436	2,522,198,912

#### 15. CONTINGENCIES AND COMMITMENTS

#### 15.1 Contingencies

There is no significant change in the contingencies since the date of preceding published annual financial statements except for:

#### Tax Year 2016 - under section 122/177

The Deputy Commissioner Inland Revenue ('DCIR') issued a show cause notice under section 122 on the basis of audit of undertaking filed under clause 94 part IV of Second Schedule to the Income tax ordinance, 2001 (the 'Ordinance'), which was duly replied by the Holding Company. Consequently, the DCIR passed an order dated June 30, 2022 under section 122/177 of the Ordinance and has raised the income tax demand of Rs 29 million on issue of proration of certain expenses. The management of the Holding Company has filed an appeal before the Commissioner Inland Reveneue (Appeals) and based on the view of its legal counsel, expects a favorable outcome in this regard.

#### 15.2 Commitments:

Guarantees issued by the financial institutions on behalf of the Group amount to Rs. 534.84 million (December 31, 2021: Rs 329.11 million). This includes guarantees of Rs 77.38 million (December 31, 2021: Rs 77.38 million) given on behalf of UUS Joint Venture (Private) Limited, a joint operation of the Group.

		Un-audited 30 September 2022 (Ru	Un-audited 30 September 2021 Ipees)
16.	Other Income		
	Income from financial assets:		
	Profit on deposit accounts	29,787,234	20,475,887
	Profit on short term investments	398,304,315	126,316,968
	Exchange gain / (loss)	1,178,886,010	211,328,580
		1,606,977,559	358,121,435
	Income from non-financial assets:		
	Gain on disposal of property & equipment	82,844,151	9,056,271
	Others	45,372,620	511,866
		128,216,771	9,568,137
		1,735,194,330	367,689,572

		Nine Months Ended		Three Months Ended		
17.	EARNINGS PER SHARE	30	) September	30 Se	ptember	
		2022 Un-audited	2021 Un-audited	2022 Un-audited	2021 Un-audited	
	Basic earnings per share		(Restated)		(Restated)	
	Profit for the period attributable to equity holder of parent	5,115,843,867	2,595,877,434	2,150,433,259	1,039,150,809	
	Weighted average number of ordinary shares in issue during the period	276,972,750	275,090,794	278,373,677	276,152,940	
	Basic - in Rupees	18.47	9.44	7.72	3.76	
	Diluted earnings per share					
	Profit for the period attributable to equity holder of parent	5,115,843,867	2,595,877,434	2,150,433,259	1,039,150,809	
	Weighted-average number of ordinary shares (basic)					
	Effect of share options	276,972,750 1,588,619	275,090,794 1,563,491	278,373,677 1,846,953	276,152,940 1,136,653	
		278,561,369	276,654,285	280,220,630	277,289,593	
	Diluted - in Rupees	18.37	9.38	7.67	3.75	

#### 18. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of associated companies, staff retirement fund, directors, key management personnel and also close members of the family of all the aforementioned related parties. The holding company in normal course of business carries out transactions with related parties. Transactions with related parties other than remuneration and benefits to key management personnel under the terms of their employment, are as follows:

Undertaking	Relation	Nature of transactions	Unauc Nine Mont 30 Sept	ths Ended
			2022 Rup	2021 ees
Visionet Systems Incorporation - USA	Common	Sales Expenses incurred on behalf	6,851,506,619	4,483,438,306
	Directorship	of the party	64,595,337	(10,002,668)

