

KEY FINANCIAL HIGHLIGHTS

PROFIT AND LOSS SUMMARY FOR THE LAST SIX YEARS (AMOUNT IN PKR)

Standalone

	2020	2019	2018	2017	2016	2015
Revenue	7,513,766,845	5,348,568,742	3,761,155,759	2,910,800,003	2,680,323,531	2,263,290,351
Cost of sales	4,715,786,027	3,572,188,527	2,582,618,930	2,048,691,935	1,884,619,823	1,535,746,756
Gross profit	2,797,980,818	1,776,380,215	1,178,536,829	862,108,068	795,703,708	727,543,595
Distribution expenses	118,794,068	99,693,155	46,585,985	113,712,935	37,287,199	69,629,714
Administrative expenses	499,848,346	448,471,106	377,384,516	286,947,433	251,448,903	262,301,728
Other operating expenses	134,740,418	139,025,203	118,366,982	87,722,400	30,979,960	19,948,597
Finance cost	49,914,195	39,164,417	18,834,198	10,709,009	3,213,088	2,121,044
Other income	272,645,254	342,646,042	437,742,627	118,416,151	33,145,436	91,963,242
Profit before taxation	2,267,329,045	1,392,672,376	1,055,107,775	481,432,442	505,919,994	465,505,754
Taxation	73,414,103	28,540,667	45,624,604	8,056,404	(9,159,952)	12,991,024
Profit after taxation	2,193,914,942	1,364,131,709	1,009,483,171	473,376,038	515,079,946	452,514,730

Consolidated

	2020	2019	2018	2017	2016	2015
Revenue	9,876,827,710	7,535,648,069	5,323,922,442	3,832,429,037	3,112,102,038	2,470,725,663
Cost of sales	6,619,640,203	5,166,301,606	3,795,122,571	2,683,690,636	2,222,533,901	1,699,126,206
Gross profit	3,257,187,507	2,369,346,463	1,528,799,871	1,148,738,401	889,568,137	771,599,457
Distribution expenses	201,024,729	178,002,387	90,539,319	58,938,644	47,756,830	72,778,492
Administrative expenses	722,310,556	698,066,995	572,629,509	484,005,420	354,208,651	342,295,586
Other operating expenses	220,135,525	163,532,016	138,347,792	135,834,095	38,329,724	23,726,609
Finance cost	66,659,676	47,022,121	27,073,044	15,786,491	5,497,692	3,065,865
Other income	235,201,038	318,491,575	408,460,653	114,980,508	28,939,571	88,506,926
Profit before taxation	2,282,258,059	1,601,214,519	1,108,670,860	569,154,259	472,714,811	418,239,831
Taxation	117,960,376	33,281,698	47,387,580	8,435,716	(8,499,658)	12,991,024
Profit after taxation	2,164,297,683	1,567,932,821	1,061,283,280	560,718,543	481,214,469	405,248,807

DUPONT ANALYSIS

2020

Profit	2,193,914,942	Revenue	7,513,766,845	Total assets	9,834,639,018	ROE 30%
Revenue	7,513,766,845	Total assets	9,834,639,018	Equity	7,253,686,051	
Profit margin	29%	Assets turnover	76%	Equity multiplier	136%	

2019

Profit	1,364,131,709	Revenue	5,348,568,742	Total assets	6,717,215,682	ROE 26%
Revenue	5,348,568,742	Total assets	6,717,215,682	Equity	5,216,466,331	
Profit margin	26%	Assets turnover	80%	Equity multiplier	129%	

SHARIAH RELATED KEY INFORMATION

Particular	As at 31-Dec-2020	Threshold
Interest bearing debts to total assets	16%	< 37%
Non compliant investments to total assets	0.2%	< 33%
Non compliant income to total income	0.0%	< 5%
Illiquid Assets to Total Assets	28%	> 25%
Net Liquid Assets per Share	38.1	< MV of share