Undertaking	Relation	Nature of transactions	Unau Nine Mon 30 Sepi	ths Ended
			2022	2021
			Rup	ees
Visionet Systems Incorporation - USA	Common	Sales Expenses incurred on behalf	6,851,506,619	4,483,438,306
	Directorship	of the party	64,595,337	(10,002,668)
Visionet Systems - UK	Associate	Sales Expenses incurred on behalf of the party	331,089,029 6,020,230	31,573,076 -
Visionet Deutschland GMBH - Germany	Associate	Sales	605,029,870	717,649,544
Cernary		Expenses incurred on behalf of the party	- 17,700,423	-
E-Processing Systems (Private) Limited	Associate	Expense incurred on behalf of the party	78,940,595	413,106,276
		Receipts against advance Interest income	(78,826,660) 21,792,462	(263,474,869) 13,531,198
Key management personnel	Employees	Salaries and other benefits	1,196,096,072	632,696,092
Retailistan (Private) Limited	Associate	Long Term Investment	88,555,000	451,876,505
Jomo Technologies (Private) Limited	Associate	Sales Equity Investment	16,007,284 150,000,000	-
Staff retirement funds	Associate	Contribution	444,044,717	219,784,548
CASH FLOWS FROM OPERATING ACTIVITIES				
Profit before taxation			5,395,295,679	2,591,483,283
Adjustments of reconcile profit before tax to meet ca	sh flows			
Depreciation on property and equipment	2511100105.	Γ	338,391,901	218,913,820
Amortization of intangible assets			7,704,625	18,983,589
Allowance for expected credit loss			96,697,365	44,470,513
Share based payment expense Finance cost			136,661,832 153,393,257	81,255,650 76,335,750
Gratuity expense			94,983,382	47,409,698
Share of loss of associate			231,370,469	16,123,495
Exchange loss / (gain) on translation of expo	ort receivables		(1,178,886,010)	(211,328,580)
Gain on disposal of property and equipment			(82,844,151)	(9,056,271)
Gain on short term investments Profit on bank deposits			(398,304,315) (29,787,234)	(126,316,968) (20,475,887)
rione on built deposits		L	(630,618,878)	136,314,808
Profit before working capital changes			4,764,676,801	2,727,798,091
Effect on cash flow due to working capital changes				
(Increase) / decrease in current assets:		-		
Contract assets - Net			(1,481,525,404)	(173,271,265)
Trade debts			(3,568,904,771)	(1,414,150,499)
Loans, advances and other receivables Trade deposits and short term prepayments			(571,921,981) (1,266,392,971)	61,119,211 (667,167,711)
		L	(6,888,745,128)	(2,193,470,264)
(Decrease) / increase in current liabilities:				

Contract Liability	
Net cash flows from opera	ations

Trade and other payables

#### 20. FINANCIAL RISK MANAGEMENT

#### 20.1 Financial risk factors

19.

There is no change in the Group's objectives, policies, procedures for measuring and managing the financial risks including capital management risk, since the preceding annual financial year ended 31 December 2021.

2,888,416,217

1,267,929,257 (2,732,399,654) 188,480,436

(2,004,989,828)

#### 20.2 Fair values of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in financial statements approximate to their fair values. Fair value is determined on the basis of objective evidence at each reporting date. Accordingly, detailed disclosure with reference to fair value has not been given in this condensed interim financial information.

#### Fair value hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable either, directly or indirectly

Level 3: techniques which use inputs that have a significant effect on the recorded fair value that are not based on observable market data

- During the nine months period ended 30 September 2022, there were no transfers between Level 1 and Level 2 fair value measurements.

		30 September 2022	
20.3 Financial instruments by categories	Financial Assets at fair value through P&L	Financial Assets at amortized cost	Total
		(Rupees)	······
Financial assets as per balance sheet			
Long term deposits		94,041,301	94,041,301
Contract assets		2,209,469,804	2,209,469,804
Trade debts		8,721,040,747	8,721,040,747
Loans, advances and other receivables		764,229,273	764,229,273
Security deposits		898,738,240	898,738,240
Interest accrued		7,065,299	7,065,299
Short term investments	5,070,943,440	127,000,000	5,197,943,440
Cash and bank balances	-	3,572,066,534	3,572,066,534
	5,070,943,440	16,393,651,198	21,464,594,638

		31 December 2021		
	Financial Assets at fair value through P&L	Financial Assets at amortized cost	Total	
		(Rupees)		
er balance sheet				
		141,294,105	141,294,105	
		727,944,400	727,944,400	
		4,125,928,299	4,125,928,299	
		734,667,764	734,667,764	
		164,893,714	164,893,714	
		11,118,877	11,118,877	
	4,199,676,912	667,000,000	4,866,676,912	
	-	2,978,863,741	2,978,863,741	
	4,199,676,912	9,551,710,900	13,751,387,812	

	at amort	Financial Liabilities at amortized cost (Rupees)	
Financial liabilities as per balance sheet			
Long term loan	-		
Lease liabilities	523,847,328	301,076,382	
Current portion of long term loan	26,389,503	76,816,085	
Markup accrued on short term borrowing	27,531,805	13,702	
Short term borrowing	3,950,000,000	2,750,000,000	
Trade and other payables	6,355,425,952	1,706,609,735	
	10,883,194,588	4,834,515,904	

#### 21. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issuance on 25 October 2022 by the Board of Directors of the Group.

#### 22. CORRESPONDING FIGURES

Corresponding figures have been re-arranged or re-classified where necessary for the purpose of comparison, however no significant re-classification or re-arrangements have been made except for distribution expenses between operating segments of the Group based on the revised allocation basis in these consolidated condensed interim financial statements.

#### 23. GENERAL

23.1 Figures have been rounded off to the nearest rupee unless otherwise stated.

(CHAIRMAN)

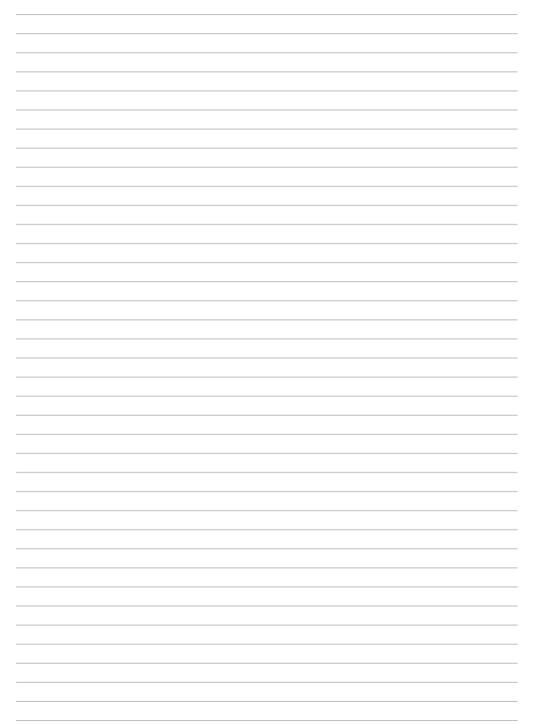


(CHIEF FINANCIAL OFFICER)

31 December 2021

30 September 2022

# NOTES





# **Key features:**

- Licensed Entities Verification
- A Scam meter\*
- 🛤 Jamapunji games\*
- Tax credit calculator\*
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- Insurance & Investment Checklist
- 27? FAQs Answered



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# Pakistan

#### Lahore (Head Office) E-1, Sehipal Near DHA Phase-VIII

(Ex-Air Avenue), Lahore Cantt, Pakistan

# Lahore (BPO Office)

Commercial building Plaza No 1, Block - CCA, Phase 8C, DHA Lahore Cantt

# Karachi

E-5, Central Commercial Area, Shaheed-e-Millat Road, Karachi, Pakistan

Sumya Business Avenue Plot No. 11-B, Muhammad Ali Society, Karachi, Pakistan

#### Islamabad

Plot No. 21, 1st Floor Fazeelat Arcade, Sector G-11 Markaz, Islamabad, Pakistan

Amazon Mall, 7th Floor NH 5, Sector A DHA Phase II, Islamabad

# UAE

# Dubai

Office 603, The Exchange Tower, Business Bay | P.O. Box: 500497 Dubai, UAE

# **EGYPT**

# Cairo

Building B 2116, the Smart Village, 28 Kms, Cairo-Alexandria Desert Road, Giza, Egypt

# Multan

Plot No. 842/23 near Northern Bypass Chowk, Bosan Road, Multan

# Faisalabad

1st floor Main East Canal Road, Ali Fatima Science College, Faisalabad

# KSA

#### Riyadh

3141 Anas ibn Malik Road, Building B, 2<sup>nd</sup> Floor, Al Malqa, Riyadh, Saudi Arabia

# **APAC**

# Singapore

30 Cecil Street, #19-08 Prudential Tower, Singapore 049712

# Qatar

# Doha

Palm Towers, Floor 41 Westbay, Doha, Qatar